

CARE TO CHANGE



2023 ANNUAL REPORT

FINANCIAL STATEMENTS

Financial Statements Under VAS

108

Financial Statements Under IFRS

171



CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

PREPARED IN ACCORDANCE WITH VIETNAMESE ACCOUNTING STANDARDS (VAS)

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

Corporate Information

Business Registration Certificate No.

108

4103001932 20 November 2003

0300588569 6 December 2022

The Company's business registration certificate has been amended several times, the most recent of which is by the Business Registration Certificate No. 0300588569 dated 6 December 2022. The business registration certificate and its updates were issued by Ho Chi Minh City Planning and Investment Department.

Board of Directors

Mr. Nguyen Hanh Phuc Chairman Mdm. Mai Kieu Lien Member Mr. Lee Meng Tat Member Ms. Dang Thi Thu Ha Member Mr. Le Thanh Liem Member Mr. Michael Chye Hin Fah Member Mr. Do Le Hung Member Mr. Alain Xavier Cany Member Ms. Tieu Yen Trinh Member Mr. Hoang Ngoc Thach Member

Board of Management

Mdm. Mai Kieu Lien Chief Executive Officer

Ms. Bui Thi Huong

Executive Director – Human Resource

– Administration and Public Relation

Mr. Le Thanh Liem Executive Director - Finance
Mr. Nguyen Quang Tri Executive Director - Marketing
Mr. Le Hoang Minh Executive Director - Production

Mr. Nguyen Quoc Khanh

Executive Director – Research and

Development

Mr. Doan Quoc Khanh

Acting Executive Director – Raw
Materials Development (from 1

September 2023)

Mr. Trinh Quoc Dung

Executive Director – Raw Materials

Development (until 1 August 2023)

Registered Office 10 Tan Trao, Tan Phu Ward, District 7, Ho Chi Minh City, Vietnam

Auditor KPMG Limited Vietnam

Statement of the Board of Management

Statement of the responsibility of the Board of Management in respect of the consolidated financial statements

The Board of Management is responsible for the consolidated financial statements of Vietnam Dairy Products Joint Stock Company ("the Company") and its subsidiaries (together referred to as "the Group") which give a true and fair view of the consolidated financial position of the Group as at 31 December 2023 and of the consolidated results of operations and consolidated cash flows for the year then ended. In preparing these consolidated financial statements, the Board of Management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent; and
- prepare the consolidated financial statements on a going concern basis unless it is inappropriate to presume that the Group will continue in business.

The Board of Management is responsible for ensuring that proper accounting records are maintained, which disclose, with reasonable accuracy at any time, the consolidated financial position of the Group and which enable these consolidated financial statements to be prepared which comply with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. The Board of Management is also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Approval of the consolidated financial statements

We hereby approve the accompanying consolidated financial statements set out on pages 111 to 170 which give a true and fair view, in all material respects, of the consolidated financial position of the Group as at 31 December 2023, and of the consolidated results of operations and cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

On behalf of the Board of Management



Mai Kieu Lien Chief Executive Officer

Ho Chi Minh City, 27 February 2024



KPMG Limited Branch 10th Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

INDEPENDENT AUDITOR'S REPORT

To the Shareholders

Vietnam Dairy Products Joint Stock Company and its subsidiaries

We have audited the accompanying consolidated financial statements of Vietnam Dairy Products Joint Stock Company ("the Company") and its subsidiaries (together referred to as "the Group"), which comprise the consolidated statement of financial position as at 31 December 2023, the consolidated statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 27 February 2024, as set out on pages 111 to 170.

Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Auditor's Opinion

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of Vietnam Dairy Products Joint Stock Company and its subsidiaries as at 31 December 2023 and of their consolidated results of operations and their consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City, Vietnam

Audit Report No. 22-04-00293-23-6

Nelson Rodriguez Casiban Practicing Auditor Registration Certificate No. 2225-2023-007-1 Deputy General Director

Ho Chi Minh City, 27 February 2024

Ha Vu Dinh

Practicing Auditor Registration Certificate No. 2225-2023-007-1

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VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Form B 01 - DN/HN

111

AS AT 31 DECEMBER 2023

	Code	Note	31/12/2023 VND	1/1/2023 VND
ASSETS				
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		35,935,879,621,477	31,560,382,174,201
Cash and cash equivalents	110	V.1	2,912,027,359,925	2,299,943,527,624
Cash	111		1,025,487,470,250	1,327,429,518,437
Cash equivalents	112		1,886,539,889,675	972,514,009,187
Short-term financial investments	120		20,137,243,800,460	17,414,055,328,683
Trading securities	121	V.4(a)	1,193,065,962	1,159,355,253
Allowance for diminution in the value of trading securities	122	V.4(a)	(822,663,402)	(689,745,197)
Held-to-maturity investments	123	V.4(b)	20,136,873,397,900	17,413,585,718,627
Accounts receivable – short-term	130		6,529,705,184,034	6,100,402,870,854
Accounts receivable from customers	131		4,808,183,557,645	4,633,942,510,271
Prepayments to suppliers	132		655,619,313,409	589,439,884,812
Other short-term receivables	136	V.3(a)	1,080,803,411,003	890,466,200,571
Allowance for doubtful debts	137	V.2	(14,901,098,023)	(13,445,724,800)
Inventories	140	V.5	6,128,081,805,088	5,537,563,396,117
Inventories	141	V.5	6,165,935,294,543	5,560,169,453,504
Allowance for inventories	149	V.5	(37,853,489,455)	(22,606,057,387)
Other current assets	150		228,821,471,970	208,417,050,923
Short-term prepaid expenses	151	V.11(a)	82,860,441,483	97,570,693,043
Deductible value added tax	152		99,428,954,456	89,204,099,539
Taxes receivable from State Treasury	153		46,532,076,031	21,642,258,341

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Form B 01 - DN/HN

AS AT 31 DECEMBER 2023 (CONTINUED)

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	Code	Note	31/12/2023 VND	1/1/2023 VND
Long-term assets (200 = 210 + 220 + 230 + 240 + 250 +260)	200		16,737,491,482,983	16,922,282,062,019
Accounts receivable – long-term	210		16,131,990,975	38,422,722,715
Other long-term receivables	216	V.3(b)	16,131,990,975	38,422,722,715
Fixed assets	220		12,689,652,377,511	11,903,207,642,940
Tangible fixed assets	221	V.6	11,688,520,305,045	10,860,366,507,422
Cost	222		31,109,174,369,693	28,502,157,270,867
Accumulated depreciation	223		(19,420,654,064,648)	(17,641,790,763,445)
Intangible fixed	227	V.7	1,001,132,072,466	1,042,841,135,518
Cost	228		1,366,405,903,459	1,353,423,614,905
Accumulated amortisation	229		(365,273,830,993)	(310,582,479,387)
Investment property	230	V.8	55,594,154,394	57,593,807,783
Cost	231		98,822,678,885	98,822,678,885
Accumulated depreciation	232		(43,228,524,491)	(41,228,871,102)
Long-term work in progress	240		936,923,649,898	1,805,129,940,386
Long-term work in progress	241	V.9	381,979,710,802	334,547,387,349
Construction in progress	242	V.10	554,943,939,096	1,470,582,553,037
Long-term financial investments	250		831,227,597,345	742,670,306,431
Investments in associates, joint venture	252	V.4(c)	602,591,028,932	664,302,778,018
Equity investments in other entities	253	V.4(c)	101,975,059,081	101,950,219,081
Allowance for diminution in the value of long- term financial investments	254	V.4(c)	(23,582,690,668)	(23,582,690,668)
Held-to-maturity investments	255	V.4(b)	150,244,200,000	-
Other non-current assets	260		2,207,961,712,860	2,375,257,641,764
Long-term prepaid expenses	261	V.11(b)	871,585,543,337	772,804,663,141
Deferred tax assets	262	V.12(a)	14,448,509,586	34,985,203,461
Goodwill	269	V.13	1,321,927,659,937	1,567,467,775,162
TOTAL ASSETS (270 = 100 + 200)	270		52,673,371,104,460	48,482,664,236,220

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Form B 01 - DN/HN

113

AS AT 31 DECEMBER 2023 (CONTINUED)

	Code	Note	31/12/2023 VND	1/1/2023 VND
RESOURCES				
LIABILITIES (300 = 310 + 330)	300		17,647,627,338,990	15,666,145,881,135
Current liabilities	310		17,138,689,974,862	15,308,423,081,524
Accounts payable to suppliers	311	V.14	3,805,885,429,198	4,284,158,390,163
Advances from customers	312		164,712,782,108	161,708,567,120
Taxes payable to State Treasury	313	V.16	967,878,916,785	598,135,128,295
Payables to employees	314		289,224,237,367	287,914,221,269
Accrued expenses	315	V.17	1,910,204,625,860	1,620,874,538,443
Short-term unearned revenue	318		263,912,729	4,161,405,120
Other short-term payables	319	V.18	1,193,900,858,465	3,055,541,590,234
Short-term borrowings	320	V.15(a)	8,217,757,172,267	4,867,129,839,103
Provision	321	V.19	16,770,514,285	26,635,759,312
Bonus and welfare fund	322	V.20	572,091,525,798	402,163,642,465
Long-term liabilities	330		508,937,364,128	357,722,799,611
Other long-term payables	337	V.18	1,063,378,252	3,711,780,002
Long-term borrowings	338	V.15(b)	238,476,074,100	66,028,725,000
Deferred tax liabilities	341	V.12(b)	269,397,911,776	287,982,294,609
EQUITY (400 = 410)	400		35,025,743,765,470	32,816,518,355,085
Owners' equity	410	V.21	35,025,743,765,470	32,816,518,355,085
Share capital	411	V.22	20,899,554,450,000	20,899,554,450,000
Share premium	412		34,110,709,700	34,110,709,700
Other capital	414		499,080,803,215	202,658,418,215
Foreign exchange differences	417		174,100,152,253	92,498,048,227

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Form B 01 - DN/HN

AS AT 31 DECEMBER 2023 (CONTINUED)

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2023 VND	1/1/2023 VND
Investment and development fund	418		6,163,736,586,996	5,266,761,584,973
Retained profits	421		3,926,232,003,987	3,353,468,092,666
- Retained profits brought forward	421a		1,068,453,760,015	2,682,865,082,625
- Profit for the current year	421b		2,857,778,243,972	670,603,010,041
Non-controlling interest	429		3,328,929,059,319	2,967,467,051,304
TOTAL RESOURCES (440 = 300 + 400)	440		52,673,371,104,460	48,482,664,236,220

27 February 2024

Prepared by

Le Thanh Liem

Executive Director – Finance cum Chief Accountant

Approved by:

