

**VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY**

Address: 10 Tan Trao - Tan Phu Ward - District 7 - Ho Chi Minh City

**CONSOLIDATED FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

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**OFFICIAL**

30 January 2015

**VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY**

**CONSOLIDATED  
FINANCIAL STATEMENTS**

**FOR THE FISCAL YEAR  
ENDED 30 DECEMBER 2014**

FROM 01/01/2014 TO 31/12/2014

(IN FULL)

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Ho Chi Minh City, January 2015

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**VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY**

Address: 10 Tan Trao - Tan Phu Ward - District 7 - Ho Chi Minh City

CONSOLIDATED FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2014

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**VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY**

Address: 10 Tan Trao - Tan Phu Ward - District 7 - Ho Chi Minh City

**CONSOLIDATED FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

**CONSOLIDATED BALANCE SHEET***(In full)***As at 31 December 2014****FORM NO. B01-DN/HN***Unit: VND*

ASSETS	Code	Note	CONSOLIDATED	
			Closing balance	Opening balance
1	2	3	4	5
<b>A-CURRENT ASSETS</b> <b>(100=110+120+130+140+150)</b>	<b>100</b>		<b>15,522,309,519,016</b>	<b>13,018,930,127,438</b>
<b>I. Cash and cash equivalents</b>	<b>110</b>	<b>VI.1</b>	<b>1,527,875,428,216</b>	<b>2,745,645,325,950</b>
1. Cash	111		993,333,794,600	1,394,534,283,673
2. Cash equivalents	112		534,541,633,616	1,351,111,042,277
<b>II. Short-term investments</b>	<b>120</b>	<b>VI.2</b>	<b>7,467,962,935,026</b>	<b>4,167,317,622,318</b>
1. Short-term investments	121		7,607,171,306,426	4,313,292,575,718
2. Allowance for diminution in value of short-term investments	129		(139,208,371,400)	(145,974,953,400)
<b>III. Accounts receivable – short-term</b>	<b>130</b>		<b>2,771,736,892,079</b>	<b>2,728,421,414,532</b>
1. Accounts receivable – trade	131	VI.3	1,988,614,362,323	1,894,721,027,784
2. Prepayments to suppliers	132		420,615,080,215	423,820,755,014
3. Intra-company receivables	133		-	-
4. Receivables on construction contracts according to stages of completion	137		-	-
5. Other receivables	138	VI.4	368,425,283,975	417,266,719,643
6. Allowance for doubtful debts	139	VI.5	(5,917,834,434)	(7,387,087,909)
<b>IV. Inventories</b>	<b>140</b>		<b>3,620,107,245,454</b>	<b>3,217,483,048,888</b>
1. Inventories	141	VI.6	3,633,231,617,297	3,227,859,954,432
2. Allowance for inventories	149	VI.7	(13,124,371,843)	(10,376,905,544)
<b>V. Other current assets</b>	<b>150</b>		<b>134,627,018,241</b>	<b>160,062,715,750</b>
1. Short-term prepayments	151	VI.8	115,703,239,463	129,708,362,747
2. Deductible value added tax	152		13,465,035,833	25,468,115,542
3. Taxes and other receivables from State Treasury	154		16,204,115	5,362,800
4. Other current assets	158		5,442,538,830	4,880,874,661

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For the fiscal year ended 31 December 2014

**CONSOLIDATED BALANCE SHEET***(continued)*

As at 31 December 2014

FORM NO. B01-DN/HN

Unit: VND

ASSETS	Code	Note	CONSOLIDATED	
			Closing balance	Opening balance
1	2	3	4	5
<b>B- LONG-TERM ASSETS</b> (200 = 210+220+240+250+260+269)	<b>200</b>		<b>10,247,828,541,941</b>	<b>9,856,483,929,198</b>
<b>I. Accounts receivable – long-term</b>	<b>210</b>		<b>7,395,303,671</b>	<b>736,666,667</b>
1. Long-term accounts receivable – trade	211		-	-
2. Operating capital given to dependent branches	212		-	-
3. Intra-company long-term receivables	213		-	-
4. Other long-term receivables	218		7,395,303,671	736,666,667
5. Allowance for doubtful long-term debts	219		-	-
<b>II. Fixed assets</b>	<b>220</b>		<b>8,890,084,022,717</b>	<b>8,918,416,535,379</b>
1. Tangible fixed assets	221	VI.9	7,548,188,780,138	7,849,058,771,126
- Cost	222		11,782,649,084,362	11,147,267,493,199
- Accumulated depreciation	223		(4,234,460,304,224)	(3,298,208,722,073)
2. Finance lease tangible fixed assets	224		-	-
- Cost	225		-	-
- Accumulated depreciation	226		-	-
3. Intangible fixed assets	227	VI.10	538,207,032,321	531,485,413,625
- Cost	228		691,495,740,057	690,742,242,273
- Accumulated depreciation	229		(153,288,707,736)	(159,256,828,648)
4. Construction in progress	230	VI.12	803,688,210,258	537,872,350,628
<b>III. Investment property</b>	<b>240</b>	<b>VI.11</b>	<b>147,725,868,615</b>	<b>149,445,717,001</b>
- Cost	241		179,594,679,077	176,332,062,888
- Accumulated depreciation	242		(31,868,810,462)	(26,886,345,887)
<b>IV. Long-term investments</b>	<b>250</b>		<b>700,375,068,841</b>	<b>318,308,294,039</b>
1. Investments in subsidiaries	251		-	-
2. Investments in associates, joint-ventures	252	VI.13	325,220,122,483	284,629,299,345
3. Other long-term investments	258	VI.14	380,012,236,959	43,927,626,956
4. Allowance for diminution in value of long-term investments	259	VI.15	(4,857,290,601)	(10,248,632,262)
<b>V. Other long-term assets</b>	<b>260</b>		<b>341,541,338,443</b>	<b>295,112,796,930</b>
1. Long-term prepayments	261	VI.16	183,505,250,834	171,151,838,315
2. Deferred tax assets	262		150,793,168,409	115,300,622,640
3. Other long-term assets	268		7,242,919,200	8,660,335,975
<b>VI. Goodwill</b>	<b>269</b>		<b>160,706,939,654</b>	<b>174,463,919,182</b>
<b>TOTAL ASSETS (100 + 200)</b>	<b>270</b>		<b>25,770,138,060,957</b>	<b>22,875,414,056,636</b>

**VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY**

Address: 10 Tan Trao - Tan Phu Ward - District 7 - Ho Chi Minh City

**CONSOLIDATED FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

**CONSOLIDATED BALANCE SHEET***(continued)***As at 31 December 2014****FORM NO. B01-DN/HN***Unit: VND*

RESOURCES	Code	Note	CONSOLIDATED	
			Closing balance	Opening balance
1	2	3	4	5
<b>A- LIABILITIES (300 = 310 + 330)</b>	<b>300</b>		<b>5,969,901,577,449</b>	<b>5,307,060,807,329</b>
<b>I. Current liabilities</b>	<b>310</b>		<b>5,453,262,931,031</b>	<b>4,956,397,594,108</b>
1. Short-term borrowings and liabilities	311	VI.17	1,279,525,014,840	178,943,692,147
2. Accounts payable – trade	312	VI.19	1,898,529,392,924	1,968,257,136,188
3. Advances from customers	313		17,826,386,435	20,929,404,542
4. Taxes payable to State Treasury	314	VI.20	502,643,076,304	456,725,904,986
5. Payables to employees	315		163,476,907,176	137,540,107,294
6. Accrued expenses	316	VI.21	637,114,219,782	490,760,970,004
7. Intra-company payables	317		-	-
8. Payables on construction contracts according to stages of completion	318		-	-
9. Other short-term payables	319	VI.22	598,428,618,781	1,341,762,807,045
10. Provisions – short-term	320		-	-
11. Bonus and welfare funds	321	VI.23	355,719,314,789	361,477,571,902
<b>II. Long-term liabilities</b>	<b>330</b>		<b>516,638,646,418</b>	<b>350,663,213,221</b>
1. Long-term accounts payable – trade	331		-	-
2. Long-term intra-company payables	332		-	-
3. Other long-term liabilities	333		8,192,561,774	5,036,159,560
4. Long-term borrowings and liabilities	334	VI.18	346,383,586,552	184,142,784,403
5. Deferred tax liabilities	335		84,711,303,600	91,065,600,000
6. Provision for severance allowance	336	VI.24	77,333,769,500	69,583,293,250
7. Provisions – long-term	337		-	-
8. Unearned revenue	338		17,424,992	835,376,008
9. Science and technology development fund	339		-	-
<b>B- EQUITY (400 = 410 + 430)</b>	<b>400</b>	<b>VI.25</b>	<b>19,680,282,615,855</b>	<b>17,545,489,315,423</b>
<b>I. Owners' equity</b>	<b>410</b>		<b>19,680,282,615,855</b>	<b>17,545,489,315,423</b>
1. Share capital	411		10,006,413,990,000	8,339,557,960,000
2. Capital surplus	412		-	1,276,994,100,000
3. Other capital	413		-	-
4. Treasury shares	414		(5,388,109,959)	(5,068,507,959)
5. Differences upon asset revaluation	415		-	-
6. Foreign exchange differences	416		(161,099,075)	-
7. Investment and development fund	417		1,550,028,784,604	950,237,983,612
8. Financial reserve	418		971,689,582,340	833,955,796,000
9. Other equity funds	419		-	-
10. Retained profits	420		7,157,699,467,945	6,149,811,983,770

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Address: 10 Tan Trao - Tan Phu Ward - District 7 - Ho Chi Minh City

**CONSOLIDATED FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

RESOURCES	Code	Note	CONSOLIDATED	
			Closing balance	Opening balance
1	2	3	4	5
11. Capital expenditure fund	421		-	-
12. Enterprise restructuring support fund	422		-	-
<b>II. Non-business expenditure fund and other funds</b>	<b>430</b>		-	-
1. Non-business expenditure fund	432		-	-
2. Non-business expenditure fund invested in fixed assets	433		-	-
<b>C- MINORITY INTEREST</b>	<b>439</b>		<b>119,953,867,653</b>	<b>22,863,933,884</b>
<b>TOTAL RESOURCES (300 + 400 + 439)</b>	<b>440</b>		<b>25,770,138,060,957</b>	<b>22,875,414,056,636</b>

**OFF BALANCE SHEET ITEMS**

ITEMS	Note	Closing balance	Opening balance
1. Leased assets		-	-
2. Materials and goods held for third parties or held for processing		-	-
3. Goods held on consignment for sale, collaterals or deposits		-	-
4. Bad debts written off		-	-
5. Foreign currencies: USD		3,735,729.63	16,776,617.91
EUR		20,792.29	21,605.63
6. Budget for non-business, project expenditure		-	-

Prepared by



Nguyen Duc Dieu Tho

Chief Accountant



Le Thanh Liem

Executive Director  
Finance


Ngo Thi Thu Trang

Prepared on 30 January 2014,

General Director



Mai Kieu Lien

**VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY**

Address: 10 Tan Trao - Tan Phu Ward - District 7 - Ho Chi Minh City

**CONSOLIDATED FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

**CONSOLIDATED STATEMENT OF INCOME***(In full)***For the fiscal year ended 31 Dec 2014****FORM NO. B02-DN/HN***Unit: VND*

