

### **Vietnam Dairy Products Joint Stock Company**

Separate financial statements for the year ended 31 December 2023



### Vietnam Dairy Products Joint Stock Company

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## **Vietnam Dairy Products Joint Stock Company Corporate Information**

#### **Business Registration**

Certificate No.

4103001932 20 November 2003 0300588569 6 December 2022

The Company's business registration certificate has been amended several times, the most recent of which is by the Business Registration Certificate No. 0300588569 dated 6 December 2022. The business registration certification and its updates were issued by Ho Chi Minh City Planning and Investment Department.

#### **Board of Directors**

Mr. Nguyen Hanh Phuc	Chairman
Mdm. Mai Kieu Lien	Member
Mr. Lee Meng Tat	Member
Ms. Dang Thi Thu Ha	Member
Mr. Le Thanh Liem	Member
Mr. Michael Chye Hin Fah	Member
Mr. Do Le Hung	Member
Mr. Alain Xavier Cany	Member
Ms. Tieu Yen Trinh	Member
Mr. Hoang Ngoc Thach	Member

#### **Board of Management**

Mdm. Mai Kieu Lien	Chief Executive Officer
Ms. Bui Thi Huong	Executive Director - Human Resource -
	Administration and Public Relation
Mr. Le Thanh Liem	Executive Director – Finance
Mr. Nguyen Quang Tri	Executive Director - Marketing
Mr. Le Hoang Minh	Executive Director – Production
Mr. Nguyen Quoc Khanh	Executive Director – Research and Development
Mr. Doan Quoc Khanh	Acting Executive Director - Raw Materials
	Development (from 1 September 2023)
Mr. Trinh Quoc Dung	Executive Director - Raw Materials Development
	(until 1 August 2023)

#### **Registered Office**

10 Tan Trao, Tan Phu Ward District 7, Ho Chi Minh City Vietnam

#### **Auditor**

KPMG Limited Vietnam





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## **Vietnam Dairy Products Joint Stock Company Statement of the Board of Management**

### STATEMENT OF THE RESPONSIBILITY OF THE BOARD OF MANAGEMENT IN RESPECT OF THE SEPARATE FINANCIAL STATEMENTS

The Board of Management is responsible for the separate financial statements of Vietnam Dairy Products Joint Stock Company ("the Company") which give a true and fair view of the unconsolidated financial position of the Company as at 31 December 2023 and of the unconsolidated results of operations and unconsolidated cash flows for the year then ended. In preparing these separate financial statements, the Board of Management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent; and
- prepare the separate financial statements on a going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Board of Management is responsible for ensuring that proper accounting records are maintained, which disclose, with reasonable accuracy at any time, the unconsolidated financial position of the Company and which enable these separate financial statements to be prepared which comply with Vietnamese Accounting Standard, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. The Board of Management is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### APPROVAL OF THE SEPARATE FINANCIAL STATEMENTS

We hereby approve the accompanying separate financial statements set out on pages 6 to 55, which give a true and fair view, in all material respects, of the unconsolidated financial position of the Company as at 31 December 2023, and of the unconsolidated results of operations and unconsolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

On behalf of the Board of Management

cố phần SỮA VIỆT NAM

Mar Kien Lien Chief Executive Officer

Ho Chi Minh City, 27 February 2024



KPMG Limited Branch 10th Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

#### INDEPENDENT AUDITOR'S REPORT

## To the Shareholders Vietnam Dairy Products Joint Stock Company

We have audited the accompanying separate financial statements of Vietnam Dairy Products Joint Stock Company ("the Company"), which comprise the separate statement of financial position as at 31 December 2023, the separate statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 27 February 2024, as set out on pages 6 to 55.

#### Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these separate financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of the separate financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





#### **Auditor's Opinion**

In our opinion, the separate financial statements give a true and fair view, in all material respects, of the unconsolidated financial position of Vietnam Dairy Products Joint Stock Company as at 31 December 2023 and of its unconsolidated results of operations and its unconsolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

Acadii 4Report No.: 22-01-00293-23-5

CHI NHÁNH CÔNG TY TNHH KPMG

Practicing Auditor Registration Certificate No. 2225-2023-007-1 Deputy General Director

Ho Chi Minh City, 27 February 2024

Ha Vu Dinh

Judul

Practicing Auditor Registration Certificate No. 0414-2023-007-1

#### Vietnam Dairy Products Joint Stock Company Separate statement of financial position as at 31 December 2023

Form B 01 – DN (Issued under Circular No. 200'2014 TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2023 VND	1/1/2023 VND
ASSETS				
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		27,413,960,312,479	24,438,490,756,432
Cash and cash equivalents Cash Cash equivalents	110 111 112	V.1	<b>1,114,767,562,295</b> 514,767,562,295 600,000,000,000	<b>963,223,080,215</b> 963,223,080,215
Short-term financial investments Held-to-maturity investments	1 <b>20</b> 123	V.4(a)	<b>16,700,000,000,000</b> 16,700,000,000,000	<b>14,300,000,000,000</b> 14,300,000,000,000
Accounts receivable – short-term Accounts receivable from customers Prepayments to suppliers Other short-term receivables Allowance for doubtful debts	130 131 132 136 137	V.2(a) V.3(a) V.2(b)	<b>5,103,758,699,220</b> 4,045,841,192,528 289,369,027,541 768,778,198,583 (229,719,432)	<b>4,960,003,506,864</b> 4,034,906,182,552 343,530,727,231 581,784,316,513 (217,719,432)
Inventories Inventories Allowance for inventories	140 141 149	V.5 V.5 V.5	<b>4,409,434,796,917</b> 4,412,545,781,247 (3,110,984,330)	<b>4,155,307,904,370</b> 4,155,936,559,721 (628,655,351)
Other current assets Short-term prepaid expenses Deductible value added tax Taxes and others receivable from State	150 151 152	V.10(a)	<b>85,999,254,047</b> 37,732,158,395 47,957,233,503	<b>59,956,264,983</b> 24,057,546,361 35,591,474,462
Treasury	153		309,862,149	307,244,160

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#### Vietnam Dairy Products Joint Stock Company Separate statement of financial position as at 31 December 2023 (continued)

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2023 VND	1/1/2023 VND
Long-term assets				
(200 = 210 + 220 + 230 + 240 + 250 + 260)	200		18,493,414,421,930	18,471,249,400,014
Accounts receivable – long-term	210		5,666,614,645	6,276,333,595
Other long-term receivables	216	V.3(b)	5,666,614,645	6,276,333,595
Fixed assets	220		5,932,054,062,565	5,957,695,044,740
Tangible fixed assets	221	V.6	5,877,032,371,286	5,898,789,886,746
Cost	222		18,746,773,448,448	17,710,726,304,139
Accumulated depreciation	223			(11,811,936,417,393)
Intangible fixed assets	227	V.7	55,021,691,279	58,905,157,994
Cost	228		193,012,180,786	188,566,907,328
Accumulated amortisation	229		(137,990,489,507)	(129,661,749,334)
Investment property	230	V.8	55,165,936,285	57,009,873,998
Cost	231		94,843,066,430	94,843,066,430
Accumulated depreciation	232		(39,677,130,145)	(37,833,192,432)
Long-term work in progress	240		130,281,080,219	431,377,363,957
Construction in progress	242	V.9	130,281,080,219	431,377,363,957
Long-term financial investments	250		11,916,553,932,333	11,508,381,745,252
Investments in subsidiaries	251	V.4(b)	11,286,657,328,956	11,081,375,027,824
Investments in associates, joint venture	252	V.4(b)	502,542,373,979	466,772,541,244
Equity investments in other entities Allowance for diminution in the value	253	V.4(b)	18,300,000,000	18,300,000,000
of long-term financial investments	254	V.4(b)	(40,945,770,602)	(58,065,823,816)
Held-to-maturity investments	255	V.4(a)	150,000,000,000	•
Other non-current assets	260		453,692,795,883	510,509,038,472
Long-term prepaid expenses	261	V.10(b)	441,443,532,380	475,523,835,011
Deferred tax assets	262	V.11	12,249,263,503	34,985,203,461
TOTAL ASSETS (270 = 100 + 200)	270		45,907,374,734,409	42,909,740,156,446