Mai Kieu Lien

Chief Executive Officer

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF INCOME

FOR THE YEAR ENDED 31 DECEMBER 2023

Form B 02 - DN/HN

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	Code	Note	2023 VND	2022 VND
Revenue from sales of goods and provision of services	01	VI.1	60,478,912,566,740	60,074,730,223,299
Revenue deductions	02	VI.1	109,997,055,235	118,483,025,881
Net revenue (10 = 01 - 02)	10	VI.1	60,368,915,511,505	59,956,247,197,418
Cost of sales	11	VI.2	35,824,183,896,095	36,059,015,690,711
Gross profit (20 = 10 - 11)	20		24,544,731,615,410	23,897,231,506,707
Financial income	21	VI.3	1,716,367,576,333	1,379,904,407,740
Financial expenses	22	VI.4	503,122,771,214	617,537,182,995
In which: Interest expense	23		354,094,837,255	166,039,091,744
Share of loss in associates and joint venture	24	V.4(c)	(80,631,298,646)	(24,475,976,403)
Selling expenses	25	VI.5	13,018,093,111,879	12,548,212,246,871
General and administration expenses	26	VI.6	1,755,619,128,197	1,595,845,681,078
Net operating profit {30 = 20 + (21 - 22) + 24 - (25 + 26)}	30		10,903,632,881,807	10,491,064,827,100
Other income	31	VI.7	353,408,891,551	289,021,799,127
Other expenses	32	VI.8	289,142,381,872	284,551,949,482
Results of other activities (40 = 31 - 32)	40		64,266,509,679	4,469,849,645
Profit before tax (50 = 30 + 40)	50		10,967,899,391,486	10,495,534,676,745
Income tax expense – current	51	VI.10	1,948,363,404,628	1,956,248,296,285
Income tax expense/(benefit) – deferred	52	VI.10	181,821,807	(38,288,939,248)
Net profit after tax (60 = 50 - 51 - 52) (carried forward to next page)	60		9,019,354,165,051	8,577,575,319,708

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF INCOME

FOR THE YEAR ENDED 31 DECEMBER 2023

Form B 02 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2023 VND	2022 VND
Net profit after tax (60 = 50 - 51 - 52) (brought forward from previous page)	60		9,019,354,165,051	8,577,575,319,708
Attributable to:				
Equity holders of the Company	61		8,873,812,416,864	8,516,023,694,342
Non-controlling interest	62		145,541,748,187	61,551,625,366
Basic earnings per share	70	VI.11	3,796	3,632

27 February 2024

Prepared by

Le Thanh Liem

Executive Director – Finance cum Chief Accountant

Approved by

Mai Kieu Lien

Chief Executive Officer

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF CASH FLOWS

Form B 03 - DN/HN

FOR THE YEAR ENDED 31 DECEMBER 2023 (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance) (INDIRECT METHOD)

	Code	Note	2023 VND	2022 VND
CASH FLOWS FROM OPERATING ACTIVITIES				
Profit before tax	01		10,967,899,391,486	10,495,534,676,745
Adjustments for				
Depreciation and amortisation	02		2,054,586,864,472	2,095,449,858,677
Amortisation of goodwill	02	V.13	245,540,115,225	245,540,115,225
Allowances and provisions	03		26,862,358,183	(4,572,925,078)
Exchange losses arising from revaluation of monetary items denominated in foreign currencies	04		7,448,121,735	3,222,766,873
Losses on disposals/written off of fixed assets and construction in progress	05		65,791,983,817	88,472,438,579
Dividends, interest income and other gain from investment activities	05		(1,543,397,439,960)	(1,210,689,718,561)
Share of loss in associates and joint venture	05		80,631,298,646	24,475,976,403
Interest expense	06	VI.4	354,094,837,255	166,039,091,744
Operating profit before changes in working capital	08		12,259,457,530,859	11,903,472,280,607
Change in receivables	09		(244,987,138,316)	(288,077,307,677)
Change in inventories	10		(1,021,313,389,573)	851,263,069,739
Change in payables and other liabilities	11		(443,378,131,758)	(386,032,574,554)
Change in prepaid expenses	12		7,868,182,212	(73,120,062,114)
Interest paid	14		(302,707,839,570)	(141,304,083,849)
Income tax paid	15	V.16	(1,564,073,949,237)	(1,975,289,763,439)
Other payments for operating activities	17		(803,441,702,254)	(1,063,638,382,197)
Net cash flows from operating activities	20		7,887,423,562,363	8,827,273,176,516

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF CASH FLOWS

Form B 03 - DN/HN

FOR THE YEAR ENDED 31 DECEMBER 2023 (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance) (INDIRECT METHOD - CONTINUED)

	Code	Note	2023 VND	2022 VND
CASH FLOWS FROM INVESTING ACTIVITIES				
Payments for additions to fixed assets and other long-term assets	21		(1,579,637,140,762)	(1,456,914,052,616)
Receipts from disposals of fixed assets and construction in progress	22		104,880,785,286	137,125,557,857
Payments for term deposits	23		(2,856,303,791,352)	-
Receipts from term deposits	24		-	3,634,715,046,607
Payments for investments in other entities	25		(35,769,832,735)	(43,175,000,000)
Collections from investments in other entities	26		10,570,000,000	-
Receipts of interest and dividends	27		1,367,711,469,062	1,201,019,963,250
Net cash flows from investing activities	30		(2,988,548,510,501)	3,472,771,515,098
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from capital contribution by non- controlling interest to a subsidiary	31		489,787,009,008	338,100,000,000
Capital refunded to a non-controlling interest of a dissolved subsidiary	32		(142,548,827,636)	-
Proceeds from borrowings	33		11,788,416,965,803	6,257,530,054,586
Payments to settle loan principals	34		(8,276,832,556,495)	(10,789,019,801,789)
Payments of dividends	36		(8,046,328,463,250)	(8,046,328,463,250)
Payments of dividends of subsidiaries to non- controlling interest	36		(105,267,788,700)	(120,571,155,470)
Net cash flows from financing activities	40		(4,292,773,661,270)	(12,360,289,365,923)

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF CASH FLOWS

Form B 03 - DN/HN

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(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

FOR THE YEAR ENDED 31 DECEMBER 2023 (INDIRECT METHOD – CONTINUED)

	Code	Note	2023 VND	2022 VND
Net cash flows during the year (50 = 20 + 30 + 40)	50		606,101,390,592	(60,244,674,309)
Cash and cash equivalents at the beginning of the year	60		2,299,943,527,624	2,348,551,874,348
Effect of exchange rate fluctuations on cash and cash equivalents	61		(673,070,965)	(1,729,154,879)
Currency translation differences	62		6,655,512,674	13,365,482,464
Cash and cash equivalents at the end of the year (70 = 50 + 60 + 61 + 62)	70	V.1	2,912,027,359,925	2,299,943,527,624

27 February 2024

Prepared by

Approved by

CÔNG TY CỔ PHẨN SỦA VIỆT NAM

Le Thanh Liem

Executive Director – Finance cum Chief Accountant

Mai Kieu Lien

Chief Executive Officer

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2023

Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying consolidated financial statements.

I. CORPORATE INFORMATION

1. Ownership structure

30 May 2014

of ownership.

Vietnam Dairy Products Joint Stock Company ("the Company") is incorporated as a joint stock company in Vietnam.

Major milestones related to the establishment and development of the Company and its subsidiaries (collectively referred to as "the Group") are achieved as follows:

to as the Group) are a	cnieved as follows:
20 August 1976	The Company was established on the basis of three dairy factories: Thong Nhat Dairy Factory, Truong Tho Dairy Factory, Dielac Powdered Milk Factory.
29 April 1993	Vietnam Dairy Products Company was established according to Decision No. 420/CNN/TCLD issued by the Ministry of Light Industry in form of a State-owned Enterprise.
1 October 2003	The Company was equitised from a State-owned Enterprise of the Ministry of Industry according to Decision No. 155/2003/QĐ-BCN.
20 November 2003	The Company was registered as a joint stock company and began operating under Enterprise Laws of Vietnam and its Business Registration Certificate No. 4103001932 was issued by Ho Chi Minh City Planning and Investment Department.
28 December 2005	The State Securities Commission of Vietnam issued Listed Licence No.42/UBCK-GPNY.
19 January 2006	The Company's shares were listed on Ho Chi Minh City Stock Exchange.
14 December 2006	Vietnam Dairy Cow One Member Limited Company was established in accordance with the Business License No. 150400003 issued by the Department of Planning and Investment of Tuyen Quang Province.
21 October 2013	Thong Nhat Thanh Hoa Dairy Cow Limited Company was established in accordance to Business Registration Certificate No. 2801971744 issued by the Department of Investment and Planning of Thanh Hoa Province.
6 December 2013	The Company received Foreign Investment Certificate No. 663/BKHÐT-ÐTRNN issued by the Ministry of Investment and Planning, investing in Driftwood Dairy Holding Corporation in California, the United States of America. As at 31 December 2013, the Company completed a transfer of its investment of USD7 million and held 70% of ownership in Driftwood Dairy Holding Corporation.
6 January 2014	The Company received Foreign Investment Certificate No. 667/BKHĐT-ĐTRNN issued by the Ministry of Investment and Planning, investing in Angkor Dairy Products Co., Ltd. in Phnom Penh, Cambodia with 51% of ownership.

The Company received Foreign Investment Certificate No. 709//BKHDT-DTRNN issued by the Ministry of Investment and Planning, to establish Vinamilk Europe sp.z.o.o in Poland with 100%

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2023 (CONTINUED)

Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

19 May 2016

The Company received Foreign Investment Certificate No. 201600140 issued by the Ministry of Investment and Planning, approved additional investment in Driftwood Dairy Holding Corporation amounted to USD3 million. As at 30 June 2016, the Company completed a transfer of its investment of USD3 million, bringing the total investment to USD10 million and increased ownership percentage in Driftwood Dairy Holding Corporation from 70% to 100%.

31 July 2017

On 23 March 2017, the Company received its first revised offshore investment registration certificate dated 10 March 2017 issued by the Ministry of Planning and Investment of Vietnam, in relation to Angkor Dairy Products Co., Ltd. ("Angkormilk"). Accordingly, the Company's total investment capital increased from USD10,210,000 to USD20,995,390. The reason of capital increase was to purchase the entire capital contribution of the local partner in Angkormilk. As at 31 July 2017, the Company completed the transfer of its investment, bringing the total investment to USD20.9 million and increased ownership percentage in Angkormilk from 51% to 100%.

21 October 2017

On 30 September 2017, the Company entered into an agreement to acquire the remaining 3.89% of its equity interest in Thong Nhat Thanh Hoa Limited Company from non-controlling shareholders. The transaction was completed on 21 October 2017.

1 November 2017

On 25 October 2017, the Company entered into an agreement to purchase newly issued shares of Khanh Hoa Sugar Joint Stock Company and took 65% equity interest. The transaction was completed on 1 November 2017. From 14 November 2017, Khanh Hoa Sugar Joint Stock Company changed its name to Viet Nam Sugar Joint Stock Company.

23 November 2018

In July 2018, the Company entered into an agreement to acquire 51% equity interest of Lao-Jagro Development Xiengkhouang Co., Ltd to develop a high-tech beef – dairy farm complex. The transaction was completed on 23 November 2018. On 29 January 2019, the Company invested VND51,547 million representing its percentage of equity interest in this entity following the shareholders' decision. On 1 April 2019 and 15 July 2021, the Company paid VND154,391 million and VND20,790 million, respectively, to the former owners according to the Share Purchase Agreement.