ITEMS	Code	Note	This year	Previous year
1			4	5
<b>1. Total revenue</b>	<b>1</b>	<b>VI.1</b>	<b>35,703,776,176,355</b>	<b>31,586,007,133,622</b>
2. Revenue deductions	3	VI.1	(726,847,843,179)	(637,405,006,316)
<b>3. Net revenue (10 = 01 + 03)</b>	<b>10</b>	<b>VI.1</b>	<b>34,976,928,333,176</b>	<b>30,948,602,127,306</b>
<b>4. Cost of sales</b>	<b>11</b>	<b>VI.2</b>	<b>(22,668,451,134,488)</b>	<b>(19,765,793,680,474)</b>
<b>5. Gross profit (20 = 10 + 11)</b>	<b>20</b>		<b>12,308,477,198,688</b>	<b>11,182,808,446,832</b>
6. Financial income	21	VI.3	573,569,553,162	507,347,709,516
7. Financial expenses	22	VI.4	(81,697,752,419)	(90,790,817,490)
<i>In which: Interest expense</i>			<i>(39,581,737,758)</i>	<i>(104,027,048)</i>
8. Selling expenses	24	VI.8	(4,696,142,714,715)	(3,276,431,628,666)
9. General and administration expenses	25	VI.8	(795,365,066,390)	(611,255,506,250)
<b>10. Net operating profit {30 = 20 + (21+22) + (24+25)}</b>	<b>30</b>		<b>7,308,841,218,326</b>	<b>7,711,678,203,942</b>
11. Other income	31	VI.5	367,460,023,857	313,457,899,019
12. Other expenses	32	VI.6	(122,819,758,563)	(58,819,862,034)
13. Results of other activities (40 = 31 + 32)	40		244,640,265,294	254,638,036,985
<b>14. Gains/(losses) in associates and jointly controlled entities</b>	<b>45</b>		<b>59,887,377,298</b>	<b>43,940,615,792</b>
<b>15. Profit before tax (50 = 30 + 40 + 45)</b>	<b>50</b>		<b>7,613,368,860,918</b>	<b>8,010,256,856,719</b>
15. Income tax expense – current	51		(1,580,658,440,379)	(1,483,448,216,660)
16. Income tax expense – deferred	52		35,492,545,769	7,298,675,568
<b>17. Net profit after tax (60 = 50 + 51+ 52)</b>	<b>60</b>		<b>6,068,202,966,308</b>	<b>6,534,107,315,627</b>
Attributable to:				
<i>Minority interest</i>			<i>(604,730,533)</i>	<i>(26,347,207)</i>
<i>Equity holders of the Company</i>			<i>6,068,807,696,841</i>	<i>6,534,133,662,834</i>
<b>18. Basic earnings per share</b>	<b>70</b>	<b>VI.7</b>	<b>6,068</b>	<b>6,533</b>

Prepared on 30 January 2014,

Prepared by



Nguyen Duc Dieu Tho

Chief Accountant



Le Thanh Liem

Executive Director -  
Finance


Ngo Thi Thu Trang

General Director



Mai Kieu Lien

**VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY**

Address: 10 Tan Trao - Tan Phu Ward - District 7 - Ho Chi Minh City

**CONSOLIDATED FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

**CONSOLIDATED STATEMENT OF CASH FLOWS***(Indirect method)***For the fiscal year ended 31 December 2014****FORM NO. B03-DN/HN***Unit: VND*

<b>ITEMS</b>	<b>Code</b>	<b>Note</b>	<b>This year</b>	<b>Previous year</b>
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>
<b>I. Cash flows from operating activities</b>				
<b>1. Profit before tax</b>	<b>1</b>		<b>7,613,368,860,918</b>	<b>8,010,256,856,719</b>
<b>2. Adjustments for</b>				
- Depreciation and amortisation	2		1,032,730,002,039	786,432,923,150
- (Profits)/losses from allowance and provisions	3		3,786,590,677	33,285,887,136
- Unrealised foreign exchange (gains)/losses	4		(8,404,807,167)	13,064,625,014
- (Profit)/losses from other investing activities	5		(527,952,718,729)	(441,271,929,556)
- Interest expense	6	VII.4	39,581,737,758	104,027,048
<b>3. Operating profit before changes in working capital</b>	<b>8</b>		<b>8,153,109,665,496</b>	<b>8,401,872,389,511</b>
- (Increase)/decrease in receivables	9		(130,429,515,728)	(38,409,421,579)
- (Increase)/decrease in inventories	10		(545,317,603,122)	258,940,210,677
- Increase/(decrease) in payables (except for interest expense payables, income tax payables)	11		(40,780,546,630)	(272,224,654,212)
- (Increase)/decrease in prepayments	12		5,506,120,979	(27,641,597,327)
- Interest paid	13		(34,741,971,887)	(104,027,048)
- Income tax paid	14	VI.19	(1,521,907,400,545)	(1,399,982,286,806)
- Other receipts from operating activities	15		46,119,165,658	20,984,913,520
- Other payments for operating activities	16		(603,234,373,651)	(691,692,163,285)
<b>Net cash flows from operating activities</b>	<b>20</b>		<b>5,328,323,540,570</b>	<b>6,251,743,363,451</b>
<b>II. Cash flows from investing activities</b>				
1. Payments for additions to fixed assets and other long-term assets	21		(858,946,281,717)	(1,491,459,216,581)
2. Proceeds from disposals of fixed assets and other long-term investments	22		53,894,284,254	20,991,389,628
3. Payments for lending loans, purchase of debt instruments of other entities	23		(3,650,516,667,523)	(623,100,000,000)
4. Proceeds from collecting loans, sales of debt instruments of other entities	24		5,296,101,394	384,531,896,380
5. Payments for investments in other entities	25		(2,759,659,696)	(33,713,307,770)
6. Collections on investment in other entities	26		19,748,461,471	4,927,205,437
7. Receipts of interests and dividends	27		560,479,407,828	307,719,066,699
8. Acquisition of subsidiary	28		86,867,562	(159,686,267,298)
<b>Net cash flows from investing activities</b>	<b>30</b>		<b>(3,872,717,486,427)</b>	<b>(1,589,789,233,505)</b>

**VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY**

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**CONSOLIDATED FINANCIAL STATEMENTS**

For the fiscal year ended 31 December 2014

ITEMS	Code	Note	This year	Previous year
1	2	3	4	5
<b>III. Cash flows from financing activities</b>				
1. Proceeds from shares issued, receipt of capital contribution	31		70,421,503,931	-
2. Payments for shares returns and repurchases	32		(319,602,000)	(525,442,959)
3. Proceeds from short-term and long-term borrowings	33		1,490,974,827,513	-
4. Payments to settle loan principals	34		(233,883,299,908)	-
5. Payments to settle finance lease liabilities	35		-	-
6. Payments of dividends	36		(4,000,514,074,130)	(3,167,235,049,800)
<i>Net cash flows from financing activities</i>	<b>40</b>		<b>(2,673,320,644,594)</b>	<b>(3,167,760,492,759)</b>
<b>Net cash flows during the period (20+30+40)</b>	<b>50</b>		<b>(1,217,714,590,451)</b>	<b>1,494,193,637,187</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>60</b>		<b>2,745,645,325,950</b>	<b>1,252,120,160,804</b>
Effect of exchange rate fluctuations	61		(186,238,711)	(668,472,041)
Currency translation differences			130,931,428	-
<b>Cash and cash equivalents at the end of the period (50+60+61)</b>	<b>70</b>		<b>1,527,875,428,216</b>	<b>2,745,645,325,950</b>

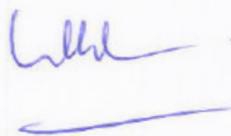
Prepared on 30 January 2014,

Prepared by



Nguyen Duc Dieu Tho

Chief Accountant



Le Thanh Liem

Executive Director -  
Finance


Ngo Thi Thu Trang

General Director



Mai Kieu Lien

# **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**From 01 January 2014 to 31 December 2014**

*(These notes form an integral part of and should be read in conjunction with the accompanying consolidated financial statements)*

## **I. CORPORATE INFORMATION:**

### **1. Form of ownership:**

The major milestones related to the establishment and development of Vietnam Dairy Products Joint Stock Company and its subsidiaries (collectively referred to “the Group”):

- + 29 April 1993: Vietnam Dairy Products Company was established according to Decision No. 420/CNN/TCLD issued by the Ministry of Light Industry in form of a State-owned Enterprise.
- + 01 October 2003: The Company was equitised from a State-owned Enterprise of the Ministry of Industry according to Decision No. 155/2003/QĐ-BCN.
- + 20 November 2003: The Company was registered to be a joint stock company and began operating under Enterprise Laws of Vietnam and its Business Registration Certificate No. 4103001932 was issued by Ho Chi Minh City Investment and Planning Department.
- + 28 December 2005: The State Securities Commission of Vietnam issued Listed Licence No. 42/UBCK-GPYN.
- + 19 January 2006: The Company’s shares was listed on Ho Chi Minh City Stock Exchange.
- + 12 December 2006: International Real Estates One Member Limited Company was established in accordance with the Business License No. 4104000260 issued by the Department of Investment and Planning of Ho Chi Minh City.
- + 14 December 2006: Vietnam Dairy Cow One Member Limited Company was established in accordance with the Business License No. 150400003 issued by the Department of Planning and Investment of Tuyen Quang Province.
- + 26 February 2007: Lam Son Dairy Joint Stock Company was established in accordance with the Business License No. 2603000521 issued by the Department of Planning and Investment of Thanh Hoa Province.
- + 24 June 2010: Lam Son Dairy Joint Stock Company was renamed as Lam Son Dairy One Member Company Limited.

## **VIETNAM DAIRY PRODUCTS JOINT STOCK COMPANY**

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- + 30 September 2010: Dielac Dairy One Member Company Limited was established based on the re-registration of F&N Food Vietnam Limited Company in accordance with the Investment Certificate No. 463041000209 issued by the Management of Vietnam – Singapore Industrial Park.
- + 18 September 2012: Vietnam Dairy Products Joint Stock Company issued the Decision No. 2482/QD-CTS.KSNB/2012 on the liquidation of the Dieclac Dairy One Member Limited Company to establish a dependent branch of Vietnam Dairy Products Joint Stock Company. On 25 September 2012, the Management of Vietnam – Singapore Industrial Park issued the Decision No. 37/QD-BQL on the termination of operating activities of Dieclac Dairy One Member Limited Company. On July 2013, Dieclac Dairy One Member Limited Company had finalised its process of liquidation.
- + 21 October 2013: Thong Nhat Thanh Hoa Dairy Cow Limited Company was established in accordance to Business Registration Certificate No. 2801971744 issued by the Department of Investment and Planning of Thanh Hoa Province.
- + 06 December 2013: Vietnam Dairy Products Joint Stock Company received the Foreign Investment Certificate No. 663/BKHĐT-ĐTRNN issued by the Ministry of Investment and Planning, investing in Drifwood Dairy Holding Corporation in Carlifornia, the United States of America. As at 31 December 2014, the Company completed a transfer of its investment of USD7,000,000.00 and held 70% of ownership in Drifwood Dairy Holdings Corporation.
- + 06 January 2014: Vietnam Dairy Products Joint Stock Company received the Foreign Investment Certificate No. 667/BKHĐT-ĐTRNN issued by the Ministry of Investment and Planning, investing in Angkor Dairy Products Limited Company in Phnompenh, Cambodia with 51% of ownership.
- + 30 May 2014: Vietnam Dairy Products Joint Stock Company received the Foreign Investment Certificate No. 709//BKHĐT-ĐTRNN issued by the Ministry of Investment and Planning, to establish Vinamilk Europe sp.z.o.o in Poland with 100% of ownership.

As at 31 December 2014:

**+ The Group has dependent units, subsidiaries, associates as folows:**

**Branches:**

- 1/ Vietnam Dairy Products Joint Stock Company’s Branch in Hanoi - 11th Floor, Tower B, Handi Resco Building, 521 Kim Ma, Ngoc Khanh Ward, Ba Dinh District, Ha Noi City.
- 2/ Vietnam Dairy Products Joint Stock Company’s Branch in Da Nang - 12 Chi Lang, Hai Chau II Ward, Hai Chau District, Da Nang City.

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3/ Vietnam Dairy Products Joint Stock Company's Branch in Can Tho - 86D Hung Vuong, Thoi Binh Ward, Ninh Kieu District, Can Tho City.

### **Factories:**

- 1/ Thong Nhat Dairy Factory - 12 Dang Van Bi, Thu Duc District, Ho Chi Minh City.
- 2/ Truong Tho Dairy Factory - 32 Dang Van Bi, Thu Duc District, Ho Chi Minh City.
- 3/ Dielac Dairy Factory - Bien Hoa I Industrial Park, Dong Nai.
- 4/ Can Tho Dairy Factory - Tra Noc Industrial Park, Can Tho.
- 5/ Saigon Dairy Factory - Tan Thoi Hiep Industrial Park, District 12, Ho Chi Minh City.
- 6/ Nghe An Dairy Factory - Sao Nam Street, Nghi Thu Commune, Cua Lo Town, Nghe An.
- 7/ Binh Dinh Dairy Factory - 87 Hoang Van Thu, Quang Trung Ward, Quy Nhon City, Binh Dinh.
- 8/ Vietnam Beverage Factory - My Phuoc II Industrial Park, Binh Duong.
- 9/ Tien Son Dairy Factory - Tien Son Industrial Park, Bac Ninh.
- 10/ Da Nang Dairy Factory - Hoa Khanh Industrial Park, Da Nang City.
- 11/ Vietnam Powdered Milk Factory - 9 Tu Do Boulevard - Vietnam-Singapore Industrial Park, Thuan An District, Binh Duong Province.
- 12/ Vietnam Dairy Factory - My Phuoc II Industrial Park, Binh Duong.