#### Vietnam Dairy Products Joint Stock Company Separate statement of financial position as at 31 December 2023 (continued)

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2023 VND	1/1/2023 VND	
RESOURCES					
LIABILITIES (300 = 310)	300		15,219,417,187,408	13,895,815,212,897	
Current liabilities	310		15,219,417,187,408	13,895,815,212,897	
Accounts payable to suppliers	311	V.12	3,123,574,786,002	3,901,119,801,262	
Advances from customers	312		109,292,580,684	105,814,052,380	
Taxes payable to State Treasury	313	V.13	912,797,934,035	566,227,916,640	
Payables to employees	314		228,299,222,946	213,986,252,980	
Accrued expenses	315	V.14	1,723,129,021,540	1,485,763,640,577	
Short-term unearned revenue	318		263,912,729	4,161,405,120	
Other short-term payables	319	V.15	1,083,673,709,934	2,967,973,261,360	
Short-term borrowings	320 V.16	V.16	7,593,280,000,000	4,337,500,000,000	
Provision – short-term		V.17	5,678,649,449	4,680,059,791	
Bonus and welfare fund	322	V.18	439,427,370,089	308,588,822,787	
<b>EQUITY</b> $(400 = 410)$	400		30,687,957,547,001	29,013,924,943,549	
Owners' equity	410	V.19	30,687,957,547,001	29,013,924,943,549	
Share capital	411	V.20	20,899,554,450,000	20,899,554,450,000	
Share premium	412		23,225,734,296	23,225,734,296	
Investment and development fund	418		6,071,620,723,695	5,200,576,149,674	
Retained profits	421		3,693,556,639,010	2,890,568,609,579	
- Retained profits brought forward	421a		905,110,936,829	1,853,302,868,417	
- Profit for the current year	421b		2,788,445,702,181	1,037,265,741,162	
<b>TOTAL RESOURCES (440 = 300 + 400)</b>	440		45,907,374,734,409	42,909,740,156,446	

27 February 2024

Prepared by:

Le Thanh Liem
Executive Director – Finance
cum Chief Accountant

T.PHÔ CHAI Kieu Lien

Chief Executive Officer

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#### Vietnam Dairy Products Joint Stock Company Separate statement of income for the year ended 31 December 2023

Form B 02 – DN (Issued under Circular No. 200/2014 TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2023 VND	2022 VND
Revenue from sales of goods and provision of services	01	VI.1	49,787,821,885,749	49,869,252,389,200
Revenue deductions	02	VI.1	39,509,870,272	73,839,902,301
Net revenue (10 = 01 - 02)	10	VI.1	49,748,312,015,477	49,795,412,486,899
Cost of sales	11	VI.2	27,670,140,028,521	27,909,144,765,418
Gross profit (20 = 10 - 11)	20		22,078,171,986,956	21,886,267,721,481
Financial income	21	VI.3	1,564,632,266,590	1,443,129,938,701
Financial expenses	22	VI.4	500,569,105,963	636,558,977,965
In which: Interest expense	23		319,960,906,546	149,625,184,839
Selling expenses	25	VI.5	11,749,902,501,101	11,229,692,142,113
General and administration expenses	26	VI.6	971,093,660,676	859,560,797,485
Net operating profit ${30 = 20 + (21 - 22) - (25 + 26)}$	30		10,421,238,985,806	10,603,585,742,619
Other income	31	VI.7	146,121,613,262	231,016,368,808
Other expenses	32	VI.8	23,815,069,714	100,977,091,808
Results of other activities (40 = 31 - 32)	40		122,306,543,548	130,039,277,000
Profit before $tax (50 = 30 + 40)$	50		10,543,545,529,354	10,733,625,019,619
Income tax expense – current	51	VI.10	1,810,363,849,173	1,868,792,037,591
Income tax expense/(benefit) - deferred	52	VI.10	22,735,939,958	(7,837,682,550)
Net profit after tax $(60 = 50 - 51 - 52)$	60		8,710,445,740,223	8,872,670,664,578