23 November 2018

In July 2018, the Company entered into an agreement to acquire 51% equity interest of Lao-Jagro Development Xiengkhouang Co., Ltd to develop a high-tech beef – dairy farm complex. The transaction was completed on 23 November 2018. On 29 January 2019, the Company invested VND51,547 million representing its percentage of equity interest in this entity following the shareholders' decision. On 1 April 2019 and 15 July 2021, the Company paid VND154,391 million and VND20,790 million, respectively, to the former owners according to the Share Purchase Agreement.

12 September 2019

The Company received the second revised Oversea Investment Registration Certificate no. 201600140 in which the Company's investment in its 100% owned subsidiary named Driftwood Dairy Holding Corporation in California, United States increased from USD10 million to USD20 million. As at 30 September 2019, the Company completed the transfer of its investment.

19 December 2019

The Company completed its acquisitions of 75% of equity interest of GTNFoods Joint Stock Company through various acquisition transactions.

10 August 2020

The Company received the first amendment of the foreign Investment Registration Certificate dated 10 August 2020 from the Ministry of Planning and Investment to increase the Company's investment capital in Lao-Jagro from USD25,411,924 to USD66,413,630.

19 November 2020

The Company's Board of Directors approved the resolution to close the subsidiary Vinamilk Europe Spóstka Z Ograniczona Odpowiedzialnoscia. In November 2021, the Company collected VND42,195 million from the dissolution. The dissolution was completed in 2022.

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1 March 2021

Vibev Food and Beverage Joint Venture Company Limited, 51% owned subsidiary, was established in accordance with the Business License No. 0316724859 issued by the Ho Chi Minh City Planning and Investment Department. On 9 April 2021 and 10 June 2021, the Company contributed capital amounting to VND51,000 million and VND153,000 million, respectively, to Vibev Food and Beverage Joint Venture Company Limited for the establishment of this subsidiary.

19 April 2021

On 19 April 2021 and 29 December 2021, the Company contributed capital amounting to VND328,578 million and VND11,232 million, respectively, to Lao-Jagro Development Xiengkhouang Co., Ltd.

27 September 2021

Japan Vietnam Livestock Company Limited, 51% owned subsidiary of Vietnam Livestock Corporation – Joint Stock Company, was established in accordance with the Business License No. 0109752537 issued by the Ha Noi City Planning and Investment Department. Vietnam Livestock Corporation – Joint Stock Company contributed capital amounting to VND23,460 million to Japan Vietnam Livestock Company Limited for the establishment of this subsidiary.

9 March 2022

The Company contributed additional capital amounting to USD8,220,273 (equivalent to VND188,902 million) to Lao-Jargo Development Xiengkhouang Co., Ltd.

14 March 2022

The entire shares of GTNFoods Joint Stock Company owned by the Company were swapped with 117,187,500 shares of Vietnam Livestock Corporation – Joint Stock Company. Thereafter, GTNFoods Joint Stock Company was merged into Vietnam Livestock Corporation – Joint Stock Company.

30 November 2022

The Company's Board of Directors approved the resolution to dissolve Vibev Food and Beverage Joint Venture Company Limited. During the second quarter of 2023, the dissolution was completed.

22 December 2022

Vietnam Livestock Corporation – Joint Stock Company contributed additional capital amounting to VND351,900 million to Japan Vietnam Livestock Company Limited.

21 March 2023

The Company contributed additional capital amounting to VND11,875 million (equivalent to USD500,000) to Del Monte – Vinamilk Dairy Phillipines, Inc.

18 May 2023

The Company contributed additional capital amounting to VND59.6 million (equivalent to USD2,521) to Angkor Dairy Products Co., Ltd.

28 June 2023

Vietnam Livestock Corporation – Joint Stock Company contributed additional capital amounting to VND351,900 million to Japan Vietnam Livestock Company Limited.

22 August 2023

The Company contributed additional capital amounting to VND23,895 million (equivalent to USD999,993) to Del Monte – Vinamilk Dairy Phillipines, Inc.

28 August 2023

The Company purchased 29,296,875 additional shares in total of 40,145,438 shares issued by Vietnam Livestock Corporation – Joint Stock Company for a consideration of VND410,156 million. As the result, the Company's ownership in Vietnam Livestock Corporation – Joint Stock Company, Moc Chau Dairy Cattle Breeding Joint Stock Company, and Japan Vietnam Livestock Company Limited has increased.

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2. Principal activities

The principal activities of the Group are to:

- Process, manufacture and distribute milk cake, soya milk, fresh milk, refreshment drinks, bottled milk, powdered milk, nutritious powder and other products from milk;
- · Trade in food technology, spare parts, equipment, materials and chemicals;
- Trade in real estate, own or lease land use rights (according to Article no. 11.3 of 2014 Real Estate Law);
- Trade in warehouse, yards;
- Provide internal transportation by cars for manufacturing and consuming Company's products;
- Manufacture, sell and distribute beverages, grocery and processing foods, roasted-ground-filtered and instant coffee (not manufacturing and processing at the head office);
- · Manufacture and sell plastic, packaging (not at the head office);
- Provide healthcare clinic services (not at the head office);
- · Raise cattle, cultivation;
- Retail sugar, milk and products from milk, bread, jam, candy and products processed from cereal, flour, starch and other food;
- Retail alcoholic drinks, non-alcoholic drinks (carbonated and non-carbonated soft drinks), natural mineral water, low-alcoholic or non-alcoholic wine and beer;
- Manufacture and trade products from tea and wine; and
- Manufacture, breed, process and trade cattle and poultry products and premix products for livestock.

3. Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

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4. Group structure

As at 31 December 2023, the Group had 9 subsidiaries and 8 associates, 1 joint venture and dependent units (1/1/2023:10 subsidiaries, 8 associates, 1 joint venture and dependent units) as follows:

(a) Subsidiaries

Nama	The section is a section of the sect	Delegational analysistic a	Economic	interest
Name	Location	Principal activities	31/12/2023	1/1/2023
Directly owned subsidiarie	es			
Vietnam Dairy Cow One Member Limited Company	10 Tan Trao, Tan Phu Ward, District 7, Ho Chi Minh City	Dairy cow raising	100.00%	100.00%
Thong Nhat Thanh Hoa Dairy Cow One Member Limited Company	Ward 1, Thong Nhat Town, Yen Dinh District, Thanh Hoa Province	Milk production and cattle raising	100.00%	100.00%
Driftwood Dairy Holding Corporation	No, 10724, Street Lower Azusa and El Monte Boulevards Intersection, California 91731-1390, United States	Milk production	100.00%	100.00%
Angkor Dairy Products Co,, Ltd,	Lot P2-096 and P2-097, Phnom Penh Special Economic Zone (PPSEZ), National Highway 4, Khan Posenchey, Phnom Penh, Kingdom of Cambodia	Milk production	100.00%	100.00%
Vietnam Sugar Joint Stock Company	Thuy Xuong Village, Suoi Hiep Commune, Dien Khanh District, Khanh Hoa Province	Sugar producing and refining	65.00%	65.00%
Lao-Jagro Development Xiengkhouang Co,, Ltd,	Boungvene Village, Paek District, Xiengkhouang Province, Lao PDR	Dairy cow raising and agricultural products trading	87.32%	87.32%
Vietnam Livestock Corporation – Joint Stock Company (**)	519 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Ha Noi City	Manufacturing, breeding, processing and trading of cattle and poultry products	68.94%	68.00%
Vietnam Livestock Corporation – Joint Stock Company (**)	10 Tan Trao, Tan Phu Ward, District 7, Ho Chi Minh City	Producing ice cream and beverages	-	51.00%
Indirectly owned subsidiar	ies through Vietnam Livestock Corp	oration – Joint Stock Com	pany	
Moc Chau Dairy Cattle Breeding Joint Stock Company (**)	Km194 Moc Chau Farm Town, Phieng Luong, Moc Chau District, Son La Province	Processing of milk and dairy products	49.73%	49.17%
Japan Vietnam Livestock Company Limited (**)	519 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Ha Noi City	Importing, processing and trading beef products	35.16%	34.68%

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(*) On 30 November 2022, the Company's Board of Directors approved the resolution to dissolve this subsidiary. During the second quarter of 2023, the dissolution was completed.

(**) On 28 August 2023, The Company purchased 29,296,875 additional shares in total of 40,145,438 shares issued by Vietnam Livestock Corporation – Joint Stock Company for a consideration of VND410,156 million. As the result, the Company's ownership in Vietnam Livestock Corporation – Joint Stock Company, Moc Chau Dairy Cattle Breeding Joint Stock Company, and Japan Vietnam Livestock Company Limited has increased.

(b) Associates, joint venture

Nemo			Economic interest		
Name	Location	Principal activities	31/12/2023	1/1/2023	
Directly owned associates	, joint venture				
Miraka Holdings Limited (*)	108 Tuwharetoa, Taupo, New Zealand	Milk production	13.55%	16.96%	
APIS Corporation	No. 18A, VSIP II-A, 27 Street, Viet Nam – Singapore II-A Industrial Zone, Vinh Tan Ward, Tan Uyen District, Binh Duong Province	Food raw materials trading	20.00%	20.00%	
Asia Coconut Processing Joint Stock Company	Giao Long Industrial Zone, Phase II, An Phuoc Commune, Chau Thanh District, Ben Tre Province, Vietnam	Coconut-based products manufacturing and trading	24.96%	24.96%	
Del Monte -Vinamilk Dairy Philippines, Inc.	JV Campos Centre, 9th Avenue corner, 30th Street, Bonifacio Global City, Taguig City, Philippines	Importing and trading milk and dairy products	50.00%	50.00%	

^(*) In 2023, Miraka Holdings Limited has increased its capital. Other investors have contributed additional capital to this entity; however, the Company did not contribute additional capital accordingly. As a result, the Company's ownership in this entity has decreased from 16.96% to 13.55%. Miraka Holdings Limited is still considered as an associate of the Company because the Company has significant influence over the financial and operation activities of this entity through the right to appoint a member in the Board of Directors of this entity.

Indirectly owned associates through Vietnam Livestock Corporation - Joint Stock Company

As at 31 December 2023 and 1 January 2023, there were 5 associates indirectly owned through Vietnam Livestock Corporation – Joint Stock Company.

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(c) Dependent units

Sales branches:

- 1. Vietnam Dairy Products Joint Stock Company's Branch in Ha Noi 11th Floor, Tower B, Handi Resco Building, 521 Kim Ma, Ngoc Khanh Ward, Ba Dinh District, Ha Noi City.
- 2. Vietnam Dairy Products Joint Stock Company's Branch in Da Nang 7th Floor, Danang Post Office Tower, 271 Nguyen Van Linh, Vinh Trung Ward, Thanh Khe District, Da Nang City.
- 3. Vietnam Dairy Products Joint Stock Company's Branch in Can Tho 77-77B Vo Van Tan, Tan An Ward, Ninh Kieu District, Can Tho City.