### **Warehouses:**

- 1/ Ho Chi Minh logistic enterprise - 32 Dang Van Bi, Thu Duc District, HCMC.
- 2/ Hanoi logistic enterprise – Km 10 Highway 5, Duong Xa Ward, Gia Lam District, Hanoi.

### **Clinics:**

An Khang Clinics – 184-186-188 Nguyen Dinh Chieu, Ward 6, District 3, TP.HCM.

### **Subsidiaries:**

#### **+ Lam Son Dairy Products One Member Company Limited**

- Address: Le Mon Industrial Park, Thanh Hoa Province, Vietnam.
- Percentage of equity owned by the parent company: 100%
- Percentage of voting rights of the parent company: 100%

#### **+ Vietnam Dairy One Member Limited Company**

- Address: 10 Tan Trao, Tan Phu Ward, District 7, HCMC, Vietnam.
- Percentage of equity owned by the parent company: 100%
- Percentage of voting rights of the parent company: 100%

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### **+ International Real Estate One Member Limited Company (\*)**

- Address: 10 Tan Trao, Tan Phu Ward, District 7, HCMC, Vietnam.
- Percentage of equity owned by the parent company: 100%
- Percentage of voting rights of the parent company: 100%

### **+ Thong Nhat Thanh Hoa Dairy Cow Limited Company**

- Address: Quarter 1, NT Thong Nhat Town, Yen Dinh Ward, Thanh Hoa Province, Vietnam.
- Percentage of equity owned by the parent company: 96.11%
- Percentage of voting rights of the parent company: 96.11%

### **+ Driftwood Dairy Holdings Corporation**

- Address: 10724 E.Lower Azusa Rd. El Monte, California 91731-1390, USA
- Percentage of equity owned by the parent company: 70%
- Percentage of voting rights of the parent company: 70%

### **+ Angkor Dairy Products Co., Ltd.**

- Address: P2-096-097, Phnompenh Special Economic Zone (PPSEZ), Highway 4, Khan Ponsenchey, Phnompenh, Cambodia Kingdom.
- Percentage of equity owned by the parent company: 51%
- Percentage of voting rights of the parent company: 51%

### **+ Vinamilk Europe Spółka Z Ograniczona Odpowiedzialnoscia**

- Address: Gwiazdzista 7a/4, 01-065 Warszawa, Poland
- Percentage of equity owned by the parent company: 100%
- Percentage of voting rights of the parent company: 100%

*(\*) On 24 February 2014, the Board of Management of Vietnam Dairy Products Joint Stock Company issued a resolution to liquidate International Real Estate One Member Limited Company. As at 14 January 2015, Ho Chi Minh City Planning and Investment Department issued the decision no. 14191/15 on the liquidation of operating activities of International Real Estate One Member Limited Company.*

### **Associates:**

#### **+ Asia Saigon Food Ingredients Joint Stock Company**

- Address: Lot C-9E-CN, My Phuoc 3 Industrial Park, Ben Cat Ward, Binh Duong Province, Vietnam.
- Percentage of equity owned by the parent company: 15 %
- Percentage of voting rights of the parent company: 15%

#### **+ MIRAKA Limited Company**

- Address: 109 Tuwharetoa, Taupo, New Zealand.
- Percentage of equity owned by the parent company: 19.29%
- Percentage of voting rights of the parent company: 19.29%

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### **Jointly controlled entities:**

#### **+ Horizon Apartment**

- Head Office's Address: FICO Real Estate Company  
Mezzanine, Area C, 348 Ben Van Don, Ward 1, District 5, HCMC.
- Percentage of equity owned by the parent company: 24.5 %
- Percentage of voting rights of the parent company: 24.5%

## **2. Business activities:**

According to the Business Registration License, the Group is allowed to operate in business activities as follows:

- a. manufacture and trade milk cake, soya milk, refreshment drinks, bottled milk, powdered milk, nutritious powder and other products from milk;
- b. Trade in food technology, spare parts, equipment, chemicals (excluding heavily toxic chemicals), materials;
- c. Trade in houses;
- d. Brokerage and leasing of real estate;
- e. Provide warehousing;
- f. Provide transportation by automobiles;
- g. Loading service;
- h. Manufacture, sell and distribute beverages, grocery and processing foods, roasted-ground-filtered and instant coffee (not manufacturing and processing in the head office);
- i. Manufacture and sell plastic package;
- j. Label printing;
- k. Manufacture and sell plastic products (not manufacturing paper powder, recycling plastic waste in the head office);
- l. Provide health care clinic services;
- m. Raise cattle, cultivation and supporting agricultural operations;
- n. Provide post-harvest services;
- o. Treat seeds for multiplication purposes.

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### **II. ACCOUNTING PERIOD AND ACCOUNTING CURRENCY:**

#### **1. Accounting period:**

The accounting period is from 01 January to 31 December.

#### **2. Accounting currency:**

The accounting currency is Vietnam Dong (VND).

### **III. THE ACCOUNTING STANDARDS AND SYSTEM APPLIED:**

#### **1. The accounting system:**

- The Group applied the Vietnamese Accounting System for enterprises in accordance with Decision No. 15/2006/QĐ-BTC dated 20/03/2006 and Circular No. 244/2009/TT-BTC dated 31/12/2009.
- The Group prepared the consolidated financial statements for the fiscal year ended 31 December 2014 in accordance with Vietnamese Accounting Standard No. 25 – Consolidated financial statements and accounting for investments in subsidiaries and Vietnamese Accounting Standard No. 21 – Financial Statements Presentation.
- The accounting system is applied consistently with the accounting system applied to the financial statements for the year ended 31 December 2013.
- None of newly issued or amended Vietnamese Accounting Standards are effective for the fiscal year ended 31 December 2014.

#### **2. Statement of compliance with accounting standards and system:**

The Board of Management ensured to comply with the requirements of Vietnamese Accounting Standards and the Vietnamese Accounting System for enterprises in preparation of the consolidated financial statements.

#### **3. Accounting form:**

The Group applies computerised accounting form.

### **IV. ACCOUNTING POLICIES APPLIED:**

#### **1. Basis of preparation:**

- The financial statements have been prepared and presented in Vietnam Dong (“VND”), in accordance with Vietnamese Accounting System for enterprises, the Vietnamese Accounting Standards and the Vietnamese Accounting Principles generally accepted in Vietnam.
- The financial statements are prepared on a historical cost basis.

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### 2. Cash and cash equivalents:

#### a. Cash and cash recognition principles:

- Cash: comprises cash on hand, cash in banks (call deposits), cash in transit.
- The recognition principles:
  - + Cash balances: Based on cash receipts and payments slips.
  - + Cash in bank: Based on Debit and Credit Notes from banks associated with bank statements or bank confirmation at a specific point of time.
  - + Cash in transit: Based on remittance with outstanding Debit and/or Credit Notes.

#### b. Cash equivalents:

Are short-term investments, deposits with recoverable period or maturity less than 3 months that are easily convertible to known amounts of cash and are subject to an insignificant risk of changes in value after purchasing at the reporting date.

#### c. Method of translating other currencies to accounting currency:

##### ▪ *For foreign currency transactions:*

Are translated at rate of exchange ruling at the transaction dates. All foreign exchange differences arising from these transactions are recognised as financial income and expense in statement of income.

##### ▪ *For revaluation of the closing balance of monetary items denominated in foreign currencies:*

At the end of quarter/year: Revalue using buying exchange rates of the Commercial Bank, where the Group opens its accounts, with the largest foreign currency balance at the balance sheet date. The exchange differences from this revaluation are recognised in foreign exchange difference account, the closing balance will be transferred to financial expenses or income (according to Circular No. 179/2012/TT-BTC).

##### ➤ *Exchange rates used for translation as at:*

31/12/2013	:	21,080 VNĐ/USD
31/12/2014	:	21,360 VNĐ/USD

### 3. Inventories

#### a. Inventory recognition principles:

- Inventories are stated at cost which includes purchasing price, processing expenses and all related costs incurred in bringing the inventories to their present location and condition.

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- In case the net realisable value lower than cost, inventories are stated at the lower (the net realisable value is determined by the estimated selling price of inventories less the estimated costs of completion and selling expenses).
- In case of finished goods and work in process produced, cost includes all directly attributable costs and manufacturing overheads at a normal operation level.

b. Inventory valuation method:

- Raw materials, fuel, spare parts, finished goods, tools and supplies, merchandise inventories are determined on a weighted average basis.
- Inventories imported during the period are recognised using the accounting exchange rate, the arising foreign exchange differences are recognised in financial income and expense.
- Movements of inventories during the period through internal transfer are recognised using the accounting price (transferring price); the differences between the accounting price and the average price will be recognised in an account of differences. At the end of the period, the differences are transferred to inventories or cost of goods sold (depending on exporting nature of these inventories).

c. Inventory accounting method:

Perpetual method.

d. Allowance for inventories:

The Group makes allowance for inventories in accordance with the guidance of Circular No. 228/2009/TT-BTC, dated 7 December 2009 issued by the Ministry of Finance.

#### **4. Accounts receivable – trade, other receivables and method of making allowance for doubtful debts:**

- Accounts receivable – trade are recognised in accordance with the accounting standard on revenue – VAS 14 on timing of recognition based on invoices and documents incurred.
- Other receivables are recognised based on reviewed/approved invoices and documents.
- Allowance for doubtful debts: is made for each of doubtful debt base on the overdue days of debts or estimated possible losses in accordance with guidance of Circular No. 228/2009/TT-BTC dated 7 December 2009.

#### **5. Fixed asset recognition and depreciation principles:**

The Group manages, uses and depreciates its fixed assets in accordance with Circular No. 45/2013/TT-BTC dated 25 April 2013.

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a. Principles of tangible and intangible fixed assets recognition:➤ **Tangible fixed assets:**

- Tangible fixed assets are stated at: Cost less accumulated depreciation.
- Cost of tangible fixed assets comprises all costs incurred to bring the asset to its working condition for its intended use.
- The cost of imported fixed assets is recognised using the accounting exchange rate, foreign exchange differences arising from purchasing of fixed assets are recognised in financial income and expense.
- The expenditure incurred after initial recognition of tangible fixed assets is capitalised if it has resulted in an improvement from the use of tangible fixed assets beyond their originally assessed standard of performance. The expenditure which does not satisfy the above criteria is recognised as expenses during the period.
- When fixed assets are sold or disposed, the cost and accumulated depreciation are written off and any gains or losses arising from the disposal are recognised in other income or other expenses during the period.
- Development costs for cows are capitalised until they reach their mature age and transferred to fixed assets to be depreciated.

➤ **Intangible fixed assets:**

- Land use rights comprise all actual expenses that the Group has paid out relating directly to the land use area, including: purchase price, cost of compensation, site clearance, leveling and registration fees, etc.
- Software is all costs that the Group has paid out til the completion stage of testing and the software is put into use.

b. Depreciation method:

- Tangible fixed assets are depreciated on a straight-line basis. The useful lives (relating to depreciation rate) are as follows:

<b>Groups</b>	<b>Timing (years)</b>
Building and structures	10 - 50
Machinery and equipment	8 - 10
Motor vehicles, transmission equipment	10
Management tools and equipment	3 - 6
Livestock	6

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- Software is amortised over 6 years. Land use rights with indefinite period stated at cost and not amortised.

### **6. Financial investment recognition principles:**

- Investments in securities are stated at cost; investments in associates, joint-ventures and jointly controlled entities are accounted for using the equity method.
- Allowance for diminution in value of securities is made for each type of securities which are listed and unlisted securities with market values lower than their carrying amounts in accordance with the guidance of Circular 228/2009/TT-BTC dated 07/12/2009.
- Allowance for diminution in value of financial investments in other economic organisations is made when these economic organisations suffer losses (except cases of losses anticipated in the business plans compiled before making investment) with the allowance corresponding to the Company's capital contribution portion in these economic organisations.
- When disposing an investment, differences between the net proceeds and the carrying amount are recognised in the financial income or expenses during the period.

### **7. Investment property**

- Investment property includes land use rights, buildings, or part of buildings or land with buildings, infrastructure held by the Group in order to gain income from leasing or waiting for pricing increase other than using for manufacturing, providing goods or services, using in management purposes or selling in a normal operation period.
- Depreciation: Investment property is depreciated on a straight-line basis to reduce its cost over the estimated useful lives. The investment properties which are indefinite use rights are stated at cost and not depreciated.
- Disposal: Gains and losses from disposal of investment property are determined by the differences between the net proceeds from disposal and the carrying amount of the investment property and are recognised as income or expenses in the statement of income.