27 February 2024

Prepared by:

Le Thanh Liem

Executive Director – Finance
cum Chief Accountant

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SỮA
VIỆT NAM

T.PHÔ Màr Kieu Lien Chief Executive Officer

The accompanying notes are an integral part of these separate financial statements

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## Form B 03 – DN

(Issued under Circular No. 200 2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2023 VND	2022 VND					
CASH FLOWS FROM OPERATING ACTIVITIES									
Profit before tax	10,543,545,529,354	10,733,625,019,619							
Adjustments for	0.2		1 127 072 000 502	1 240 524 045 050					
Depreciation and amortisation	02		1,126,872,890,503	1,249,736,045,959					
Allowances and provisions Exchange losses arising from revaluation of monetary items denominated in foreign	03		50,375,548,267	67,462,168,094					
currencies Gains/(losses) on disposals/write-off of	04		6,515,725,342	3,002,317,661					
fixed assets and construction in progress	05		4,366,131,644	(5,595,126,295)					
Dividends, interest income, and other gain from investment activities	05		(1.411.140.014.611)	(1,297,320,514,229)					
Interest expense	06		319,960,906,546	149,625,184,839					
interest expense			319,900,900,340	149,023,164,639					
Operating profit before changes in working capital	08		10,640,495,817,045	10,900,535,095,648					
Change in receivables	09		(4,927,500,180)	(56,566,870,405)					
Change in inventories	10		(260,051,200,854)	1,349,275,220,350					
Change in payables and other liabilities	11		(603,498,051,436)	(449,318,621,250)					
Change in prepaid expenses	12		18,591,158,612	19,396,259,792					
Interest paid	14		(266,216,131,570)	(125,496,846,981)					
Income tax paid	15	V.13		(1,903,065,886,321)					
Other payments for operating activities	17		(744,714,704,791)	(1,016,267,380,509)					
Net cash flows from operating activities			7,338,078,791,739	8,718,490,970,324					
CASH FLOWS FROM INVESTING ACTIV	ITIES								
Payments for additions to fixed assets and	2.1		(015 5/5 000 000)	((02 770 702 217)					
other long-term assets	21		(815,563,000,000)						
Receipts from disposals of fixed assets	22		2,290,336,508	92,192,250,151					
Payments for term deposits	23		(2,550,000,000,000)	2.050.000.000.000					
Receipts from term deposits	23		(445,005,500,055)	2,850,000,000,000					
Payments for investments in other entities	25		(445,985,688,867)	(232,076,873,540)					
Collections on dissolution of a subsidiary	26		148,367,147,132	782,809,226					
Receipts of interest and dividends	27		1,265,530,713,595	1,281,524,745,697					
Net cash flows from investing activities	30		(2,395,360,491,632)	3,308,644,138,219					

Vietnam Dairy Products Joint Stock Company

(Indirect method)

Separate statement of cash flows for the year ended 31 December 2023

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#### **Vietnam Dairy Products Joint Stock Company** Separate statement of cash flows for the year ended 31 December 2023 (Indirect method - continued)

Form B 03 - DN (Issued under Circular No. 200 2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