Manufacturing factories:

- 1. Thong Nhat Dairy Factory 12 Dang Van Bi, Thu Duc District, Ho Chi Minh City.
- 2. Truong Tho Dairy Factory 32 Dang Van Bi, Thu Duc District, Ho Chi Minh City.
- 3. Dielac Dairy Factory Bien Hoa I Industrial Park, Dong Nai Province.
- 4. Can Tho Dairy Factory Tra Noc Industrial Park, Can Tho City.
- 5. Sai Gon Dairy Factory Tan Thoi Hiep Industrial Park, District 12, Ho Chi Minh City.
- 6. Nghe An Dairy Factory Sao Nam Street, Nghi Thu Commune, Cua Lo Town, Nghe An Province.
- 7. Binh Dinh Dairy Factory 87 Hoang Van Thu, Quang Trung Ward, Quy Nhon City, Binh Dinh Province.
- 8. Vietnam Beverage Factory My Phuoc II Industrial Park, Binh Duong Province.
- 9. Tien Son Dairy Factory Tien Son Industrial Park, Bac Ninh Province.
- 10. Da Nang Dairy Factory Hoa Khanh Industrial Park, Da Nang City.
- 11. Vietnam Powdered Milk Factory 9 Tu Do Boulevard Vietnam-Singapore Industrial Park, Thuan An District, Binh Duong Province.
- 12. Vietnam Dairy Factory My Phuoc II Industrial Park, Binh Duong Province.
- 13. Lam Son Dairy Factory Le Mon Industrial Zone, Thanh Hoa City, Thanh Hoa Province.

Warehouses:

- 1. Ho Chi Minh Logistic Enterprise 32 Dang Van Bi, Thu Duc District, Ho Chi Minh City.
- 2. Hanoi City Logistic Enterprise Km 10 Highway 5, Duong Xa Commune, Gia Lam District, Ha Noi City.

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Clinic:

1. An Khang Clinic – 184-186-188 Nguyen Dinh Chieu, Ward 6, District 3, Ho Chi Minh City.

Raw milk center:

1. Branch of Vietnam Dairy Products Joint Stock Company's – Cu Chi Raw Milk Center - Lot B14-1, B14-2 D4, Dong Nam Industrial Zone, Hoa Phu Commune, Cu Chi District, Ho Chi Minh City.

As at 31 December 2023, the Group had 9,877 employees (1/1/2023: 9,506 employees).

II. ACCOUNTING PERIOD AND ACCOUNTING CURRENCY

1. Annual accounting period

The annual accounting period of the Group is from 1 January to 31 December.

2. Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for consolidated financial statement presentation purpose.

III. ACCOUNTING STANDARDS AND SYSTEM

1. Statement of compliance

The consolidated financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirement applicable to financial reporting.

2. Basis of measurement

The consolidated financial statements, except for the consolidated statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated statement of cash flows is prepared using the indirect method.

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IV. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following significant accounting policies have been adopted by the Group in the preparation of these consolidated financial statements.

The accounting policies that have been adopted by the Group in the preparation of these consolidated financial statements are consistent with those adopted in the preparation of the latest consolidated annual financial statements.

1. Basis of consolidation

(a) Subsidiaries

Subsidiaries are those entities in which the Group has control over the financial and operating policies, generally evidenced by holding more than half of voting rights. In assessing control, exercisable potential voting rights are taken into account. The financial statements of the subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

(b) Non-controlling interests

Non-controlling interests ("NCI") are measured at their proportionate share of the acquiree's identifiable net assets at date of acquisition.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners. The difference between the change in the Group's share of net assets of the subsidiary and any consideration paid or received is recorded directly in retained profits under equity.

(c) Loss of control

When the Group losses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognised in the consolidated statement of income. Any interest retained in the former subsidiary when control is lost is stated at the carrying amount of the retained investment in the consolidated financial statements adjusted for appropriate shares of changes in equity of the investee since the acquisition date, if significant influence in the investee is maintained, or otherwise stated at cost.

(d) Associates and joint venture

financial and operating policies. Joint ventures are those entities over whose activities the Group has joint control, established by contractual agreement and requiring unanimous consent for strategic financial and operating decisions. Associates and joint ventures are those entities in which the Group normally hold 20% to 50% of voting rights in these entities.

Associates and joint ventures are accounted for using the equity method. The consolidated interim financial statements include the Group's share of the income and expenses of the associates and joint ventures after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases.

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When the Group's share of losses exceeds its interest in an associate or joint venture, the carrying amount of that interest (including any long-term investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the associate or joint venture.

(e) Transactions eliminated on consolidation

Intra-group balances, transactions and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains and losses arising from transactions with associates, joint venture are eliminated against the investment to the extent of the Group's interest in the associate or joint venture.

(f) Business combination

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account.

2. Foreign currency

(a) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the annual accounting period quoted by the commercial bank where the Company and its subsidiaries most frequently conduct transactions and has the largest outstanding balance of foreign currencies at the end of the annual accounting period.

All foreign exchange differences are recorded in the consolidated statement of income.

(b) Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to VND at exchange rates at the end of the annual accounting period. Income and expenses of foreign operations are translated to VND at average exchange rates of the year.

Foreign currency differences arising from the translation of foreign operations are recognised in the consolidated statement of financial position under the caption "Foreign exchange differences" in equity.

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3. Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amount of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

4. Investments

(a) Trading securities

Trading securities are those held by the Group for trading purpose, include those with maturity periods more than 12 months that are purchased for resale with the aim of making profits. Trading securities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at cost less allowance for diminution in value.

Trading securities shall be recorded when the Group acquires the ownership, in particular:

- Listed securities are recognised at the time of matching (T+0).
- Unlisted securities are recognised at the time the ownership is acquired as prescribed in the Vietnamese laws and regulations.

An allowance is made for diminution in value of trading securities if market price of the securities item falls below its carrying amount. The allowance is reversed if there is evidence that the market price subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the securities' carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

(b) Held-to-maturity investments

Held-to-maturity investments are those that the Group's management has intention and ability to hold until maturity. Held-to-maturity investments include term deposits at bank. These investments are stated at costs less allowance for diminution in the value.

Held-to-maturity investments classified as monetary items denominated in foreign currencies are revaluated at actual exchange rate at the reporting date.

(c) Loans receivable

Loans receivable are loans granted under an agreement between parties but not being traded as securities in the market. Allowance for doubtful loans receivable is made for each of the doubtful debt based on overdue days in payment of principals according to initial debt commitment (exclusive of the debt rescheduling between contractors), or based on the estimated possible loss that may arise.

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(d) Investment in equity instruments of other entities

Investment in equity instruments of other entities is initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the investee has suffered a loss which may cause the Group to lose their invested capital, unless there is evidence that the value of the investment has not been diminished. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

5. Accounts receivable

Accounts receivable are monitored in detail of receivable terms, receivable parties, original currency and other factors depending on the Group's managerial requirements. Accounts receivable from customers include trade receivables arising from buying-selling transactions. Other receivables include non-trade receivables, not related to buying-selling transactions. Accounts receivable are classified as short-term and long-term in the consolidated statement of financial position based on the remaining period of these receivables at the reporting date.

Trade and other receivables are stated at cost less allowance for doubtful debts. Allowance for doubtful debts is made for each doubtful debt based on overdue days in payment of principals according to initial debt commitment (exclusive of the debts rescheduling between contracting parties), or based on expected loss that may arise.

Trade and other receivables classified as monetary items denominated in foreign currencies are revaluated at actual exchange rate at the reporting date.

6. Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and estimated costs to sell.

The Group applies the perpetual method of accounting for inventories.

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7. Tangible fixed assets

(a) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use, and the costs of dismantling and removing the asset and restoring the site on which it is located. Expenditure incurred after tangible fixed assets have been put into operation, such as repair and maintenance and overhaul cost, is charged to the consolidated statement of income in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(b) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

buildings and structures 5 – 50 years

machinery and equipment 2 – 20 years

motor vehicles 4 – 10 years

office equipment
 2 – 12 years

livestock 6 years

• others 3 – 20 years

8. Intangible fixed assets

(a) Land use rights

Definite life land use rights are stated at cost less accumulated amortisation. The initial cost of land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over the valid term of land use rights certificate.

Indefinite life land use rights are stated at cost and not amortised.

Land lease right acquired through business combination are initially recognised at fair value and amortised on a straight-line basis over the term of the lease.

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(b) Trademark

Trademark acquired through business combinations are initially recognised at fair value and amortised on a straight-line basis over 20 years.

(c) Raw material area

Raw material area acquired through business combination are initially recognised at fair value and amortised on a straight-line basis over 18 years.

(d) Raw material area

Raw material area acquired through business combination are initially recognised at fair value and amortised on a straight-line basis over 18 years.

(d) Software

Cost of acquiring of new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software is amortised on a straight-line basis over 2 - 8 years.

(e) Others

Other intangible assets are amortised on a straight-line basis over 4 – 10 years.

9. Investment property

(a) Cost

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its purchase price, cost of land use rights and any directly attributable expenditure of bringing the property to the condition necessary for it to be capable of operating in the manner intended by management. Expenditure incurred after the investment property held to earn rental has been put into operation, such as repair and maintenance, is charged to the consolidated statement of income in the year in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.

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(b) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of investment property held to earn rental. The estimated useful lives are as follows:

• definite life land use rights 13 – 50 years

infrastructure
 8 – 10 years

buildings 6 – 50 years

Indefinite life land use rights are not amortised.

10. Construction in progress

Construction in progress represents the costs of tangible and intangible fixed assets which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

11. Prepaid expenses

(a) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals, including those for which the Group obtained land use rights certificate but are not qualified as intangible fixed assets under prevailing laws and regulations, and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the consolidated statement of income on a straight-line basis over the term of the lease.

(b) Tools and instruments

Tools and instruments include assets held for use by the Group in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Costs of tools and instruments are amortised on a straight-line basis over 1 – 5 years.

(c) Others

Others are recorded at cost and amortised on a straight-line basis over their economic useful lives of 1–3 years.

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12. Goodwill

Goodwill arises on the acquisition of subsidiaries, associates and joint venture. Goodwill is measured at cost less accumulated amortisation. Cost of goodwill represents the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree. When the excess is negative (gain from bargain purchase), it is recognised immediately in the consolidated statement of income.

Goodwill arising on acquisition of a subsidiary is amortised on a straight-line basis over 10 years. Carrying value of goodwill arising on acquisition of a subsidiary is written down to recoverable amount as management determines that it is not fully recoverable.

In respect of equity accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment and is not amortised.

13. Trade and other payables

Accounts payable are monitored in details by payable terms, payable parties, original currency and other factors depending on the Group's managerial requirements. Accounts payable to suppliers include trade payables arising from transaction of buying-selling transactions and payables for import through entrustees (in import entrustment transactions). Other payables include non-trade payables, not related to buying-selling transactions. Accounts payable are classified as short-term and long-term in the consolidated statement of financial position based on the remaining period of these payables at the reporting date.

Trade and other payables are stated at their cost. Trade and other payables classified as monetary items denominated in foreign currencies are revaluated at actual exchange rate at the reporting date.

14. Accrued expenses

Accrued expenses include those made for goods, services received from suppliers in the annual accounting period but not yet paid due to the lack of receipts or supporting documents, are recognised in the reporting period based on the term stated in the respective contracts.

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15. Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Company are excluded.