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### **8. Other expense recognition and capitalisation principles:**

- Prepayments: stated as cost and classified into short term and long term.
- Prepayment amortisation method complies with the following principles:
  - + Based on determined useful lives: This method is applied to prepaid housing/land rental.
  - + Based on estimated useful lives: This method is applied to advertising expenses, overhaul expenses, amortised tools and supplies, etc

### **9. Trade and other payables:**

Trade payables, borrowings and other payables are liabilities with almost reliably determined value and time and are recognised based on actual obligations incurred.

### **10. Accrued expense recognition principles:**

- Accrued expenses are recognised based on reasonable estimate of amounts payable for goods and service used during the period.
- The Group recognises accrued expenses under main categories as follows:
  - + Promotional expenses: based on the progress of sales promotion campaign (mainly based on revenue targets)
  - + Advertising expenses: based on the progress of advertising programme and duration of advertising contracts.
  - + Housing and land rental: based on the contracts' timing.
  - + Overhaul expenses: based on approved overhaul schedule.
  - + Other expenses: based on contract's requirements.

### **11. Severance allowance and unemployment insurance**

Severance allowance and unemployment insurance are calculated and made in accordance with the requirements of Social Insurance Law and current guidance documents.

### **12. Classification of financial instruments**

Solely for the purpose of providing disclosures about the significance of financial instruments to the Group's financial position and results of operations and the nature and extent of risk arising from financial instruments, the Group classifies its financial instruments as follows:

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### **a. Financial assets**

#### ➤ Financial assets at fair value through profit or loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by management as held for trading. A financial asset is considered as held for trading if:
  - it is acquired principally for the purpose of selling it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Group as financial assets at fair value through profit or loss.

#### ➤ Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Group has the positive intention and ability to hold to maturity, other than:

- those that the Group upon initial recognition designates as financial assets at fair value through profit or loss;
- those that the Group designates as available-for-sale; and
- those that meet the definition of loans and receivables.

#### ➤ Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Group intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as financial assets at fair value through profit or loss;
- that the Group upon initial recognition designates as available-for-sale; or
- for which the Group may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale.

#### ➤ Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or that is not classified as:

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- financial assets at fair value through profit or loss;
- held-to-maturity investments; or
- loans and receivables

### **b. Financial liabilities**

#### ➤ Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by management as held for trading. A financial liability is considered as held for trading if:
  - it is incurred principally for the purpose of repurchasing it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument)
- Upon initial recognition, it is designated by the Group as financial liabilities at fair value through profit or loss.

#### ➤ Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised costs.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

### **13. Equity recognition principles:**

- The Group's operating capital includes:
  - + Share capital: Based on actual contributed capital from shareholders.
  - + Capital surplus: Is the difference between contributed capital at par value and at share issued price.
  - + Other capital: generated from operating results.
- Profit after tax is distributed as follows:
  - + Investment and development fund: 10% of profit after tax
  - + Bonus and welfare funds: 10% of profit after tax
  - + Financial reserve: 5% of profit after tax (maximum 10% charter capital of the Company)

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### **14. Revenue and financial income recognition principles:**

- For merchandise inventories and finished goods: Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer and there are no significant uncertainties regarding payment and related expenses and possible return of goods.
- For services: Revenue is recognised when there are no significant uncertainties regarding payment or related expenses. In case the services are rendered in many accounting periods, the amount for each period is determined in proportion to the stage of completion at the end of the period.
- For interest, dividends and shared profits: Income is recognised when the Group could receive the economic benefits from these activities and the benefits are determined reliably.
  - + Interest: Income is recognised based on duration and interest rate in each period.
  - + Dividends and shared profits: Income is recognised when the Group has rights to receive dividends or shared profits from capital contribution.

### **15. Financial expense recognition principles and method:**

- Losses relating to financial investment activities:
  - + Losses from investments in other entities: based on actual amounts incurred.
  - + Losses from securities investments: recognised for each type of listed and unlisted securities with market values lower than their carrying amounts.
- Borrowing costs: on monthly basis on loans principal, interest rates and actual days of outstanding loans.
- Expenses related to capital contribution to associates, joint-ventures and securities transfer: based on the actual amounts incurred.
- Foreign exchange losses: based on differences between accounting exchange rates and actual payment rates.

### **16. Current and deferred income tax recognition principles and method:**

- Income tax expense (or income tax benefit): The total current and deferred income tax expenses (or current and deferred income tax benefits) when determining profit or loss for a period.
- Current income tax: is the corporate income tax payable (or receivable) calculated based on the taxable income and corporate income tax rate of the Current year. Current income tax is calculated based on taxable income and applicable tax rate for the taxable period. The taxable income is different from accounting profit because of adjustments of differences between accounting profit and taxable income based on current taxable policies.

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- Deferred income tax assets: is the income tax refundable in the future based on the deductible temporary differences;
- Deferred tax assets is recognised when it is probable that future taxable profits will be available against which the temporary differences can be utilised. The carrying amount of deferred tax assets is reassessed at the balance sheet date and reduced to the extent that future taxable profit will be available against which the benefits therefrom can be utilised.
- Deferred tax assets determined at the estimated tax rate applied for the year of realisation or settlement of assets and liabilities using the tax rates enacted at the balance sheet date.
- The Group has an obligation pay income tax at the rates ranging from 15% to 25% of taxable profits, depending on location of its factories.

### **17. Consolidation**

#### ➤ Subsidiaries

- The subsidiaries are the entities that the Group has the power to govern the financial and operating policies, normally with more than half of the voting rights. The existence and effectiveness of the potential voting rights that presently are exercisable are taken into account in assessing that whether the Group has a control over these entities or not. The subsidiaries are consolidated fully from the date of that control transferred to the Group. The consolidation ceases when that control is no longer exists.
- The acquisition accounting method is applied by the Group to account the acquisition of subsidiaries. The purchase prices is recognised at fair values of exchanged assets, issued equity instruments and incurred or confirmed liabilities at the exchanging date, and the expenses directly relating to the purchase transaction. Determinable assets, payables and contingent liabilities recognised at consolidation are initially determined at the fair value at purchasing date, regardless of minority interest. The surplus between purchase price and cost of net assets value is considered as goodwill. If the cost of net assets value is higher than purchase price, the difference is recognised in the statement of income.
- Transactions, receivables, payables and interest, unrealised losses incurred between the Group's subsidiaries will be eliminated upon consolidation. The subsidiaries's accounting policies will be changed, if necessary, to ensure the consistency with the Group's accounting policies.

#### ➤ Transactions and interest of the minority interest.

- The Group applies the same policies with the third parties for transactions with minority interest. Gains or losses from partly sales of minority interest is recognised in the statement of income. The purchasing from minority interest generates the goodwill, which is the surplus between the amount of payment and the net asset value stated in the subsidiary' accounting book.

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### ➤ Associates

- Associates are entities in which the Group has significant influence, but not control, through the holding of 20% to 50% voting rights of these entities. Investments in associates are accounted for using the equity method and stated at cost. The Group's investments in associates includes goodwill arising from investment, less accumulated depreciation of net assets.
- The Group's shared profit from investing in associates is recognised in the consolidated statement of income, the share of the reserve' movements after investing in associates is recognised in the consolidated reserve. The accumulated changes after investing in associates will be adjusted to the carrying amount of the investments. When the Group's share of losses exceeds its interest in an equity accounted investee, the recognition of such further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.
- The unrealised gains or losses from the transactions between the Group and its associates are deducted from gains from investment to associates. The associates' accounting policies will be changed, if necessary, to ensure the consistency with the Group's accounting policies.

## **V. FINANCIAL RISK MANAGEMENT:**

*Financial risk factors:*

- The Group assesses the following risks from its use of financial instruments:
  - Market risk
  - Liquidity risk
  - Credit risk
- The Board of Management has overall responsibility for the establishment and oversight of the risk management principles. The Board of Management has established policies to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

### **1. Market risk**

- Market risk is the risk that fair value or future cash flows of a financial instrument will be affected by the volatility of market price. Market risk included 3 types of risk: currency risk, interest rate risk and other market price risk. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

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a. Currency risk

- The Group is exposed to currency risk on sales and purchases that are denominated in a currency other than VND. These currencies are mainly USD and EUR (other currencies have insignificant transactions).
- The Group's exposure to currency risk is managed by keeping the exposure to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term over-exposures and planning a payment schedule of foreign currencies with the highest possible accuracy. In 2014, The Board of Management decided to use currency risk hedging transactions (buy forward USD) to extinguish loan on expiration day, to prevent the risk of fluctuation in foreign exchange rates.
- The Group' currency risks for USD and EUR as follows:

**As at 31 Dec 2014**

	Foreign currencies		VND equivalent	
	USD	EUR	USD	EUR
<b>Financial assets</b>				
Cash and cash in banks	3,735,729.63	20,792.29	79,795,184,896	537,979,711
Trade and other receivables (*)	25,695,472.05	-	548,849,356,471	-
	<u>29,431,201.68</u>	<u>20,792.29</u>	<u>628,644,541,367</u>	<u>537,979,711</u>
<b>Financial liabilities</b>				
Trade and other paybles (**)	(20,657,876.84)	(523,390.79)	(441,252,249,302)	(13,542,213,300)
The Loans	-	-	-	-
	<u>(20,657,876.84)</u>	<u>(523,390.79)</u>	<u>(441,252,249,302)</u>	<u>(13,542,213,300)</u>
<b>Net exposure</b>	<b><u>8,773,324.84</u></b>	<b><u>(502,598.50)</u></b>	<b><u>187,392,292,065</u></b>	<b><u>(13,004,233,589)</u></b>

**As at 31 Dec 2013**

	Foreign currencies		VND equivalent	
	USD	EUR	USD	EUR
<b>Financial assets</b>				
Cash and cash in banks	16,776,617.91	21,605.63	353,651,105,541	625,612,622
Trade and other receivables	40,228,189.38	-	848,010,232,201	-
	<u>57,004,807.29</u>	<u>21,605.63</u>	<u>1,201,661,337,742</u>	<u>625,612,622</u>
<b>Financial liabilities</b>				
Trade and other paybles	(28,256,420.03)	(6,861,815.21)	(595,645,334,232)	(198,690,721,221)
<b>Net exposure</b>	<b><u>28,748,387.26</u></b>	<b><u>(6,840,209.58)</u></b>	<b><u>606,016,003,509</u></b>	<b><u>(198,065,108,599)</u></b>

Major exchange rates applied during the year are as follows:

	31 Dec 2014	31 Dec 2013
	VND	VND
USD	21,360	21,080
EUR	25,874	28,956

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- As at 31 Dec 2014, if VND weakening/strengthening by 1% against USD, while all other variables remain constant, profit after tax of the year is higher/lower by 1,461,659,878 VND, mainly derived from foreign exchange gains/losses in translating trade receivables and payables denominated in USD.
- As at 31 Dec 2014, if the VND weakening/strengthening by 11% against the EUR, while all other variables remain constant, profit after tax of the year is lower/ higher by 1,115,763,242 VND, mainly derived from foreign exchange losses/gains in translating the trade receivables and payables denominated in EUR.

#### b. Price risk

- The Group invests in equity investments of listed and unlisted companies and is exposed to risks of price fluctuation of these investments. The risk factors affecting the performance of these investments include business performance and financial position of invested companies and market conditions. The Board manages risk related to business performance and financial position by selecting industries and entities to invest in. The risk factors related to market conditions are itself affected by general economic condition of Vietnam and behaviours of investors, which are all out of the Board's control. These factors have caused conditions to be volatile in recent years.
- For investments in listed securities, if the share prices had increased/decreased by 10% with all other variables (including tax rate) being constant, the Group's consolidated net profit after tax would have been 8,546,285,358 VND higher/lower corresponding to the tendency of price changes.

#### c. Interest rate risk

The changes of interest rates would not have any significant impact on the net profit after tax of the Group.

## 2. **Credit risk**

- Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables.

- Exposure to credit risk:

The total carrying amounts of financial assets represent maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

	<b>31 Dec 2014</b>	<b>31 Dec 2013</b>
Cash and cash equivalents	1,526,600,230,187	2,744,355,064,174
Term deposits	6,949,996,000,000	3,600,000,000,000
Trade and other receivables	2,358,517,115,535	2,305,337,326,184
Short-term investments – Debt instruments	-	-
Long-term investments – Debt instrument	300,000,000,000	-
	<b><u>11,135,113,345,722</u></b>	<b><u>8,649,692,390,358</u></b>

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- Cash and cash equivalents and term deposits:

Cash and cash equivalents and term deposits at banks of the Group are mainly held with well-known financial institutions. Management does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Group.