2022

2023

	Code Note	VND VND
CASH FLOWS FROM FINANCING ACTI	VITIES	
Proceeds from borrowings	33	10,874,000,000,000 5,502,500,000,000
Payments to settle loan principals	34	(7,618,220,000,000)(10,003,700,000,000)
Payments of dividends	36	(8,046,328,463,250) (8,046,328,463,250)
Net cash flows from financing activities	40	(4,790,548,463,250) (12,547,528,463,250)
Net cash flows during the year $(50 = 20 + 30 + 40)$	50	152,169,836,857 (520,393,354,707)
Cash and cash equivalents at the beginning of the year	60	963,223,080,215 1,485,328,101,088
Effect of exchange rate fluctuations on cash and cash equivalents	61	(625,354,777) (1,711,666,166)
Cash and cash equivalents at the end of the year $(70 = 50 + 60 + 61)$	70 V.1	1,114,767,562,295 963,223,080,215

Code Note

27 February 2024

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**CÔNG TY** Cổ PHẦN SŪA VIỆT NAM

Prepared by:

Le Thanh Liem Executive Director - Finance cum Chief Accountant

7.PHO Mai Kieu Lien Chief Executive Officer

broved by

Form B 09 - DN

(Issued under Circular No. 200'2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying separate financial statements.

#### I. CORPORATE INFORMATION

#### 1. Ownership structure

Vietnam Dairy Products Joint Stock Company ("the Company") is incorporated as a joint stock company in Vietnam.

Major milestones related to the establishment and development of Vietnam Dairy Products Joint Stock Company ("the Company") are achieved as follows:

■ 20 August 1976: The Company was established on the basis of three dairy factories: Thong Nhat

Dairy Factory, Truong Tho Dairy Factory, Dielac Powdered Milk Factory.

29 April 1993: Vietnam Dairy Products Company was established according to Decision No.

420/CNN/TCLD issued by the Ministry of Light Industry in form of a State-

owned Enterprise.

1 October 2003: The Company was equitised from a State-owned Enterprise of the Ministry of

Industry according to Decision No. 155/2003/QĐ-BCN.

■ 20 November 2003: The Company was registered as a joint stock company and began operating

under Enterprise Laws of Vietnam and its Business Registration Certificate No. 4103001932 was issued by Ho Chi Minh City Planning and Investment

Department.

28 December 2005: The State Securities Commission of Vietnam issued Listed Licence No.

42/UBCK-GPNY.

19 January 2006: The Company's shares were listed on Ho Chi Minh City Stock Exchange.

#### 2. Principal activities

The principal activities of the Company are to:

- Process, manufacture and distribute milk cake, soya milk, fresh milk, refreshment drinks, bottled milk, powdered milk, nutritious powder and other products from milk;
- Trade in food technology, spare parts, equipment, chemicals and materials;
- Trade in real estate, own or lease land use rights (according to Article no. 11.3 of 2014 Real Estate Law);
- Trade in warehouse, yards;
- Provide internal transportation by cars for manufacturing and consuming own products;
- Manufacture, sell and distribute beverages, grocery and processing foods, roasted-ground-filtered and instant coffee (not manufacturing and processing at the head office);
- Manufacture and sell plastic, packaging (not at the head office);
- Provide healthcare clinic services (not at the head office);
- Raise cattle, cultivation; and



Form **B** 09 - **DN** 

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

 Retail sugar, milk and products from milk, bread, jam, candy and products processed from cereal, flour, starch and other food.

#### 3. Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

#### 4. Group structure

As at 31 December 2023, the Company had 9 subsidiaries and 8 associates, 1 joint venture and dependent units (1/1/2023: the Company had 10 subsidiaries and 8 associates, 1 joint venture and dependent units) as follows:

#### (a) Subsidiaries

Na	me	Location	Principal activities	Economic 31/12/2023	interest 1/1/2023
Dir	ectly owned subsidia	ries			
•	Vietnam Dairy Cow One Member Limited Company	10 Tan Trao, Tan Phu Ward, District 7, Ho Chi Minh City	Dairy cow raising	100.00%	100.00%
•	Thong Nhat Thanh Hoa Dairy Cow One Member Limited Company	Ward 1, Thong Nhat Town, Yen Dinh District, Thanh Hoa Province	Milk production and cattle raising	100.00%	100.00%
•	Driftwood Dairy Holding Corporation	No. 10724, Street Lower Azusa and El Monte Boulevards Intersection, California 91731- 1390, United States	Milk production	100.00%	100.00%
•	Angkor Dairy Products Co., Ltd.	Lot P2-096 and P2-097, Phnom Penh Special Economic Zone (PPSEZ), National Highway 4, Khan Posenchey, Phnom Penh, Kingdom of Cambodia	Milk production	100.00%	100.00%
•	Vietnam Sugar Joint Stock Company	Thuy Xuong Village, Suoi Hiep Commune, Dien Khanh District, Khanh Hoa Province	Sugar producing and refining	65.00%	65.00%
•	Lao-Jagro Development Xiengkhouang Co., Ltd.	Boungvene Village, Paek District, Xiengkhouang Province, Lao PDR	Dairy cow raising and agricultural products trading	87.32%	87.32%

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

N	ame	Location	Principal activities	Economic 31/12/2023	
•	Vietnam Livestock Corporation – Joint Stock Company (**)	519 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Ha Noi City	Manufacturing, breeding, processing and trading of cattle and poultry products	68.94%	68.00%
•	Vibev Food and Beverage Joint Venture Company Limited (*) Indirectly owned sub	10 Tan Trao, Tan Phu Ward, District 7, Ho Chi Minh City sidiaries through Vietnam Live	Producing ice cream and beverages  stock Corporation – Jene 1	- oint Stock Co	51.00% ompany
•	Moc Chau Dairy Cattle Breeding Joint Stock Company (**)	Km194 Moc Chau Farm Town, Phieng Luong, Moc Chau District, Son La Province	Processing of milk and dairy products	49.73%	49.17%
•	Japan Vietnam Livestock Company Limited (**)	519 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Ha Noi City	Importing, processing and trading beef products	35.16%	34.68%

- (\*) On 30 November 2022, the Company's Board of Directors approved the resolution to dissolve this subsidiary. During the second quarter of 2023, the dissolution was completed.
- (\*\*) On 28 August 2023, The Company purchased 29,296,875 additional shares in total of 40,145,438 shares issued by Vietnam Livestock Corporation Joint Stock Company for a consideration of VND410,156 million. As the result, the Company's ownership in Vietnam Livestock Corporation Joint Stock Company, Moc Chau Dairy Cattle Breeding Joint Stock Company, and Japan Vietnam Livestock Company Limited has increased.

#### (b) Associates and joint venture

Name	Location	Principal activities Economic inte		
			31/12/2023	1/1/2023
Directly owned associa	ites, joint venture			
<ul><li>Miraka Holdings Limited (*)</li></ul>	108 Tuwharetoa, Taupo, New Zealand	Milk production	13.55%	16.96%
<ul> <li>APIS Corporation</li> </ul>	No. 18A, VSIP II-A, 27 Street, Viet Nam – Singapore II-A Industrial Zone, Vinh Tan Ward, Tan Uyen District, Binh Duong Province	Food raw materials trading	20.00%	20.00%

Form B 09 – DN (Issued under Circular No. 200 2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Na	me	Location	Principal activities	Economic 31/12/2023	interest 1/1/2023
•	Asia Coconut Processing Joint Stock Company	Giao Long Industrial Zone, Phase II, An Phuoc Commune, Chau Thanh District, Ben Tre Province, Vietnam	Coconut-based products manufacturing and trading	24.96%	24.96%
•	Del Monte - Vinamilk Dairy Philippines, Inc.	JV Campos Centre, 9 <sup>th</sup> Avenue corner, 30 <sup>th</sup> Street, Bonifacio Global City, Taguig City, Philippines	Importing and trading milk and dairy products	50.00%	50.00%

(\*) In 2023, Miraka Holdings Limited has increased its capital. Other investors have contributed additional capital to this entity; however, the Company did not contribute additional capital accordingly. As a result, the Company's ownership in this entity has decreased from 16.96% to 13.55%. Miraka Holdings Limited is still considered as an associate of the Company because the Company has significant influence over the financial and operation activities of this entity through the right to appoint a member in the Board of Directors of this entity.