16. Share capital

(a) Ordinary shares

Ordinary shares are stated at par value. Excess of cash received from share issues over par value is recorded as share premium. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

(b) Repurchase and reissue of ordinary shares (treasury shares)

Treasury shares are recognised only in respect of repurchased shares which are aggregated fractions of share arising when the company issues shares to pay dividends or issues shares from equity reserves in accordance with an approved issuance plan, or repurchased odd-lots of shares as requested by the shareholders. In all other cases, when shares recognised as equity are repurchased, their par value amount is recognised as a reduction to share capital. The difference between the par value and the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is included in share premium.

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17. Taxation

Income tax on the consolidated profit or loss for the year comprises current and deferred tax. Income tax is recognised in the consolidated statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

18. Revenue and other income

(a) Goods sold

Revenue from the sale of goods is recognised in the consolidated statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

(b) Services rendered

Revenue from services rendered is recognised in the consolidated statement of income in proportion to the stage of completion of the transaction at the end of the annual accounting period. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

(c) Rental income

Rental income from leased property is recognised in the consolidated statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

(d) Interest income

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

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(e) Dividend income

Dividend income is recognised when the right to receive dividend is established.

(f) Income from disposal of short-term and long-term financial investments

Income from disposal of short-term and long-term financial investments is recognised in the consolidated statement of income when significant risks and rewards of ownership have been transferred to the buyer. Significant risks and rewards of ownership have been transferred upon the completion of the trading transaction (for listed securities) or the completion of the agreement on transfer of assets (for non-listed securities).

19. Revenue deductions

Revenue deductions include sales discounts, sales allowances and sales returns.

In case goods were sold or services were provided during the reporting period but the related sales discounts, sales allowances or sales returns occur in the following period, revenue deductions are recognised in the reporting period only if such payments occur prior to the issuance of the consolidated financial statements.

20. Cost of sales

Cost of sales comprise the cost of products, goods and services provided during the year and is recognised corresponding to revenue. For cost of direct raw materials consumed which is over the normal level, labour cost and manufacturing overheads not allocated to finished goods are recorded directly into the cost of sales (after deducting compensations, if any) even if products and goods are not yet determined to be consumed.

21. Operating lease payments

Payments made under operating leases are recognised in the consolidated statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the consolidated statement of income as an integral part of the total lease expense, over the term of the lease.

22. Borrowing costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except where borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

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23. Dividend distribution

The Group's net profit after tax is available for appropriation to shareholders as dividends after approval by shareholders at the Company's Annual General Meeting and after making appropriation to reserve funds in accordance with the Company's Charter.

Dividends are declared and paid based on the estimated earnings of the year. Final dividends are declared and paid in the following year from undistributed earnings based on the approval of shareholders at the Company's Annual General Meeting.

24. Funds

Appropriation to funds is made in accordance with the Company's Charter as follows:

Bonus and welfare fund
 10% of profit after tax

Investment and development fund
 10% of profit after tax

Utilisation of the above funds requires approval of the shareholders, the Board of Directors or the Chief Executive Officer, depending on the nature and magnitude of the transactions involved as stated in the Company's Charter.

25. Earnings per share

The Group presents basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company (after appropriation to bonus and welfare fund for the annual accounting period) by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares, which comprise convertible bonds and share options.

26. Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segment reporting is based on geographical segments.

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27. Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control or are controlled by, or under common control with, the Group, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Group. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the enterprises, key management personnel, including directors and officers of the Group and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

28. Comparative information

Comparative information in these consolidated financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year consolidated financial statements and are intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these consolidated financial statements is not intended to present the Group's consolidated financial position, results of operation or cash flows for the prior year.

V. SUPPLEMENTARY INFORMATION TO ITEMS DISCLOSED IN THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION

1. Cash and cash equivalents

	31/12/2023 VND	1/1/2023 VND
Cash on hand	1,545,332,918	1,715,151,072
Cash in bank	1,023,942,137,332	1,325,714,367,365
Cash equivalents	1,886,539,889,675	972,514,009,187
	2,912,027,359,925	2,299,943,527,624

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2. Allowance for doubtful debts

Movements of allowance for doubtful debts during the year were as follows:

	2023 VND	2022 VND
Opening balance	(13,445,724,800)	(12,257,493,261)
Increase in allowance during the year	(1,341,171,676)	(1,656,841,857)
Allowance utilised during the year	-	527,606,281
Allowance written back during the year	10,157,000	42,363,959
Currency translation differences	(124,358,547)	(101,359,922)
Closing balance	(14,901,098,023)	(13,445,724,800)

3. Other receivables

(a) Other short-term receivables

	31/12/2023 VND	1/1/2023 VND
Interest income and dividends	648,530,799,521	457,294,545,422
Receivables from employees	2,394,598,623	1,169,913,026
Short-term deposits	831,361,730	905,426,334
Import tax refundable	2,932,592,308	2,555,575,760
Rebate income receivable from suppliers	260,752,709,014	214,341,684,142
Others	165,361,349,807	214,199,055,887
	1,080,803,411,003	890,466,200,571

(b) Other long-term receivables

	31/12/2023 VND	1/1/2023 VND
Collateral, deposits	14,431,990,975	35,422,722,715
Others	1,700,000,000	3,000,000,000
	16,131,990,975	38,422,722,715

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(a) Trading securities

	31/12/2023			1/1/2023		
	Carrying amount VND	Fair value VND	Allowance for diminution in value VND	Carrying amount VND	Fair value VND	Allowance for diminution in value VND
Short-term investments in shares	1,193,065,962	370,411,840	(822,663,402)	1,159,355,253	469,610,056	(689,745,197)

(b) Held-to-maturity investments

	31/12/2023 VND	1/1/2023 VND
Held-to-maturity investments – short-term		
term deposits	20,136,873,397,900	17,413,585,718,627
Held-to-maturity investments – long-term		
term deposits	150,244,200,000	-

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(c) Investments in other entities

31/12/2023 1/1/2023 %of % of eauity eauity owned **Equity accounted/** Fair Allowance for owned **Equity accounted/** Fair Allowance for value diminution in value value diminution in value and voting cost and voting cost **VND VND VND** rights **VND VND** rights **VND** Investments in associates, joint venture Miraka Holdings Limited 13.55% 219.850.964.979 (*) 16.96% 287.362.154.997 (*) **APIS** Corporation 20.00% 46,117,513,009 (*) 20.00% 39,499,496,146 (*) Asia Coconut Processing Joint Stock 24.96% 24.96% 150,355,490,875 163,183,742,194 Company Del Monte - Vinamilk Dairy Philippines, Inc. 50.00% 317,355,090 (*) 50.00% 593,854,138 Indirectly owned associates through Vietnam 173,121,453,660 (*) 186,491,781,862 Livestock Corporation - Joint Stock Company 602,591,028,932 664,302,778,018 **Equity investments in other entities** Asia Saigon Food Ingredients Joint Stock 14.71% 69,261,607,154 14.71% 69,261,607,154 Company An Khang Clinic - Pharmacy (*) (*) 300,000,000 300,000,000 Others 32,413,451,927 (23,582,690,668) 32,388,611,927 (23,582,690,668) 101.975.059.081 (23,582,690,668) 101,950,219,081 (23,582,690,668) 704,566,088,013 (23,582,690,668) 766,252,997,099 (23,582,690,668)

^(*) At the reporting date, the Group has not determined fair values of these financial instruments for disclosure in the consolidated financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under the Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of these financial instruments may differ from their carrying amounts.

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Movements of equity investments in associates, joint venture during the year were as follows:

	2023 VND	2022 VND
Opening balance	664,302,778,018	661,023,754,422
Investments	35,769,832,735	43,175,000,000
Dividends received	(16,850,283,175)	(15,420,000,001)
Share of loss in associates and joint venture	(80,631,298,646)	(24,475,976,403)
Closing balance	602,591,028,932	664,302,778,018

Movements in the allowance for diminution in the value of trading securities during the year were as follows:

	2023 VND	2022 VND
Opening balance	(689,745,197)	(666,201,430)
Increase in allowance during the year	(111,064,553)	-
Currency translation differences	(21,853,652)	(23,543,767)
Closing balance	(822,663,402)	(689,745,197)

Movements in the allowance for diminution in the value of long-term financial investments during the year were as follows:

	2023 VND	2022 VND
Opening balance	(23,582,690,668)	(19,082,789,672)
Increase in allowance during the year	-	(4,499,900,996)
Closing balance	(23,582,690,668)	(23,582,690,668)

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5. Inventories

	31/12/2023		1/1/20	023
	Cost VND	Allowance VND	Cost VND	Allowance VND
Goods in transit	578,543,057,199	-	812,950,683,637	-
Raw materials	3,861,882,734,602	(33,506,836,040)	3,365,992,574,670	(20,772,142,150)
Tools and supplies	91,789,869,431	(293,843,525)	93,825,867,140	(374,613,608)
Work in progress	318,473,606,136	-	199,435,483,074	-
Finished goods	1,126,529,387,840	(4,052,809,890)	1,024,111,382,368	(1,459,301,629)
Merchandise inventories	143,368,330,354	-	37,037,692,091	-
Goods on consignment	45,348,308,981	-	26,815,770,524	-
	6,165,935,294,543	(37,853,489,455)	5,560,169,453,504	(22,606,057,387)

Movements in the allowance for inventories during the year were as follows:

	2023 VND	2022 VND
Opening balance	(22,606,057,387)	(47,414,757,653)
Increase in allowance during the year	(25,317,858,957)	(13,343,747,910)
Allowance written back during the year	5,955,466,553	35,616,693,471
Allowance utilised during the year	4,114,960,336	3,403,318,819
Currency translation differences	-	(867,564,114)
Closing balance	(37,853,489,455)	(22,606,057,387)

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6. Tangible fixed assets							
	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Livestock VND	Others VND	Total VND
Cost							
Opening balance	5,881,016,519,630	19,147,322,394,005	1,352,376,250,283	726,486,499,666	1,384,952,238,165	10,003,369,118	28,502,157,270,867
Additions	18,596,108,995	147,829,404,772	14,993,421,110	27,773,093,813	409,550,000	-	209,601,578,690
Transfer from construction in progress	974,878,011,908	1,357,435,907,645	16,430,863,910	16,572,434,035	-	6,588,055,679	2,371,905,273,177
Transfer from inventories	_	-		-	416,186,659,149	-	416,186,659,149
Disposals/write off	(10,684,285,402)	(51,697,319,778)	(10,759,517,242)	(3,709,052,418)	(294,991,923,230)	-	(371,842,098,070)
Reclassification	3,879,675,585	11,827,294,003	695,000,000	(213,954,386)	-	(16,188,015,202)	-
Other decreases		-	-	(105,315,998)	(79,329,636,722)	-	(79,434,952,720)
Currency translation differences	17,567,148,642	36,451,491,787	2,803,123,756	807,480,203	2,959,670,852	11,723,360	60,600,638,600
Closing balance	6,885,253,179,358	20,649,169,172,434	1,376,539,141,817	767,611,184,915	1,430,186,558,214	415,132,955	31,109,174,369,693
Accumulated depreciation							
Opening balance	2,646,881,495,495	13,051,279,679,438	940,586,878,125	578,470,807,234	417,804,067,701	6,767,835,452	17,641,790,763,445
Charge for the year	316,567,038,523	1,305,672,484,634	92,088,160,866	49,669,070,177	234,252,916,255	658,437,805	1,998,908,108,260
Disposals/write off	(7,148,644,988)	(49,647,927,103)	(9,540,020,008)	(3,648,342,074)	(137,671,998,878)	-	(207,656,933,051)
Reclassification	3,458,747,906	3,490,668,899	266,416,574	(14,135,723)	(1,229)	(7,201,696,427)	-
Other decreases	_	-		(40,956,221)	(39,070,772,386)	-	(39,111,728,607)
Currency translation differences	3,223,852,780	20,552,979,113	2,035,303,544	668,240,118	237,379,436	6,099,610	26,723,854,601
Closing balance	2,962,982,489,716	14,331,347,884,981	1,025,436,739,101	625,104,683,511	475,551,590,899	230,676,440	19,420,654,064,648
	-						
Net book value							
	3,234,135,024,135	6,096,042,714,567	411,789,372,158	148,015,692,432	967,148,170,464	3,235,533,666	10,860,366,507,422

Included in the cost of tangible fixed assets were assets costing VND10,297,816 million which were fully depreciated as at 31 December 2023 (1/1/2023: VND6,688,784 million), but which are still in active use.