- Trade and other receivables

- The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer.
- The Group's management has established a credit policy under which each new customer is analysed individually for creditworthiness before the Group's standard payment and delivery terms and conditions are offered. Credit purchase limit is established for each customer, which represents the maximum amount without requiring approval from the Board of Directors. Customers that fail to meet the Group's benchmark creditworthiness may transact with the Group only on a prepayment basis.
- The Group makes allowance for diminution in value to present estimated losses from trade and other receivables and investments. The main components of the allowances are specific losses relevant to the specific major losses to each customers and the overall losses of similar financial assets, which are determined when these risks could have been incurred but not identified. The overall losses are determined on the statistics data of historical payments of similar financial assets.

- Short-term and long-term investments – Debt instruments

- The Group's exposure to credit risk by investing in bonds is influenced by individual characteristics of the instrument issuer. In managing this risk, the Group's management analyses the creditworthiness of the issuer before acquiring the instruments. Management assessed that the issuers had good track records and believe that credit risk on those instruments is low.
- There was no allowance for diminution in value of investments in debt instruments during the period.

- a. Financial assets neither past due nor impaired:

- Cash in banks and investments in bonds that are neither past due nor impaired is bank deposits and bond investments with high credit rating in Vietnam. Trade and other receivables that are neither past due nor impaired are mainly from companies with good collection history with the Group.
- Trade and other receivables of the Group that are neither past due nor impaired amount to 2,259,406,305,314 VND (2013 : 2,108,901,971,077 VND).

- b. Financial assets overdue and/or impaired:

- There are no financial assets which are overdue and/or impaired but receivables.

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- Receivables past due but not impaired are as follows:

	<b>31 Dec 2014</b>	<b>31 Dec 2013</b>
Past due 1 to 30 days	78,962,614,586	182,137,670,525
Past due 31 to 60 days	14,533,446,986	1,522,157,190
Past due 61 to 90 days	6,495,649,478	132,616,901
Past due more than 90 days	1,461,719,054	166,581,220
	<b><u>101,453,430,104</u></b>	<b><u>183,959,025,836</u></b>

- Carrying amount of impaired receivables and related allowances for doubtful debts are as follows:

	<b>31 Dec 2014</b>	<b>31 Dec 2013</b>
Gross amount	3,575,214,551	19,863,417,180
Less: allowance for doubtful debts	(5,917,834,434)	(7,387,087,909)
	<b><u>(2,342,619,883)</u></b>	<b><u>12,476,329,271</u></b>

	<b>31 Dec 2014</b>	<b>31 Dec 2013</b>
Opening balance	7,387,087,909	3,852,583,886
Increase in allowance	2,619,847,532	7,317,652,651
Written-off bad debts	(4,145,965,258)	(3,783,148,628)
Currency translate difference	56,864,251	-
Closing balance	<b><u>5,917,834,434</u></b>	<b><u>7,387,087,909</u></b>

**3. Liquidity risks:**

- Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to frequently oversight current and future liquidity to enable the Group always have sufficient cash reserve to meet its short-term and long-term liquidity. Cash hold and net cash flows generated from operation of the Group are sufficient to pay its due liabilities in the next fiscal year.

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- Below is analysis of the Group's financial liabilities with fixed or determinable payments with relevant maturities based on the remaining terms from the reporting date to their contractual maturities. The amounts stated in the below table are undiscounted contractual cash flows:

	<b>Carrying amount</b>	<b>Contractual cash flows</b>	<b>Within 1 year</b>	<b>1 – 2 years</b>	<b>2 – 5 years</b>	<b>More than 5 years</b>
<b>As at 31 Dec 2014</b>						
- Accounts payable – trade	1,898,529,392,924	1,898,529,392,924	1,898,529,392,924	-	-	-
- Payables to employess	163,476,907,176	163,476,907,176	163,476,907,176	-	-	-
- Accrued expenses	637,114,219,782	637,114,219,782	637,114,219,782	-	-	-
- Other short-term payables	598,428,618,781	598,428,618,782	598,428,618,782	-	-	-
- Other long-term payables	4,658,153,556	4,658,153,556	-	4,658,153,556	-	-
- Short-term borrowings and liabilities	1,279,525,014,840	1,302,655,532,729	1,302,655,532,729	-	-	-
- Long-term borrowings and liabilities	346,383,586,552	391,252,736,516	49,911,587,702	48,205,580,041	293,135,568,773	-
	<b><u>4,928,115,893,611</u></b>	<b><u>4,996,115,561,465</u></b>	<b><u>4,650,116,259,095</u></b>	<b><u>52,863,733,597</u></b>	<b><u>293,135,568,773</u></b>	<b><u>-</u></b>
<b>As at 31 Dec 2013</b>						
- Accounts payable – trade	1,968,257,136,188	1,968,257,136,188	1,968,257,136,188	-	-	-
- Payables to employees	137,540,107,294	137,540,107,294	137,540,107,294	-	-	-
- Accrued expenses	490,760,970,004	490,760,970,004	490,760,970,004	-	-	-
- Other short-term payables	1,341,762,807,045	1,341,762,807,045	1,341,762,807,045	-	-	-
- Other long-term payables	5,036,159,560	5,036,159,560	-	5,036,159,560	-	-
- Short-term borrowings and liabilities	178,943,692,147	204,657,303,863	204,657,303,863	-	-	-
- Long-term borrowings and liabilities	184,142,784,403	198,513,958,271	-	50,652,124,622	131,922,306,779	15,939,526,870
	<b><u>4,306,443,656,641</u></b>	<b><u>4,346,528,442,225</u></b>	<b><u>4,142,978,324,394</u></b>	<b><u>55,688,284,182</u></b>	<b><u>131,922,306,779</u></b>	<b><u>15,939,526,870</u></b>

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**4. Measurement at fair values**

The fair values of financial assets and liabilities, together with the carrying amounts shown in the balance sheet, are as follows:

	Note	31 Dec 2014		31 Dec 2013	
		Carrying amount	Fair value	Carrying amount	Fair value
<b>Categorised as financial assets at fair value through profit or loss:</b>					
- Short-term investments in listed held-to-maturity equity instruments	(ii)	-	-	9,521,269,292	26,326,080,000
<b>Categorised as held-to-maturity investments:</b>					
- Corporate bonds	(v)	300,000,000,000	Note (v)	-	Note (v)
- Long-term corporate bonds	(v)	-	Note (v)	-	Note (v)
<b>Categorised as loans and receivables:</b>					
- Cash and cash equivalents	(i)	1,526,600,230,187	1,526,600,230,187	2,744,355,064,174	2,744,355,064,174
- Term deposits	(i)	6,949,996,000,000	6,949,996,000,000	3,600,000,000,000	3,600,000,000,000
- Trade and other receivables	(i)	2,358,517,115,535	2,358,517,115,535	2,305,337,326,184	2,305,337,326,184
<b>Categorised as available-for-sale:</b>					
- Short-term investments in listed equity instruments	(ii)	179,237,503,400	109,567,833,000	179,237,503,400	100,350,264,600
- Short-term investments in unlisted equity instruments	(iii)	82,533,803,026	12,995,150,626	82,533,803,026	15,446,113,626
- Other short-term investments	(v)	442,000,000,000	Note (v)	442,000,000,000	Note (v)
- Long-term investments in listed equity instruments		1,042,498,296	1,042,498,296	-	-
- Long-term investments in investment funds	(iv)	10,559,408,600	5,702,117,999	21,677,078,220	11,428,445,958
- Other long-term investments	(v)	21,813,262,063	Note (v)	22,250,548,736	Note (v)
<b>Categorised as liabilities at amortised cost:</b>					
- Trade and other payables	(i)	(4,928,115,893,611)	(4,928,115,893,611)	(4,306,443,656,641)	(4,306,443,656,641)

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***i. Cash and cash equivalents, term deposits, trade and other receivables, trade and other payables***

The carrying amounts of these financial assets and financial liabilities approximate their respective fair values due to the short-term maturity of these instruments.

***ii. Short-term / Longterm investments in listed equity securities***

Market value of equity securities listed on the Ho Chi Minh Stock Exchange is based on the closing prices of the last official trading date of the period/year at the Ho Chi Minh Stock Exchange.

***iii. Short-term investments in unlisted equity instruments***

Market value of unlisted equity securities is based on the average of trading prices provided by three securities companies.

***iv. Long-term investments in investment funds***

Market value of investment funds is based on net assets value of funds portfolio which is verified by the appointed security company and supervising bank.

***v. Short-term corporate bonds, other short-term investments, long-term corporate bonds, and other long-term investments***

The Group has not determined fair values of these financial assets and liabilities for disclosure in accordance with Article 28 of Circular No. 210/2009/TT-BTC dated 6 November 2009 of the Ministry of Finance because (i) quoted prices in active market are not available for these financial assets and liabilities; and (ii) Vietnamese Accounting Standards and the Vietnamese Accounting System for enterprises do not provide guidance on measurement of fair values in the case where quoted prices in active market are not available. Fair values of these financial instruments may be different from their carrying values.

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**VI. SUPPLEMENT INFORMATION TO ITEMS DISCLOSED IN  
CONSOLIDATED BALANCE SHEET:****1. Cash and cash equivalents**

	<u>Closing balance</u>	<u>Opening balance</u>
- Cash on hand	1,275,198,029	1,290,261,776
- Cash in banks	991,333,891,928	1,393,244,021,897
- Cash in transit	724,704,643	-
- Cash equivalents	534,541,633,616	1,351,111,042,277
• <i>Deposits with maturity of less than 3 months</i>	534,541,633,616	1,351,111,042,277
• <i>Shares</i>	-	-
• <i>Bonds, treasury bill, promissory note</i>	-	-
<b>Total</b>	<b><u>1,527,875,428,216</u></b>	<b><u>2,745,645,325,950</u></b>

**2. Short-term investments**

	<u>Closing balance</u>	<u>Opening balance</u>
- <b>Investments in short-term securities</b>	<b>261,771,306,426</b>	<b>271,292,575,718</b>
• <i>Listed securities</i>	179,237,503,400	188,758,772,692
• <i>Unlisted securities</i>	82,533,803,026	82,533,803,026
• <i>Corporate bonds</i>	-	-
• <i>Government bonds</i>	-	-
- <b>Other short-term investments</b>	<b>7,345,400,000,000</b>	<b>4,042,000,000,000</b>
• <i>Deposit with maturity less than 1 year</i>	6,903,400,000,000	3,600,000,000,000
• <i>Other short-term investments</i>	442,000,000,000	442,000,000,000
- <b>Allowance for diminution in value of short-term investments</b>	<b>(139,208,371,400)</b>	<b>(145,974,953,400)</b>
• <i>Allowances for short-term securities investments</i>	(139,208,371,400)	(145,974,953,400)
• <i>Allowances for other short-term investments</i>	-	-
<b>Total</b>	<b><u>7,467,962,935,026</u></b>	<b><u>4,167,317,622,318</u></b>

*Movements in allowance for diminution in value of short-term investments during the year were as follows:*

	<u>Current year</u>	<u>Previous year</u>
- Opening balance	(145,974,953,400)	(130,028,675,620)
- Allowance made	(2,450,963,000)	(24,708,724,000)
- Written back	9,217,545,000	7,312,836,920
- Allowance utilised	-	1,449,609,300
<b>Closing balance</b>	<b><u>(139,208,371,400)</u></b>	<b><u>(145,974,953,400)</u></b>

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**3. Accounts receivable**

	<u>Closing balance</u>	<u>Opening balance</u>
- Local customers	1,340,794,629,338	928,450,463,489
- Oversea customers	647,819,732,985	966,270,564,295
<b>Total</b>	<b><u>1,988,614,362,323</u></b>	<b><u>1,894,721,027,784</u></b>

**4. Other receivables**

	<u>Closing balance</u>	<u>Opening balance</u>
- Shortage of assets awaiting for resolution	3,751,179,217	737,900,941
- Interest income on deposits	119,054,965,555	186,194,305,557
- Dividends	-	6,280,283,226
- Interest income from bonds and loans granted	11,682,191,784	-
- Income from securities disposal	-	-
- Import tax refundable	71,950,068,975	126,227,097,567
- Rebates receivable from suppliers	133,509,529,151	80,172,000,489
- Others	28,477,349,293	17,655,131,863
<b>Total</b>	<b><u>368,425,283,975</u></b>	<b><u>417,266,719,643</u></b>