#### Indirectly owned associates through Vietnam Livestock Corporation - Joint Stock Company

As at 31 December 2023 and 1 January 2023, there were 5 associates indirectly owned through Vietnam Livestock Corporation – Joint Stock Company.

#### (c) Dependent units:

#### Sales branches:

- 1/ Vietnam Dairy Products Joint Stock Company's Branch in Ha Noi 11th Floor, Tower B, Handi Resco Building, 521 Kim Ma, Ngoc Khanh Ward, Ba Dinh District, Ha Noi City.
- 2/ Vietnam Dairy Products Joint Stock Company's Branch in Da Nang 7th Floor, Danang Post Office Tower, 271 Nguyen Van Linh, Vinh Trung Ward, Thanh Khe District, Da Nang City.
- 3/ Vietnam Dairy Products Joint Stock Company's Branch in Can Tho 77-77B Vo Van Tan, Tan An Ward, Ninh Kieu District, Can Tho City.

#### Manufacturing factories:

- 1/ Thong Nhat Dairy Factory 12 Dang Van Bi, Thu Duc District, Ho Chi Minh City.
- 2/ Truong Tho Dairy Factory 32 Dang Van Bi, Thu Duc District, Ho Chi Minh City.
- 3/ Dielac Dairy Factory Bien Hoa I Industrial Park, Dong Nai Province.
- 4/ Can Tho Dairy Factory Tra Noc Industrial Park, Can Tho City.
- 5/ Sai Gon Dairy Factory Tan Thoi Hiep Industrial Park, District 12, Ho Chi Minh City.
- 6/ Nghe An Dairy Factory Sao Nam Street, Nghi Thu Commune, Cua Lo Town, Nghe An Province.

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- 7/ Binh Dinh Dairy Factory 87 Hoang Van Thu, Quang Trung Ward, Quy Nhon City, Binh Dinh Province.
- 8/ Vietnam Beverage Factory My Phuoc II Industrial Park, Binh Duong Province.
- 9/ Tien Son Dairy Factory Tien Son Industrial Park, Bac Ninh Province.
- 10/ Da Nang Dairy Factory Hoa Khanh Industrial Park, Da Nang City.
- 11/ Vietnam Powdered Milk Factory 9 Tu Do Boulevard Vietnam-Singapore Industrial Park, Thuan An District, Binh Duong Province.
- 12/ Vietnam Dairy Factory My Phuoc II Industrial Park, Binh Duong Province.
- 13/ Lam Son Dairy Factory Le Mon Industrial Zone, Thanh Hoa City, Thanh Hoa Province.

#### Warehouses:

- 1/ Ho Chi Minh Logistic Enterprise 32 Dang Van Bi, Thu Duc District, Ho Chi Minh City.
- 2/ Hanoi Logistic Enterprise Km 10 Highway 5, Duong Xa Commune, Gia Lam District, Ha Noi City. Clinic:
- 1/ An Khang Clinic 184-186-188 Nguyen Dinh Chieu, Ward 6, District 3, Ho Chi Minh City.

#### Raw milk center:

1/ Branch of Vietnam Dairy Products Joint Stock Company's – Cu Chi Raw Milk Center - Lot B14-1, B14-2 D4, Dong Nam Industrial Zone, Hoa Phu Commune, Cu Chi District, Ho Chi Minh City.

As at 31 December 2023, the Company had 5,635 employees (1/1/2023: 5,633 employees).