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7. Intangible fixed assets

	Land use rights VND	Trademark VND	Raw material area VND	Software VND	Others VND	Total VND
Cost						
Opening balance	718,445,333,194	276,413,594,392	164,964,058,635	142,106,529,396	51,494,099,288	1,353,423,614,905
Additions	-	-	-	543,775,644	524,680,003	1,068,455,647
Transfer from construction in progress	-	-	-	4,167,497,814	-	4,167,497,814
Other decreases	-	-	-	(307,150,000)	-	(307,150,000)
Currency translation differences	6,358,151,991	-	-	198,033,123	1,497,299,979	8,053,485,093
Closing balance	724,803,485,185	276,413,594,392	164,964,058,635	146,708,685,977	53,516,079,270	1,366,405,903,459
Accumulated amortisation						
Opening balance	67,527,156,566	48,778,869,598	32,992,811,727	126,400,541,507	34,883,099,989	310,582,479,387
Charge for the year	16,641,051,184	16,259,623,199	10,997,603,909	9,748,147,088	32,677,443	53,679,102,823
Other decreases	-	-	-	(132,622,221)	-	(132,622,221)
Currency translation differences	-	-	-	130,571,010	1,014,299,994	1,144,871,004
Closing balance	84,168,207,750	65,038,492,797	43,990,415,636	136,146,637,384	35,930,077,426	365,273,830,993
Net book value						
Opening balance	650,918,176,628	227,634,724,794	131,971,246,908	15,705,987,889	16,610,999,299	1,042,841,135,518
Closing balance	640,635,277,435	211,375,101,595	120,973,642,999	10,562,048,593	17,586,001,844	1,001,132,072,466

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8. Investment property

	Land use rights VND	Infrastructure VND	Buildings VND	Total VND
Cost				
Opening balance and closing balance	39,821,793,375	982,364,064	58,018,521,446	98,822,678,885
Accumulated depreciation				
Opening balance	8,073,602,099	982,364,064	32,172,904,939	41,228,871,102
Charge for the year	865,672,679	-	1,133,980,710	1,999,653,389
Closing balance	8,939,274,778	982,364,064	33,306,885,649	43,228,524,491
Net book value				
Opening balance	31,748,191,276	-	25,845,616,507	57,593,807,783
Closing balance	30,882,518,597	-	24,711,635,797	55,594,154,394

The Group's investment property represented land use rights, buildings and infrastructure held for earning rental income.

At the reporting date, the Group has not determined fair values of investment property held to earn rental for disclosure in the consolidated financial statements because there is currently no guidance on determination of fair value using valuation techniques under the Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of investment property held to earn rental may differ from its carrying amounts.

Included in the cost of investment property held to earn rental was assets costing VND17,887 million which were fully depreciated as at 31 December 2023 (1/1/2023: VND17,421 million), but which are still in active use.

9. Long-term work in progress

Long-term work in progress represented cows under 16 months of age, which will be transferred to tangible fixed assets under livestock category at the end of the sixteen-month period, when the cows are ready for milk production.

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10. Construction in progress

	2023 VND	2022 VND
Opening balance	1,470,582,553,037	834,818,937,515
Additions	1,487,548,286,549	1,306,831,083,954
Transfer to tangible fixed assets	(2,371,905,273,177)	(631,395,331,094)
Transfer to intangible fixed assets	(4,167,497,814)	(1,209,641,917)
Transfer to inventories	(4,575,021,837)	(36,472,947,276)
Transfer to short-term prepaid expenses	(2,552,422,365)	(3,782,041,938)
Transfer to long-term prepaid expenses	(85,247,510,077)	(9,167,551,229)
Disposals	(7,080,258,629)	-
Other increases/(decreases)	61,113,706,898	(6,645,721,227)
Currency translation differences	11,227,376,511	17,605,766,249
Closing balance	554,943,939,096	1,470,582,553,037

Major constructions in progress by the entities within the Group were as follows:

	31/12/2023 VND	1/1/2023 VND
Vietnam Livestock Corporation – Joint Stock Company	228,445,553,623	95,736,189,738
Vietnam Dairy Products Joint Stock Company	130,281,080,219	431,377,363,957
Lao-Jagro Development Xiengkhouang Co., Ltd.	77,258,335,440	723,078,016,500
Driftwood Dairy Holding Corporation	61,418,839,680	51,400,010,550
Others	57,540,130,134	168,990,972,292
	554,943,939,096	1,470,582,553,037

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11. Prepaid expenses

(a) Short-term prepaid expenses

	31/12/2023 VND	1/1/2023 VND
Software deployment and networks maintenance	22,041,172,498	8,657,427,608
Advertising	3,363,522,669	173,480,476
Operating lease	5,518,303,363	3,473,362,556
Tools and supplies	16,531,463,632	12,657,028,624
Renovation and repair	3,008,408,082	1,997,822,909
Cows isolated for testing and bovine semen used for insemination	2,999,754,749	1,492,271,346
Other short-term prepaid expenses	29,397,816,490	69,119,299,524
	82,860,441,483	97,570,693,043

(b) Long-term prepaid expenses

	Prepaid land costs VND	Tools and instruments VND	Others VND	Total VND
Opening balance	408,918,954,639	303,805,593,530	60,080,114,972	772,804,663,141
Additions	53,144,371,595	148,411,200,729	67,176,504,062	268,732,076,386
Transfer from construction in progress	70,705,669,904	9,095,164,050	5,446,676,123	85,247,510,077
Amortisation for the year	(15,958,262,615)	(180,128,442,891)	(44,555,480,407)	(240,642,185,913)
Other decreases	(5,721,900,586)	(635,045,091)	(13,225,688,929)	(19,582,634,606)
Reclassification	251,748,756	-	(251,748,756)	-
Currency translation differences	4,300,487,104	17,570,719	708,056,429	5,026,114,252
Closing balance	515,641,068,797	280,566,041,046	75,378,433,494	871,585,543,337

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12. Deferred tax assets and liabilities

(a) Deferred tax assets

	31/12/2023 VND	1/1/2023 VND
Deferred tax assets		
Foreign exchange differences	(78,070,334)	1,170,509,495
Accrued expenses and provisions and fixed assets	14,526,579,920	33,814,693,966
	14,448,509,586	34,985,203,461

(b) Deferred tax liabilities - net

	31/12/2023 VND	1/1/2023 VND
Deferred tax assets		
Tax losses carry forwards	40,600,398,960	48,654,734,310
Accrued expenses	6,894,864,900	7,671,837,810
Accounts receivable	1,066,909,800	839,069,070
Others	4,312,401,060	3,596,732,370
Total deferred tax assets	52,874,574,720	60,762,373,560
Deferred tax liabilities		
Fixed assets	(286,678,468,838)	(293,266,548,176)
Others	(35,594,017,658)	(55,478,119,993)
Total deferred tax liabilities	(322,272,486,496)	(348,744,668,169)
Net deferred tax liabilities	(269,397,911,776)	(287,982,294,609)

Deferred tax assets have been recognised on taxable temporary differences and tax losses incurred at Driftwood Dairy Holding Corporation, a subsidiary incorporated and operating in the United States of America, using its effective tax rate.

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13. Goodwill		
	2023 VND	2022 VND
Opening balance	1,567,467,775,162	1,813,007,890,387
Charge for the year	(245,540,115,225)	(245,540,115,225)
Closing balance	1,321,927,659,937	1,567,467,775,162

14. Accounts payable to suppliers

Accounts payable to related parties

VND	1/1/2023 VND
55,564,491,035	84,876,556,696
3,329,504,399	2,503,728,482
-	133,471,803,087
	55,564,491,035

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15. Borrowings

(a) Short-term borrowings

	1/1/2023 VND	Incurred VND	Paid VND	Reclassification VND	Currency translation differences VND	31/12/2023 VND
Short-term borrowings	4,848,264,489,103	17,757,986,246,045	(14,520,711,699,741)	(18,109,929,817)	(9,332,701,623)	8,058,096,403,967
Current portion of long-term borrowings	18,865,350,000	-	(21,116,856,754)	159,129,653,319	2,782,621,735	159,660,768,300
	4,867,129,839,103	17,757,986,246,045	(14,541,828,556,495)	141,019,723,502	(6,550,079,888)	8,217,757,172,267

Terms and conditions of outstanding short-term borrowings were as follows:

Lenders	Note	Currency	31/12/2023 VND	1/1/2023 VND
Joint Stock Commercial Bank for Foreign Trade of Vietnam, Ho Chi Minh City Branch	(i)	VND	4,899,840,000,000	2,260,267,036,000
Sumitomo Mitsui Banking Corporation, Ho Chi Minh City Branch	(i)	USD	1,716,480,000,000	1,150,000,000,000
Vietnam Joint Stock Commercial Bank For Industry And Trade	(i)	VND	750,000,000,000	-
DBS Bank, Singapore	(i)	USD	476,800,000,000	1,137,500,000,000
HSBC Bank (Vietnam) Limited, Ho Chi Minh City Branch	(i)	VND	98,279,506,500	126,080,577,000
Lao-Viet Bank Co., Ltd, XiengKhouang Branch	(i)	USD	12,210,000,000	-
ANZ Bank Laos	(i)	USD	-	17,883,094,110
HSBC Bank USA	(ii)	USD	104,486,897,467	156,533,781,993
			8,058,096,403,967	4,848,264,489,103

⁽i) These borrowings were unsecured.

⁽ii) This borrowing was secured by assets with carrying amount of VND798,112 million as at 31 December 2023 (1/1/2023: VND896,805 million).