**5. Allowance for doubtful debts**

	<u>Appropriation rate (%)</u>	<u>Closing balance</u>	<u>Opening balance</u>
- Allowances for past due receivables		(5,917,834,434)	(7,387,087,909)
• Allowances for receivables past due within 1 year	30%	(3,410,100,931)	(5,466,928,938)
• Allowances for receivables past due from 1 to 2 years	50%	-	(1,765,430,582)
• Allowances for receivables past due from 2 to 3 years	70%	(2,490,789,114)	(76,342,000)
• Allowances for receivables past due more than 3 years	100%	(16,944,389)	(78,386,389)
- Allowance for not-past-due but unlikely recoverable receivables	100%	-	-
<b>Total</b>		<b><u>(5,917,834,434)</u></b>	<b><u>(7,387,087,909)</u></b>

**6. Inventories**

	<u>Closing balance</u>	<u>Opening balance</u>
- Goods in transit	484,349,482,529	545,709,876,853
- Raw materials, fuel, technical materials	1,950,145,008,854	1,672,882,301,995
- Tools and supplies	7,965,125,849	8,098,365,017
- Work in progress	109,349,880,916	138,430,291,511
- Finished goods	1,040,310,901,609	837,395,279,814
- Merchandise inventories	39,367,889,992	24,520,590,546
- Goods on consignment	1,743,327,548	823,248,697
<b>Total</b>	<b><u>3,633,231,617,297</u></b>	<b><u>3,227,859,954,432</u></b>

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**7. Allowance for inventories**

	<u>Closing balance</u>	<u>Opening balance</u>
- Raw materials	(4,908,186,157)	(6,030,018,852)
- Tools and supplies, technical materials	(1,956,115,548)	(1,692,735,380)
- Finished goods	(6,257,070,138)	(2,646,251,312)
- Merchandise inventories	(3,000,000)	(7,900,000)
<b>Total</b>	<b><u>(13,124,371,843)</u></b>	<b><u>(10,376,905,544)</u></b>

*Movements in allowance for inventories during the year were as follows:*

	<u>Current year</u>	<u>Previous year</u>
- Opening balance	(10,376,905,544)	(3,455,165,385)
- Allowance made	(25,521,539,710)	(12,956,320,720)
- Written back	18,018,441,130	4,622,379,936
- Allowance utilised	4,755,632,281	1,412,200,625
<b>Closing balance</b>	<b><u>(13,124,371,843)</u></b>	<b><u>(10,376,905,544)</u></b>

**8. Prepaid expenses**

	Opening balance	Additions	Amortised to expenses during the period	Other decreases	Currency translation difference	Closing balance
- Software deployment and network maintenance expenses	4,639,162,926	16,269,583,147	17,847,904,953	-	-	3,060,841,120
- Advertising expenses	382,123,637	1,558,467,230	832,525,652	-	-	1,108,065,215
- Consultancy expenses	-	3,871,385,472	3,871,385,472	-	-	-
- Tools and supplies for selling	68,191,861,682	18,387,078,306	30,387,848,968	56,191,091,020	-	-
- Location rental expenses	1,571,816,638	21,092,790,423	16,421,286,071	-	-	6,243,320,990
- Materials, tools and supplies	15,498,524,082	39,613,449,377	45,083,894,225	-	-	10,028,079,233
- Revonation, major repair expenses	3,150,662,892	8,834,569,769	7,594,194,170	-	-	4,391,038,491
- Others	36,274,210,890	412,519,829,115	355,328,253,056	2,716,114,861	122,222,326	90,871,894,414
<b>Total</b>	<b><u>129,708,362,747</u></b>	<b><u>522,147,152,839</u></b>	<b><u>477,367,292,567</u></b>	<b><u>58,907,205,881</u></b>	<b><u>122,222,326</u></b>	<b><u>115,703,239,463</u></b>

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#### 9. Tangible fixed assets

	Buildings and structures	Machinery and equipment	Motor vehicles	Office equipment	Livestock	Others	Total
<b><u>I. Cost</u></b>							
<b>Opening balance</b>	<b>2,126,117,218,387</b>	<b>7,747,429,057,274</b>	<b>592,136,887,627</b>	<b>400,572,098,813</b>	<b>228,946,974,351</b>	<b>52,065,256,747</b>	<b>11,147,267,493,199</b>
Purchases	15,374,512,234	70,003,569,890	91,827,927,143	37,872,109,419	-	8,065,228,291	223,143,346,977
Transfer from construction in progress	157,482,048,516	226,272,719,641	13,462,103,836	10,300,101,417	-	373,520,370	407,890,493,780
Transfer from inventories (livestock)	-	-	-	-	133,379,459,673	-	133,379,459,673
Increase from business combination	-	-	-	-	-	-	-
Other increases	270,892,547	31,123,603	48,181,818	4,301,227	-	3,513,999,058	3,868,498,253
Transfer to investment property	-	-	-	-	-	-	-
Reclassification	-	273,109,003	424	(273,134,022)	-	24,595	-
Disposals	(3,945,307,329)	(14,308,127,853)	(23,930,220,458)	(177,599,106)	(54,880,080,388)	(677,154,757)	(97,918,489,891)
Other decreases	-	(41,742,385,436)	(53,711,738)	(373,637,916)	-	-	(42,169,735,090)
Currency translation difference	829,625,906	4,815,904,596	609,947,995	180,866,857	-	751,672,107	7,188,017,461
<b>Closing balance</b>	<b>2,296,128,990,261</b>	<b>7,992,774,970,718</b>	<b>674,101,116,647</b>	<b>448,105,106,689</b>	<b>307,446,353,636</b>	<b>64,092,546,411</b>	<b>11,782,649,084,362</b>
<b><u>II. Accumulated depreciation</u></b>							
<b>Opening balance</b>	<b>365,323,412,697</b>	<b>2,413,392,957,350</b>	<b>204,968,808,243</b>	<b>188,696,967,596</b>	<b>82,411,226,983</b>	<b>43,415,349,204</b>	<b>3,298,208,722,073</b>
Charge for the year	107,536,250,542	737,370,983,657	59,419,080,193	55,596,580,357	44,955,950,917	6,367,547,752	1,011,246,393,418
Increase from business combination	-	-	-	-	-	-	-
Transfer to investment property	-	-	-	-	-	-	-
Reclassification	47,461,997	389,674,601	(70,213,268)	(366,924,178)	-	848	-
Disposals	(2,531,275,647)	(9,274,512,832)	(10,233,339,902)	(177,599,106)	(22,252,000,503)	(2,702,470)	(44,471,430,460)
Other decreases	-	(34,947,656,384)	-	(318,434,256)	-	(13,548)	(35,266,104,188)
Currency translation difference	415,971,446	3,304,675,883	267,677,341	143,787,942	-	610,610,769	4,742,723,381
<b>Closing balance</b>	<b>470,791,821,035</b>	<b>3,110,236,122,273</b>	<b>254,352,012,607</b>	<b>243,574,378,357</b>	<b>105,115,177,397</b>	<b>50,390,792,555</b>	<b>4,234,460,304,224</b>
<b><u>III. Net book value</u></b>							
<b>Opening balance</b>	<b>1,760,793,805,690</b>	<b>5,334,036,099,924</b>	<b>387,168,079,384</b>	<b>211,875,131,217</b>	<b>146,535,747,368</b>	<b>8,649,907,543</b>	<b>7,849,058,771,126</b>
<b>Closing balance</b>	<b>1,825,337,169,226</b>	<b>4,882,538,848,445</b>	<b>419,749,104,040</b>	<b>204,530,728,332</b>	<b>202,331,176,239</b>	<b>13,701,753,856</b>	<b>7,548,188,780,138</b>

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**10. Intangible fixed assets**

	<b>Land use rights</b>	<b>Copyrights, patent</b>	<b>Software</b>	<b>Others</b>	<b>Total</b>
<b>Cost</b>					
+Opening balance	527,261,303,957	-	94,970,936,419	68,510,001,897	690,742,242,273
+Additions					
-Purchase	-	-	5,224,082,960	-	5,224,082,960
-Transfer from construction in progress	-	-	-	-	-
-Increase from business combination	33,520,149,980	-	-	-	33,520,149,980
-Other increases	-	-	-	-	-
+Decreases					
-Disposals	(18,769,854,338)	-	-	(22,898,160,000)	(41,668,014,338)
-Transfer to investment property	-	-	-	-	-
-Other decreases	-	-	-	-	-
-Currency translation difference	2,937,921,079	-	-	739,358,103	3,677,279,182
<b>+ Closing balance</b>	<b>544,949,520,678</b>	<b>-</b>	<b>100,195,019,379</b>	<b>46,351,200,000</b>	<b>691,495,740,057</b>
<b>Accumulated amortisation</b>					
+Opening balance	56,128,172,644	-	55,185,134,556	47,943,521,448	159,256,828,648
+Additions					
-Charge for the year	6,030,222,838	-	8,151,037,023	2,260,333,135	16,441,592,996
-Increase from business combination	-	-	-	-	-
-Other increases	-	-	-	-	-
+Decreases					
-Disposals	-	-	-	(22,898,160,000)	(22,898,160,000)
-Other decreases	-	-	-	-	-
-Currency translation difference	5,412,290	-	-	483,033,802	488,446,092
<b>+Closing balance</b>	<b>62,163,807,772</b>	<b>-</b>	<b>63,336,171,579</b>	<b>27,788,728,385</b>	<b>153,288,707,736</b>
<b>+Net book value</b>					
-Opening balance	471,133,131,313	-	39,785,801,863	20,566,480,449	531,485,413,625
<b>+Closing balance</b>	<b>482,785,712,906</b>	<b>-</b>	<b>36,858,847,800</b>	<b>18,562,471,615</b>	<b>538,207,032,321</b>

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**11. Investment property:**

	<b>Land use rights</b>	<b>Buildings</b>	<b>Buildings and Land use rights</b>	<b>Infrastructure</b>	<b>Total</b>
<b>Cost</b>					
+Opening balance	82,224,238,170	87,500,683,627	-	6,607,141,091	176,332,062,888
+Additions					
-Purchases	-	-	-	-	-
-Transfer from construction in progress	3,405,538,719	-	-	-	3,405,538,719
-Transfer from fixed assets	-	-	-	-	-
-Transfer from real estate inventories	-	-	-	-	-
-Other increases	-	-	-	-	-
-Reclassification	-	-	-	-	-
+Decreases					
-Disposals	-	-	-	-	-
-Transfer to fixed assets	-	-	-	-	-
-Transfer to real estate inventories	-	-	-	-	-
-Other decreases	-	-	-	(142,922,530)	(142,922,530)
<b>+Closing balance</b>	<b>85,629,776,889</b>	<b>87,500,683,627</b>	<b>-</b>	<b>6,464,218,561</b>	<b>179,594,679,077</b>
<b>Accumulated depreciation</b>					
+Opening balance	264,518,968	23,910,135,825	-	2,711,691,094	26,886,345,887
+Additions					
-Charge for the year	985,997,241	3,409,596,534	-	646,421,850	5,042,015,625
-Transfer from fixed assets	-	-	-	-	-
-Other increases	-	-	-	-	-
-Reclassification	-	-	-	-	-
+Decreases					
-Transfer to real estate inventories	-	-	-	-	-
-Disposals	-	-	-	-	-
-Other decreases	-	-	-	(59,551,050)	(59,551,050)
<b>+Closing balance</b>	<b>1,250,516,209</b>	<b>27,319,732,359</b>	<b>-</b>	<b>3,298,561,894</b>	<b>31,868,810,462</b>
<b>+Net book value</b>					
-Opening balance	81,959,719,202	63,590,547,802	-	3,895,449,997	149,445,717,001
<b>+Closing balance</b>	<b>84,379,260,680</b>	<b>60,180,951,268</b>	<b>-</b>	<b>3,165,656,667</b>	<b>147,725,868,615</b>

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**12. Construction in progress**

	<u>Current year</u>	<u>Previous year</u>
- Opening balance	537,872,350,628	3,565,241,433,334
- Additions	682,952,071,664	1,127,953,553,346
- Transfer to tangible fixed assets	(407,890,493,780)	(3,952,080,148,564)
- Transfer to intangible fixed assets	-	(54,686,566,064)
- Transfer to investment property	(3,405,538,719)	(38,884,288,170)
- Transfer to inventories	-	-
- Disposals	-	-
- Other decreases	(6,166,870,291)	(109,671,633,254)
- Currency translation difference	326,690,755	-
<b>Closing balance</b>	<b><u>803,688,210,258</u></b>	<b><u>537,872,350,628</u></b>

Major construction in progress at factories, branches and offices were as follows:

+ Vietnam Dairy Products Joint Stock Company:

- The Company's office: construction in progress as follows:

<i>Dairy Cows Farm</i>	116,080,921,067	35,827,102,037
<i>Lam Son Dairy Factory</i>	517,063,872	7,800,711,948
<i>Others</i>	30,752,691,632	6,475,346,918
- Hochiminh logistic enterprise	1,209,421,000	199,563,636
- Truong Tho Dairy Factory	3,807,031,731	7,496,621,708
- Thong Nhat Dairy Factory	6,113,457,827	-
- Dielac Dairy Factory	1,225,224,816	-
- Saigon Dairy Factory	21,058,337,199	-
- Can Tho Dairy Factory	4,000,000	24,000,000
- Binh Dinh Dairy Factory	-	83,161,638
- Nghe An Dairy Factory	2,774,620,909	-
- Hanoi logistic enterprise	8,107,019,200	8,107,019,200
- Tien Son Dairy Factory	8,777,587,675	92,638,406,909
- Vietnam Beverage Factory	537,784,650	-
- Da Nang Dairy Factory	2,942,060,000	-
- Vietnam Powder Milk Factory	14,085,981,504	22,234,884,364
- Vietnam Dairy Factory	13,990,180,277	27,693,383,103
- Office - Can Tho Branch	52,101,510,922	52,101,510,922
- Office - Ha Noi Branch	21,177,273	21,177,273
+ Vietnam Dairy Cow One Member Ltd	341,104,056,358	194,630,030,013
+ Lamson Dairy Products One Member Ltd	123,417,898,198	81,641,906,162
+ Thong Nhat Thanh Hoa Dairy Cow Ltd	11,580,955,764	20,676,270
+ Angkor Dairy Products Co., Ltd	35,180,695,154	-
+ Driftwood Dairy Holdings Corporation	8,298,533,230	876,848,528
<b>Total</b>	<b><u>803,688,210,258</u></b>	<b><u>537,872,350,628</u></b>

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**13. Investments in associates and joint ventures**

Name of associates and joint ventures	% of ownership		Period-end investment cost	Period-end investment value
	Certified	Contributed		
- Horizon Apartment – Business Corporation Contract	24.50%	24.50%	7,247,684,826	7,247,684,826
- Asia Saigon Food Ingredients Joint Stock Company - Associate	15.00%	15.00%	18,000,000,000	39,474,706,280
- Miraka Limited - Associate	19.29%	19.29%	213,028,307,770	278,497,731,377
<b>Total</b>			<b>238,275,992,596</b>	<b>325,220,122,483</b>

(\*) The Group uses the financial statement of Nov 2014 of Miraka Limited to consolidate using the equity method.

**14. Other long-term investments**

	Closing balance	Opening balance
- Share investments	11,602,974,896	21,677,078,220
• Listed shares	1,043,566,296	-
• Unlisted shares	-	-
• Investment funds	10,559,408,600	21,677,078,220
- Corporate bonds	300,000,000,000	-
- Term deposits with maturity more than 1 year	46,596,000,000	-
- Other long-term investments	21,813,262,063	22,250,548,736
<b>Total</b>	<b>380,012,236,959</b>	<b>43,927,626,956</b>

**15. Allowance for diminution in value of long-term investments**

	Closing balance	Opening balance
- Allowance for investments in long-term securities	(4,857,290,601)	(10,248,632,262)
<b>Total</b>	<b>(4,857,290,601)</b>	<b>(10,248,632,262)</b>

*Movements in allowances for diminution in value of long-term investments during the year were as follows:*

	Current year	Previous year
- Opening balance	(10,248,632,262)	(14,355,884,467)
- Allowance made	(430,226,565)	(238,406,621)
- Written back	-	-
- Allowance utilised	5,821,568,226	4,345,658,826
<b>Closing balance</b>	<b>(4,857,290,601)</b>	<b>(10,248,632,262)</b>

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**16. Long-term prepayments**

	Opening balance	Additions	Amortised to expenses during the period	Other decrease	Currency translation difference	Closing balance
- Warehouse rental	6,432,866,456	1,850,226,175	2,733,050,701	1,130,204,051	-	4,419,837,879
- Tools and supplies	83,951,133,124	138,071,459,840	94,192,837,201	23,929,410,340	-	103,900,345,423
- Other long-term prepayments	80,767,838,735	40,053,228,478	44,814,824,678	849,955,137	28,780,133	75,185,067,531
<b>Total</b>	<b>171,151,838,315</b>	<b>179,974,914,493</b>	<b>141,740,712,580</b>	<b>25,909,569,528</b>	<b>28,780,133</b>	<b>183,505,250,834</b>

**17. Short-term borrowings**

	Closing balance	Opening balance
- Short-term borrowings from banks	1,258,848,534,840	-
- Short-term borrowings from other institutions and individuals	-	517,000,000
- Current portion of long-term borrowings	20,676,480,000	178,426,692,147
<b>Total</b>	<b>1,279,525,014,840</b>	<b>178,943,692,147</b>

**18. Long-term borrowings and loans**

	Closing balance	Opening balance
- Long-term borrowings from banks	334,707,590,160	168,203,257,533
- Long-term borrowings from other institutions and individuals	-	1,047,000,000
- Long-term loans	11,675,996,392	14,892,526,870
<b>Total</b>	<b>346,383,586,552</b>	<b>184,142,784,403</b>

**Maturities of long-term borrowings and loans**

	Closing balance	Opening balance
- Under 1 year	20,676,480,000	178,426,692,147
- From 1 to 5 years	346,383,586,552	168,203,257,533
- Over 5 years	-	15,939,526,870
<b>Total</b>	<b>367,060,066,552</b>	<b>362,569,476,550</b>

**19. Accounts payable – trade**

	Closing balance	Opening balance
- Domestic suppliers	1,266,756,808,343	1,061,181,712,262
- Oversea suppliers	631,615,479,717	906,965,396,868
- Distributors	157,104,864	110,027,058
<b>Total</b>	<b>1,898,529,392,924</b>	<b>1,968,257,136,188</b>

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**20. Tax payables to State Treasury**

	<b>Opening balance</b>	<b>Additions period</b>	<b>Payments during the year</b>	<b>Currency translation difference</b>	<b>Closing balance</b>
- VAT on domestic goods sold	106,950,956,654	1,029,414,507,183	1,038,617,383,262	-	97,748,080,575
- VAT on import goods	-	505,489,904,977	505,489,904,977	-	-
- Withholding VAT	-	6,513,417,922	6,513,417,922	-	-
- Import-export tax	-	321,535,254,064	321,468,194,423	-	67,059,641
- Corporate income tax	336,889,518,369	1,581,404,920,407	1,521,907,400,545	-	396,387,038,231
- Withholding corporate income tax	-	10,035,266,749	10,035,266,749	-	-
- Personal income tax	12,853,254,782	135,294,884,116	142,212,981,280	141,230	5,935,298,848
- Natural resource tax	29,549,880	464,569,630	456,475,405	-	37,644,105
- Land tax	-	270,356	270,356	-	-
- Land rental charges	-	4,205,224,045	4,205,224,045	-	-
- Other taxes	-	2,740,577,690	290,878,256	18,255,470	2,467,954,904
- Fees, charges and other payables to State Treasury	2,625,301	766,997,581	769,622,882	-	-
<b>Total</b>	<b>456,725,904,986</b>	<b>3,597,865,794,720</b>	<b>3,551,967,020,102</b>	<b>18,396,700</b>	<b>502,643,076,304</b>

**21. Accrued expenses**

	<b>Closing balance</b>	<b>Opening balance</b>
- Promotion, sales incentives	372,271,399,616	218,642,778,937
- Rentals of docks, shelves, light box and exhibition stand	530,000,015	-
- Advertising expenses	43,092,205,601	66,981,178,134
- Transportation expenses	58,016,454,874	40,344,338,573
- Repairs and maintenance expenses	15,277,558,615	12,478,798,051
- Interest expense	4,839,765,871	384,249,613
- Fuel expenses	14,714,178,145	18,140,900,939
- Expenses for outsourced employees	16,259,721,436	13,071,225,266
- Others	112,112,935,609	120,717,500,491
<b>Total</b>	<b>637,114,219,782</b>	<b>490,760,970,004</b>

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**22. Other short-term payables**

	<u>Closing balance</u>	<u>Opening balance</u>
- Social insurance, health insurance, unemployment insurance	735,850,588	417,448,537
- Trade union fees	846,851,689	527,791,939
- Short-term deposits received	51,444,636,092	21,931,607,492
- Outstanding checks in exceed of bank balance	16,833,321,089	82,832,057,449
- Other payables from financial investments	448,007,419,155	448,007,419,155
- Dividends payables	-	664,944,528,680
- Import duty payables	66,891,229,438	108,992,820,343
- Other payables	13,669,310,730	14,109,133,450
<b>Total</b>	<b><u>598,428,618,781</u></b>	<b><u>1,341,762,807,045</u></b>

**23. Bonus and welfare funds**

	<u>Current year</u>	<u>Previous year</u>
- Opening balance	361,477,571,902	406,397,724,109
- Appropriation	599,790,800,992	647,209,361,706
- Other increases	-	4,163,115,690
- Paid	(605,340,754,563)	(696,292,629,603)
- Other decreases	(208,303,542)	-
<b>Closing balance</b>	<b><u>355,719,314,789</u></b>	<b><u>361,477,571,902</u></b>

**24. Provision for severance allowance**

	<u>Current year</u>	<u>Previous year</u>
- Opening balance	69,583,293,250	59,635,777,000
- Provision made	9,155,064,027	12,277,166,717
- Provision used	(1,404,587,777)	(609,124,300)
- Written back	-	(1,720,526,167)
<b>Closing balance</b>	<b><u>77,333,769,500</u></b>	<b><u>69,583,293,250</u></b>

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**25. Owners' equity**

Items	Share capital	Share premium	Treasury shares	Foreign exchange differences	Investment and development fund	Financial reserve	Retained profits	Total
A	1	2			3	4	6	9
<b>Opening balance in previous year</b>	<b>8,339,557,960,000</b>	<b>1,276,994,100,000</b>	<b>(4,504,115,000)</b>	-	<b>93,889,017,729</b>	<b>588,402,022,008</b>	<b>5,198,757,611,120</b>	<b>15,493,096,595,857</b>
- Additions	-	-	(38,950,000)	-	22,835,000	-	16,115,000	-
- Purchase of treasury shares	-	-	(525,442,959)	-	-	-	-	(525,442,959)
- Net profit for the year	-	-	-	-	-	-	6,534,133,662,834	6,534,133,662,834
- Appropriation to equity funds	-	-	-	-	856,326,130,883	245,553,773,992	(1,749,089,266,584)	(647,209,361,709)
- Other increases	-	-	-	-	-	-	-	-
- Dividends	-	-	-	-	-	-	(3,834,006,138,600)	(3,834,006,138,600)
<b>Opening balance in current year</b>	<b>8,339,557,960,000</b>	<b>1,276,994,100,000</b>	<b>(5,068,507,959)</b>	-	<b>950,237,983,612</b>	<b>833,955,796,000</b>	<b>6,149,811,983,770</b>	<b>17,545,489,315,423</b>
- Additions	1,666,856,030,000	(1,276,994,100,000)	-	-	-	-	(389,861,930,000)	-
- Purchase of treasury shares	-	-	(319,602,000)	-	-	-	-	(319,602,000)
- Net profit for the period	-	-	-	-	-	-	6,068,807,696,841	6,068,807,696,841
- Appropriation	-	-	-	-	599,790,800,992	137,733,786,340	(1,337,315,388,325)	(599,790,800,993)
- Other additions	-	-	-	-	-	-	-	-
- Dividends	-	-	-	-	-	-	(3,333,740,644,000)	(3,333,740,644,000)
- Other decreases	-	-	-	(161,099,075)	-	-	(2,250,341)	(163,349,416)
<b>Closing balance</b>	<b>10,006,413,990,000</b>	-	<b>(5,388,109,959)</b>	<b>(161,099,075)</b>	<b>1,550,028,784,604</b>	<b>971,689,582,340</b>	<b>7,157,699,467,945</b>	<b>19,680,282,615,855</b>