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(b) Long-term borrowings

	1/1/2023 VND	Addition VND	Paid VND	Reclassification VND	Currency translation differences VND	31/12/2023 VND
Long-term borrowings	84,894,075,000	308,830,719,757	-	(3,006,926,937)	7,418,974,580	398,136,842,400
Current portion of long-term borrowings	(18,865,350,000)	-	21,116,856,754	(159,129,653,319)	(2,782,621,735)	(159,660,768,300)
	66,028,725,000	308,830,719,757	21,116,856,754	(162,136,580,256)	4,636,352,845	238,476,074,100

Terms and conditions of outstanding long-term borrowings were as follows:

Lenders	Note	Currency	Year of maturity	31/12/2023 VND	1/1/2023 VND
ANZ Bank Laos	(i)	USD	2026	299,176,892,520	-
Saigon Thuong Tin Lao Bank Limited, Lane Xang Branch	(i)	USD	2030	31,011,299,880	-
HSBC Bank USA	(ii)	USD	2027	67,948,650,000	84,894,075,000
				398,136,842,400	84,894,075,000

⁽i) This borrowing was unsecured.

⁽ii) This borrowing was secured by the same pledge assets of the borrowing in note 15(a)(ii).

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16. Taxes payable to State Treasury

	1/1/2023 VND	Incurred VND	Paid VND	Currency translation differences VND	31/12/2023 VND
Value added tax	165,355,742,040	2,171,093,386,508	(2,184,051,394,802)	80,158,653	152,477,892,399
Corporate income tax	418,101,152,888	1,948,363,404,628	(1,564,073,949,237)	914,807,614	803,305,415,893
Personal income tax	6,551,877,381	189,538,233,025	(187,470,005,234)	18,255,971	8,638,361,143
Import tax	7,577,932,115	69,493,983,354	(74,779,512,432)	66,249,595	2,358,652,632
Other taxes	548,423,871	94,240,390,383	(93,672,627,629)	(17,591,907)	1,098,594,718
	598,135,128,295	4,472,729,397,898	(4,104,047,489,334)	1,061,879,926	967,878,916,785

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1,620,874,538,443

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17. Accrued expenses		
	31/12/2023 VND	1/1/2023 VND
Sale incentives, promotion	1,016,334,580,951	886,202,042,098
Advertising expenses	408,562,094,734	339,732,444,471
Transportation expenses	77,820,389,375	80,876,367,744
Expenses for outsourced employees	56,467,494,627	46,939,692,451
Interest expenses	111,297,320,193	59,910,322,507
Repair and maintenance expenses	20,595,436,109	15,984,085,729
Rental fees	15,573,513,957	18,623,204,640
Fuel expenses	8,167,978,703	7,712,203,638
Others	195,385,817,211	164,894,175,165

1,910,204,625,860

18. Other payables		
	31/12/2023 VND	1/1/2023 VND
Insurance and trade union fees	2,278,679,336	3,656,536,904
Dividend payables	1,045,146,142,230	2,926,103,293,830
Others	147,539,415,151	129,493,539,502
	1,194,964,236,717	3,059,253,370,236
Of which:		
Short-term	1,193,900,858,465	3,055,541,590,234
Long-term	1,063,378,252	3,711,780,002
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VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

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19. Provision		
	31/12/2023 VND	1/1/2023 VND
Provision for severance allowance (*)	9,078,184,525	8,096,601,309
Others	7,692,329,760	18,539,158,003
	16,770,514,285	26,635,759,312

(*) Movements of provision for severance allowance during the year as follows:

	2023 VND	2022 VND
Opening balance	8,096,601,309	6,438,083,860
Increase in provision during the year	6,184,981,104	11,600,758,238
Provision utilised during the year	(5,076,303,334)	(9,927,124,140)
Provision written back during the year	(127,094,554)	(15,116,649)
Closing balance	9,078,184,525	8,096,601,309

20. Bonus and welfare fund

This fund is established by appropriating amounts from retained profits as approved by shareholders at shareholders' meeting. This fund is used to pay bonus and welfare to the Company's and subsidiaries' employees in accordance with the Company's bonus and welfare policies.

Movements of bonus and welfare fund during the year were as follows:

	2023 VND	2022 VND
Opening balance	402,163,642,465	507,365,624,913
Appropriation (Note V.21)	968,335,437,517	948,573,877,583
Other increases	3,300,000	11,920,000
Utilisation	(798,410,854,184)	(1,053,787,780,031)
Closing balance	572,091,525,798	402,163,642,465

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21. Changes in owners' equity

	Share capital VND	Share premium VND	Other capital VND	Foreign exchange differences VND	Investment and development fund VND	Retained profits VND	Non-controlling interest VND	Total VND
As at 1 January 2022	20,899,554,450,000	34,110,709,700	202,658,418,215	253,569,601	4,352,441,335,060	7,594,260,378,375	2,766,835,388,433	35,850,114,249,384
Contributed capital to subsidiaries	-	-	-	-	-	-	338,100,000,000	338,100,000,000
Net profit for the year	-	-	-	-	-	8,516,023,694,342	61,551,625,366	8,577,575,319,708
Appropriation to equity funds	-	-	-	-	914,320,249,913	(914,320,249,913)	-	-
Appropriation to bonus and welfare fund (Note V.20)	-	-	-	-	-	(924,627,242,747)	(23,946,634,836)	(948,573,877,583)
Merger of two subsidiaries	-	-	-	-	-	54,397,598,859	(54,397,555,359)	43,500
Dividends	-	-	-	-	-	(10,972,266,086,250)	-	(10,972,266,086,250)
Dividends of a subsidiary to non-controlling interest	-	-	-	-	-	-	(120,675,772,300)	(120,675,772,300)
Currency translation differences	-	_	-	92,244,478,626	-	-	-	92,244,478,626
As at 1 January 2023	20,899,554,450,000	34,110,709,700	202,658,418,215	92,498,048,227	5,266,761,584,973	3,353,468,092,666	2,967,467,051,304	32,816,518,355,085

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	Share capital VND	Share premium VND	Other capital VND	Foreign exchange differences VND	Investment and development fund VND	Retained profit VND	Non-controlling interest VND	Total VND
As at 1 January 2023	20,899,554,450,000	34,110,709,700	202,658,418,215	92,498,048,227	5,266,761,584,973	3,353,468,092,666	2,967,467,051,304	32,816,518,355,085
Capital contributed by non-controlling interest to a subsidiary	-	-	-	-	-	(2,244,994,800)	492,032,003,810	489,787,009,010
A subsidiary converting retained profits to capital contribution	-	-	296,422,385,000	-	-	(296,422,385,000)	-	-
Capital refunded to a non-controlling interest of a dissolved subsidiary	-	-	-	-	-	-	(142,548,827,636)	(142,548,827,636)
Net profit for the year	-	-	-	-	-	8,873,812,416,864	145,541,748,187	9,019,354,165,051
Appropriation to equity funds	-	-	-	-	896,975,002,023	(896,975,002,023)	-	-
Appropriation to bonus and welfare fund (Note V.20)	-	-	-	-	-	(940,037,560,976)	(28,297,876,541)	(968,335,437,517)
Dividends	-	-	-	-	-	(6,165,368,562,744)	-	(6,165,368,562,744)
Dividends of a subsidiary to non-controlling interest	-	-	-	-	-	-	(105,265,039,805)	(105,265,039,805)
Currency translation differences	-	-	-	81,602,104,026	-	-	-	81,602,104,026
As at 31 December 2023	20,899,554,450,000	34,110,709,700	499,080,803,215	174,100,152,253	6,163,736,586,996	3,926,232,003,987	3,328,929,059,319	35,025,743,765,470

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22. Share capital

The Company's authorised and issued share capital are:

31/12/2023 and 1/1/2023

	Number of shares	VND
Authorised share capital	2,089,955,445	20,899,554,450,000
Issued shares		
Ordinary shares	2,089,955,445	20,899,554,450,000
Shares currently in circulation		
Ordinary shares	2,089,955,445	20,899,554,450,000

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

Details of share capital:

31/12/2023 and 1/1/2023

	VND	%
The State Capital Investment Corporation	7,524,766,020,000	36.00%
Other shareholders' capital	13,374,788,430,000	64.00%
	20,899,554,450,000	100.00%

23. Dividends

For the year ended 31 December 2023: Annual General Meeting of the Company resolved to distribute dividends in cash amounting to at least 50% of consolidated net profit after tax attributable to equity shareholders of the Company. Total dividends distributed from retained profits for the fiscal year 2023 were VND4,179,911 million (VND1,500 per share for the first advance distribution for the fiscal year 2023 and VND500 per share for the second advance distribution for the fiscal year 2023), remaining dividends distributed from 2023 retained profits will be announced in 2024 after approved by the Annual General Meeting.

For the year ended 31 December 2022: Annual General Meeting of the Company resolved to distribute dividends in cash amounting to VND3,850/share (38.5%). Total dividends distributed from retained profits for the fiscal year 2022 were VND8,046,328 million (VND1,500/share for the first advance distribution for the fiscal year 2022, VND1,400 per share for the second advance distribution for the fiscal year 2022 and VND950 per share for the remaining distribution for the fiscal year 2022).

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Off balance sheet items

(a) Leases

24.

The future minimum lease payments under non-cancellable operating leases were:

	31/12/2023 VND	1/1/2023 VND
Within one year	83,065,632,575	70,716,169,179
Within two to five years	218,760,285,511	219,329,158,109
More than five years	928,708,804,943	788,339,947,001
	1,230,534,723,029	1,078,385,274,289

(b) Foreign currencies

		31/12/2 VN		1/1/2023 VND		
		Original currency	Equivalent VND	Original currency	Equivalent VND	
•	USD	6,488,710	156,248,127,650	1,949,585	45,639,789,532	
	EUR	4,402	116,076,654	33,756	829,950,721	
			156,364,204,304		46,469,740,253	

(c) Capital commitments

At the reporting date, the Group had following outstanding capital commitments approved but not provided for in the balance sheet:

	31/12/2023 VND	1/1/2023 VND
Approved and contracted	2,481,883,242,541	2,542,718,016,426

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VI. SUPPLEMENTARY INFORMATION TO ITEMS DISCLOSED IN THE CONSOLIDATED STATEMENT OF INCOME

1. Revenue from sales of goods and provision of services

Total revenue represented the gross value of goods sold and services rendered exclusive of value added tax.