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**VII. SUPPLEMENT INFORMATION TO ITEMS DISCLOSED IN CONSOLIDATED STATEMENT OF INCOME:****1. Revenue**

	<u>Current year</u>	<u>Previous year</u>
<b>Total revenue</b>	<b>35,703,776,176,355</b>	<b>31,586,007,133,622</b>
• Sales of merchandise inventories	608,206,650,973	392,518,053,443
• Sales of finished goods	35,036,531,480,704	31,150,951,345,551
• Service rendered	44,837,468,431	30,412,427,799
• Real estate trading activities	14,200,576,247	12,125,306,829
<b>Less sales deductions:</b>	<b>726,847,843,179</b>	<b>637,405,006,316</b>
• Sale discounts	612,402,278,117	615,609,946,192
• Sales rebates according to Decision 1079/QD/BTC	41,084,348,017	-
• Sale returns	73,361,217,045	21,795,060,124
<b>Net revenue</b>	<b>34,976,928,333,176</b>	<b>30,948,602,127,306</b>
<i>In which:</i>		
• Sales of merchandise inventories and finished goods	34,917,890,288,498	30,906,064,392,678
• Service rendered	59,038,044,678	42,537,734,628

**2. Cost of sales**

	<u>Current year</u>	<u>Previous year</u>
- Cost of merchandise goods sold	496,049,853,378	333,087,645,676
- Cost of finished goods sold	22,108,401,594,210	19,356,246,171,629
- Cost of services rendered	3,961,479,739	2,153,118,401
- Cost of real estate trading activities	6,891,621,743	7,083,811,145
- Inventories losses	8,594,376,218	7,972,098,132
- Under-capacity costs	37,049,110,619	50,916,894,707
- Allowance for inventories	7,503,098,580	8,333,940,784
<b>Total</b>	<b>22,668,451,134,488</b>	<b>19,765,793,680,474</b>

**3. Financial income**

	<u>Current year</u>	<u>Previous year</u>
- Interest income from deposits	479,778,494,831	371,382,601,654
- Interest income from bonds	11,682,191,784	23,338,013,697
- Dividends	7,268,336,773	22,767,489,751
- Interest income from securities investments	35,816,124,708	12,258,500
- Realised foreign exchange gains	30,619,597,899	89,847,345,276
- Unrealised foreign exchange gains	8,404,807,167	-
- Others	-	638
<b>Total</b>	<b>573,569,553,162</b>	<b>507,347,709,516</b>

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**4. Financial expenses**

	<u>Current year</u>	<u>Previous year</u>
- Interest expenses on loans from banks and other organisations	39,581,737,758	104,027,048
- Interest expenses on deposits received	898,188,327	805,352,929
- Transaction fee for trading securities	90,674,788	41,731,861
- Realised foreign exchange losses	31,633,506,793	29,550,432,486
- Unrealised foreign exchange losses	-	13,064,625,014
- Allowance for diminution in value of short-term investments	(6,766,582,000)	17,395,887,080
- Allowance for diminution in value of long-term investments	430,226,565	238,406,621
- Payment discounts for distributors	15,823,678,176	26,181,425,042
- Others	6,322,012	3,408,929,409
<b>Total</b>	<b><u>81,697,752,419</u></b>	<b><u>90,790,817,490</u></b>

**5. Other income**

	<u>Current year</u>	<u>Previous year</u>
- Proceeds from disposals of fixed assets	59,983,306,410	29,581,525,306
- Proceeds from disposals of scrap, tools and supplies	95,087,181,520	96,319,979,308
- Income from penalties and compensations	16,347,305,098	938,427,793
- Rebate income from suppliers	149,336,436,635	167,756,170,079
- Collection from written-off doubtful debts	212,050,743	-
- Taxes refundable	2,158,765,318	328,562,102
- Others	44,334,978,133	18,533,234,431
<b>Total</b>	<b><u>367,460,023,857</u></b>	<b><u>313,457,899,019</u></b>

**6. Other expenses**

	<u>Current year</u>	<u>Previous year</u>
- Book value of fixed assets disposed	72,216,913,769	36,917,461,324
- Expenses for disposals of fixed assets	68,150,000	3,334,353,637
- Cost of tools and supplies disposed	1,875,780	334,692,946
- Tax defined	24,081,170,191	8,385,633,600
- Others	26,451,648,823	9,847,720,527
<b>Total</b>	<b><u>122,819,758,563</u></b>	<b><u>58,819,862,034</u></b>

**7. Basic earnings per share**

	<u>Current year</u>	<u>Previous year</u>
- Profit after tax	6,068,807,696,841	6,534,133,662,834
- Adjustments for profit after tax to determine profit attributable to ordinary shareholders:		
• <i>Dividends of preferences share</i>	-	-
• <i>The higher difference between fair value of shareholders' payments and carrying amounts</i>	-	-

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	<u>Current year</u>	<u>Previous year</u>
<i>of preference shares</i>		
• <i>The higher differences between fair value of ordinary shares or other payments under positive benefit convertible conditions</i>	-	-
• <i>The larger differences between carrying amounts of preference shares and fair value of shareholders' payments</i>	-	-
– Profit attributable to ordinary shareholders	6,068,807,696,841	6,534,133,662,834
– Weighted average number of ordinary shares in circulation during the period	1,000,128,234	1,000,206,298
<b>Basic earnings per share</b>	<b><u>6,068</u></b>	<b><u>6,533</u></b>

Ordinary shares in circulation during period are as follows:

	<u>Current year</u>	<u>Previous year</u>
– Ordinary share in circulation at the beginning of year	833,467,061	833,525,676
– Effects of bonus shares issued during the year	166,687,738	166,701,050
– Effects of purchase of treasury shares during the year	(26,565)	(20,428)
<b>Ordinary shares in circulation during the period</b>	<b><u>1,000,128,234</u></b>	<b><u>1,000,206,298</u></b>

**8. Production and business costs by element**

	<u>Current year</u>	<u>Previous year</u>
– Materials costs	20,444,555,743,335	18,391,025,570,770
– Labour and staff costs	1,630,921,219,016	972,049,819,144
– Fixed assets depreciation	1,032,730,002,039	780,752,870,880
– Outside services expenses	1,411,780,643,687	1,216,971,956,636
– Other expenses	3,756,571,116,317	2,635,416,541,217
<b>Total</b>	<b><u>28,276,558,724,394</u></b>	<b><u>23,996,216,758,647</u></b>

In which:

**Production costs**

	<u>Current year</u>	<u>Previous year</u>
– Materials costs	20,366,167,090,816	18,312,803,859,932
– Labour and staff costs	852,159,942,763	574,279,590,981
– Fixed assets depreciation	934,201,674,483	692,923,235,384
– Outside services	559,847,302,905	465,661,926,990
– Other expenses	132,148,153,675	62,861,010,444
<b>Total</b>	<b><u>22,844,524,164,642</u></b>	<b><u>20,108,529,623,731</u></b>

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**Selling expenses**

	<u>Current year</u>	<u>Previous year</u>
- Labour and staff costs	473,726,239,410	194,049,933,281
- Materials costs	60,289,821,318	60,524,090,011
- Tools and supplies expenses	118,604,903,127	82,551,394,335
- Fixed assets depreciation	29,968,528,357	24,911,649,370
- Maintenance expenses	16,809,808,460	13,414,638,552
- Transportation expenses	483,498,543,127	385,469,435,879
- Other outside services expenses	207,472,016,659	170,156,060,020
- Advertising expenses	1,206,192,193,034	878,084,461,527
- Market research expenses	20,580,121,049	12,504,458,057
- Promotion expenses	797,787,789,006	566,403,057,342
- Product display expenses	408,465,064,965	376,163,969,684
- Support and commission expenses for distributors	872,747,686,203	512,198,480,608
<b>Total</b>	<b><u>4,696,142,714,715</u></b>	<b><u>3,276,431,628,666</u></b>

**General and administration expenses**

	<u>Current year</u>	<u>Previous year</u>
- Labour and staff costs	305,035,036,843	203,720,294,882
- Materials costs	18,098,831,201	17,697,620,827
- Office supplies	19,321,652,371	8,519,542,351
- Fixed assets depreciation	68,559,799,199	62,917,986,126
- Taxes, fees and charges	10,489,148,731	6,898,909,318
- Allowance expenses	11,774,911,559	12,407,364,263
- Transportation for internal transfers of goods	43,199,705,641	43,865,767,765
- Outside services expenses	177,236,296,708	151,818,765,982
- Loading expenses	19,522,263,773	20,323,775,456
- Per-diem allowances	28,438,324,874	18,520,954,726
- Bank charges	9,510,869,767	3,471,288,316
- Other expenses by cash	84,178,225,723	61,093,236,238
<b>Total</b>	<b><u>795,365,066,390</u></b>	<b><u>611,255,506,250</u></b>

**VIII. OTHER INFORMATION****1. Significant transactions with related parties:**

The biggest shareholder of Company is The State Capital Investment Corporation (“SCIC”), which owns 45.05% of the Company’s charter capital. SCIC is controlled by the Government of The Social Republic of Vietnam.

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**a. Transaction with related parties**

During the period, following transactions were made with related parties:

*i) Purchase of goods and services*

	<u>Current year</u>	<u>Previous year</u>
<b>Associates:</b>		
– Miraka Limited	282,968,330,700	182,836,660,880
– Asia Saigon Food Ingredients Joint Stock Company	-	11,414,335,000
	<u><b>282,968,330,700</b></u>	<u><b>194,250,995,880</b></u>

*ii) Sales of finished goods, merchandise inventories and services*

	<u>Current year</u>	<u>Previous year</u>
<b>Associate:</b>		
– Asia Saigon Food Ingredients Joint Stock Company	11,024,603,438	228,233,276
	<u><b>11,024,603,438</b></u>	<u><b>228,233,276</b></u>

*iii) Capital contribution to related parties*

	<u>Current year</u>	<u>Previous year</u>
<b>Associate:</b>		
– Miraka Limited	-	33,713,307,770
	<u>-</u>	<u><b>33,713,307,770</b></u>

*iv) Capital Withdrawn from related parties*

	<u>Current year</u>	<u>Previous year</u>
<b>Associate:</b>		
– Fico Real Estate Limited Company	735,000,000	1,960,000,000
	<u><b>735,000,000</b></u>	<u><b>1,960,000,000</b></u>

*v) Payments for key management personnel:*

	<u>Current year</u>	<u>Previous year</u>
Compensation and other gross benefits of Board of Management's and Board of Directors' members	60,064,426,741	61,379,663,770
	<u>60,064,426,741</u>	<u>61,379,663,770</u>

*vi) Dividends distribution:*

	<u>Current year</u>	<u>Previous year</u>
The State Capital Investment Corporation (SCIC)	1,502,928,000,000	1,427,781,600,000
	<u>1,502,928,000,000</u>	<u>1,427,781,600,000</u>

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**b. Closing balance with related parties:***i) Trade and other receivables:*

	<u>31 Dec 2014</u>	<u>31 Dec 2013</u>
<b>Associate</b>		
– Miraka Limited	-	5,960,887,170
– Asia Saigon Food Ingredients Joint Stock Company	1,008,001,984	-
	<u><b>1,008,001,984</b></u>	<u><b>5,960,887,170</b></u>

*ii) Accounts payable – trade*

	<u>31 Dec 2014</u>	<u>31 Dec 2013</u>
<b>Associates:</b>		
– Miraka Limited	53,275,711,500	38,124,281,430
	<u><b>53,275,711,500</b></u>	<u><b>38,124,281,430</b></u>

**2. Segment information**

ITEMS	Year 2014		Year 2013	
	Domestic	Oversea	Domestic	Oversea
1. Revenue on goods sold and service rendered	29,970,878,856,912	5,732,897,319,443	27,171,340,361,136	4,414,666,772,486
2. Revenue deductions	(677,834,137,701)	(49,013,705,478)	636,679,299,433	725,706,883
3. Net revenue on goods sold and service rendered (3 = 1 – 2)	29,293,044,719,211	5,683,883,613,965	26,534,661,061,703	4,413,941,065,603
4. Cost of sales	(18,233,926,728,958)	(4,434,524,405,530)	16,313,347,650,303	3,452,446,030,172
5. Gross profit on goods sold and service rendered (5 = 3 – 4)	11,059,117,990,253	1,249,359,208,435	10,221,313,411,401	961,495,035,431

Prepared on 30 January 2014.

Prepared by



Nguyen Duc Dieu Tho

Chief Accountant



Le Thanh Liem

Executive Director -  
Finance


Ngo Thi Thu Trang

General Director



Mai Kieu Lien