Net revenue comprised:

	2023 VND	2022 VND
Total revenue		
Sales of finished goods	56,958,465,910,163	56,583,366,266,697
Sales of merchandise goods	3,257,277,347,350	3,218,309,235,889
Services rendered	50,208,997,764	39,602,107,343
Rental income from investment property	7,939,153,750	7,706,976,033
• Others	205,021,157,713	225,745,637,337
	60,478,912,566,740	60,074,730,223,299
Less revenue deductions		
Sale discounts	21,886,839,948	68,389,179,115
Sale returns	88,110,215,287	50,093,846,766
	109,997,055,235	118,483,025,881
Net revenue	60,368,915,511,505	59,956,247,197,418

In which revenue from sales to related parties were as follows:

	2023 VND	2022 VND
Associates and joint venture		
Del Monte - Vinamilk Dairy Philippines, Inc.	49,872,454,133	74,571,387,027
APIS Corporation	21,913,383,080	567,188,980
Asia Coconut Processing Joint Stock Company	299,107,953	-

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

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FOR THE YEAR ENDED 31 DECEMBER 2023 (CONTINUED)

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2.	Cost of sales		
		2023 VND	2022 VND

	2023 VND	2022 VND
Total cost of sales		
Finished goods sold	31,878,227,167,382	32,305,714,096,438
Merchandise goods sold	3,157,232,797,730	3,061,626,272,799
Cost of promotional goods	591,024,042,719	581,247,707,149
Operating costs of investment property	600,352,722	1,643,358,171
Services rendered	3,702,842,022	1,033,584,784
Allowance for inventories	19,362,392,404	(22,272,945,561)
Other cost of sales	174,034,301,116	130,023,616,931
	35,824,183,896,095	36,059,015,690,711

3. Financial income		
	2023 VND	2022 VND
Interest income from deposits	1,539,726,844,807	1,198,974,626,506
Foreign exchange gains	121,381,710,729	117,613,345,537
Dividend income	6,319,678,399	11,715,092,058
Others	48,939,342,398	51,601,343,639
	1.716.367.576.333	1.379.904.407.740

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2023 (CONTINUED)

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_		
4.	Financial	expenses

	2023 VND	2022 VND
Interest expense on borrowings	354,094,837,255	166,039,091,744
Interest expense on deposits received	726,308,496	841,917,041
Foreign exchange losses	111,371,755,094	279,985,584,683
Allowance for diminution in value of financial investments	111,064,553	4,499,900,996
Payment discounts for customers	22,001,462,878	17,601,776,691
Others	14,817,342,938	148,568,911,840
	503,122,771,214	617,537,182,995

5. Selling expenses

	2023 VND	2022 VND
Promotion, product display expenses, support and commission expenses for distributors	9,005,381,916,807	8,687,031,912,675
Advertising and market research expenses	1,329,025,364,599	1,222,454,841,064
Staff costs	777,084,993,899	742,460,039,515
Transportation expenses	722,193,280,346	883,656,485,446
Outside service expenses	816,827,999,117	680,085,111,139
Tools and supplies expenses	148,065,816,520	132,514,400,886
Materials expenses	75,985,132,066	83,709,353,015
Depreciation expenses	54,713,406,500	52,720,135,277
Warranty expenses	88,815,202,025	63,579,967,854
	13,018,093,111,879	12,548,212,246,871

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2023 (CONTINUED)

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6. General and administration expenses

	2023 VND	2022 VND
Staff costs	659,676,401,612	556,391,771,664
Outside service expenses	377,778,489,701	348,107,136,538
Depreciation expenses	82,056,476,612	83,005,211,618
Per-diem allowances	52,930,561,888	41,199,620,502
Materials expenses	48,077,797,836	54,565,711,147
Transportation expenses	56,168,322,985	46,648,088,480
Loading expenses	28,123,310,636	18,149,433,658
Office supplies	22,927,334,344	22,520,219,758
Taxes, fees and duties	51,505,132,433	62,163,438,673
Bank charges	13,435,942,836	11,980,489,731
Provision expenses	7,388,901,226	13,200,119,487
Goodwill amortisation	245,540,115,225	245,540,115,225
Others	110,010,340,863	92,374,324,597
	1,755,619,128,197	1,595,845,681,078

7. Other income

	2023 VND	2022 VND
Rebate income from suppliers	124,916,695,382	117,059,705,435
Proceeds from disposals of fixed assets and construction in progress	105,622,930,546	137,273,416,582
Compensations received from other parties	8,982,254,515	10,250,458,524
Others	113,887,011,108	24,438,218,586
	353,408,891,551	289,021,799,127

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284,551,949,482

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8. Other expenses		
	2023 VND	2022 VND
Net book value of fixed assets and construction in progress disposed/written off	171,265,423,648	225,597,996,436
Others	117,876,958,224	58,953,953,046

289,142,381,872

5. Production and business costs by element		
	2023 VND	2022 VND
Raw material costs included in production costs	27,814,583,335,708	28,249,917,380,052
Labour costs and staff costs	2,859,550,156,264	2,584,010,369,890
Depreciation and amortisation	2,042,424,361,116	2,081,613,738,006
Outside services	3,254,256,874,931	3,251,372,183,016
Other expenses	11,986,221,166,984	11,445,742,902,357

10. Income tax

(a) Recognised in the consolidated statement of income

	2023 VND	2022 VND
Current tax expense	1,948,363,404,628	1,956,248,296,285
In which: current tax (income)/expense relating to taxable income of prior years	(28,127,282,701)	17,586,208,221
Deferred tax expense/(benefit)		
Origination and reversal of temporary differences	181,821,807	(38,288,939,248)
Income tax expense	1,948,545,226,435	1,917,959,357,037

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

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FOR THE YEAR ENDED 31 DECEMBER 2023 (CONTINUED)

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(b) Reconciliation of effective tax rate

	2023 VND	2022 VND
Accounting profit before tax	10,967,899,391,486	10,495,534,676,745
Tax at the Company's tax rate	2,193,579,878,298	2,099,106,935,349
Tax rate differential applied to Company's subsidiaries, branches and factories	(76,642,661,751)	(97,579,560,790)
Tax exempt income	(1,263,935,680)	(2,343,018,412)
Non-deductible expenses	14,305,648,993	10,833,816,918
Tax incentives	(262,068,460,614)	(181,818,411,414)
Changes in deferred tax assets not recognised	108,762,039,890	72,173,387,165
Current tax (income)/expense relating to taxable income of prior years	(28,127,282,701)	17,586,208,221
Income tax expense	1,948,545,226,435	1,917,959,357,037

(c) Applicable tax rates

The companies in the Group are required to pay income tax at rates ranging from 10% to 21%, depending on principal activities of their factories and branches, on taxable profits. The Company and its subsidiaries incurred the income tax charges.

(d) Global minimum top-up tax

On 29 November 2023, the National Assembly of Vietnam passed a resolution to introduce Income Inclusion Rule ("IIR") and Qualified Domestic Minimum Top-up Tax ("QDMTT"), which broadly align with Pillar Two of the Global Anti-Base Erosion Model Rules of the OECD with effect from 1 January 2024. The resolution requires large multi-national enterprises to pay a global minimum corporate income tax of 15% on profit in each jurisdiction in which they operate.

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

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FOR THE YEAR ENDED 31 DECEMBER 2023 (CONTINUED)

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11. Basic earnings per share

The calculation of earnings per share for the year ended 31 December 2023 was based on the profit attributable to ordinary shareholders after deducting the amounts appropriated to bonus and welfare fund and a weighted average number of ordinary shares outstanding, calculated as follows:

(a) Net profit attributable to ordinary shareholders

	2023 VND	2022 VND
Net profit for the year – attributable to ordinary shareholders before appropriation to bonus and welfare fund	8,873,812,416,864	8,516,023,694,342
Appropriation to bonus and welfare fund – attributable to ordinary shareholders	(940,037,560,976)	(924,627,242,747)
Net profit for the year attributable to ordinary shareholders after appropriation to bonus and welfare fund	7,933,774,855,888	7,591,396,451,595
(b) Weighted average number of ordinary shares	31/12/2023	1/1/2023

		., 1, 2020	
	Number of shares	Number of shares	
Issued ordinary shares at the beginning of the year and weighted average number of ordinary shares during the year	2,089,955,445	2,089,955,445	

As at 31 December 2023, the Group did not have potentially dilutive ordinary shares.

VII. OTHER INFORMATION

1. Significant transactions with related parties

In addition to related party balances and transactions disclosed in other notes to the consolidated financial statements, the Group had the following significant transactions with related parties during the year:

Relationship	Nature of transaction	2023 VND	2022 VND
Associate	Purchases of goods	229,220,379,225	231,425,301,017
	Sales of goods	-	103,180,923
Associate	Purchases of goods	285,921,912,107	471,997,298,179
	Other income	120,834,000	
	Dividends received	1,300,000,000	-
	Associate	Associate Purchases of goods Sales of goods Purchases of goods Other income	Relationship Nature of transaction VND Associate Purchases of goods 229,220,379,225 Sales of goods - Purchases of goods 285,921,912,107 Associate Other income 120,834,000

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

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FOR THE YEAR ENDED 31 DECEMBER 2023 (CONTINUED)

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Related party	Relationship	Nature of transaction	2023 VND	2022 VND
	Associate	Purchases of goods	33,001,762,718	37,370,417,796
Asia Coconut Processing Joint Stock Company		Purchase of shares	-	30,900,000,000
come occor company		Dividends received	9,270,000,000	12,360,000,000
Del Monte - Vinamilk Dairy	Joint venture	Capital contribution	35,769,832,735	12,275,000,000
Philippines, Inc.		Other income	210,511,364	-
The State Capital Investment Corporation	Shareholder	Dividends	2,219,805,975,900	2,897,034,917,700

Key management personnel compensation

	2023 VND million	2022 VND million
Board of Directors members		
Total fees		
Mr. Nguyen Hanh Phuc – Chairman	3,123	1,720
Mdm. Le Thi Bang Tam – Chairwoman	262	1,837
Mdm. Mai Kieu Lien – Member (i)	1,969	2,067
Mr. Lee Meng Tat – Member	2,283	2,398
Ms. Dang Thi Thu Ha – Member	2,283	2,398
Mr. Le Thanh Liem – Member (ii)	867	931
Mr. Michael Chye Hin Fah – Member	2,500	2,646
Mr. Do Le Hung – Member	2,283	2,398
Mr. Alain Xavier Cany – Member	2,520	2,646
Ms. Tieu Yen Trinh – Member	1,811	1,734
Mr. Hoang Ngoc Thach – Member	2,520	2,411
Chief Executive Officer		
Average salary per month		
Mdm. Mai Kieu Lien	404	366
Other key management personnel		
Average salary per month per person		
Executive Directors	242	167

⁽i) Board of Directors member cum Chief Executive Officer.

⁽ii) Board of Directors member cum Executive Director – Finance.

VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY AND ITS SUBSIDIARIES

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2. Segment information

Segment information is presented in respect of the Group's primary segment, which is the geographical segment.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise assets and liabilities, financial income and expenses, selling expenses, general and administration expenses, other gains or losses, and corporate income tax.

Geographical segments

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers, which is located in Vietnam ("Domestic") or countries other than Vietnam ("Overseas"). Segment assets and capital expenditure are not presented since most of assets and production facilities are in Vietnam.

	Domestic (Customers located in Vietnam)		Overseas (Customers located in countries other than Vietnam)		Total	
	2023 VND	2022 VND	2023 VND	2022 VND	2023 VND	2022 VND
Net revenue	50,617,453,566,955	50,704,403,447,753	9,751,461,944,550	9,251,843,749,665	60,368,915,511,505	59,956,247,197,418
Cost of sales	(29,723,643,941,157)	(30,148,858,565,457)	(6,100,539,954,938)	(5,910,157,125,254)	(35,824,183,896,095)	(36,059,015,690,711)
Segment gross profit	20,893,809,625,798	20,555,544,882,296	3,650,921,989,612	3,341,686,624,411	24,544,731,615,410	23,897,231,506,707

27 February 2024

Prepared by

Le Thanh Liem

Executive Director – Finance cum Chief Accountant





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