#### II. ACCOUNTING YEAR AND ACCOUNTING CURRENCY

#### 1. Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

#### 2. Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for separate financial statement presentation purpose. All amounts have been presented in VND, unless otherwise indicated in note VII.1.



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#### III. ACCOUNTING STANDARDS AND SYSTEM

#### 1. Statement of compliance

The separate financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirement applicable to financial reporting. The Company prepares and issues its consolidated financial statements separately. For a comprehensive understanding of the Company's consolidated financial position, its consolidated results of operations and its consolidated cash flows, these separate financial statements should be read in conjunction with the consolidated financial statements.

#### 2. Basis of measurement

The separate financial statements, except for the separate statement of cash flows, are prepared on the accrual basis using the historical cost concept. The separate statement of cash flows is prepared using the indirect method.

#### 3. Accounting form

The Company applies computerised accounting form.

#### IV. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following significant accounting policies have been adopted by the Company in the preparation of these separate financial statements.

The accounting policies that have been adopted by the Company in the preparation of these separate financial statements are consistent with those adopted in the preparation of the latest separate annual financial statements.

#### 1. Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the accounting year quoted by the commercial bank where the Company most frequently conducts transactions and has the largest outstanding balance of foreign currencies at the end of the annual accounting period.

All foreign exchange differences are recorded in the separate statement of income.

#### 2. Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amount of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

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#### 3. Investments

#### (a) Held-to-maturity investments

Held-to-maturity investments are those that the Company's Board of Management has intention and ability to hold until maturity. Held-to-maturity investments include term deposits at bank and corporate bonds. These investments are stated at costs less allowance for diminution in the value.

Held-to-maturity investments classified as monetary items denominated in foreign currencies are revaluated at actual exchange rate at the reporting date.

#### (b) Investments in subsidiaries and associates, joint venture

Subsidiaries are those entities in which the Company has control over the financial and operating policies, generally evidenced by holding more than half of voting rights. In assessing control, exercisable potential voting rights are taken into account.

Associates are those entities in which the Company has significant influence, but not control, over the financial and operating policies. Joint ventures are those entities over whose activities the Company has joint control, established by contractual agreement and requiring unanimous consent for strategic financial and operating decisions. Associates and joint ventures are entities in which the Company normally holds 20% to 50% of voting rights in these entities.

For the purpose of these separate financial statements, investments in subsidiaries and associates, joint venture are initially recognised at cost which includes purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the investee has suffered a loss which may cause the Company to lose its invested capital, unless there is evidence that the value of the investment has not been diminished. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

In case the Company dissolves the subsidiary and merges all assets and liabilities of the subsidiary into the Company (the Company inherits all the rights and obligations of the subsidiary), the Company reduces the carrying amount of the investment in the subsidiary and records all assets and liabilities of the dissolved subsidiary in the separate financial statement of the Company at fair value at the date of the merger. The difference between the cost of an investment in a subsidiary and the fair value of the asset and liability is recognised in financial income or expense.

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#### (c) Investment in equity instruments of other entities

Investment in equity instruments of other entities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss which may cause the Company to lose its invested capital, unless there is evidence that the value of the investment has not been diminished. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

#### 4. Accounts receivable

Accounts receivable are monitored in detail of receivable terms, receivable parties, original currency and other factors depending on the Company's managerial requirements. Accounts receivable from customers include trade receivables arising from buying-selling transactions. Other receivables include non-trade receivables, not related to buying-selling transactions. Accounts receivable are classified as short-term and long-term in the separate statement of financial position based on the remaining period of these receivables at the reporting date.

Trade and other receivables are stated at cost less allowance for doubtful debts. Allowance for doubtful debts is made for each doubtful debt based on overdue days in payment of principals according to initial debt commitment (exclusive of the debts rescheduling between contracting parties), or based on expected loss that may arise.

Trade and other receivables classified as monetary items denominated in foreign currencies are revaluated at actual exchange rate at the reporting date.

#### 5. Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and estimated costs to sell.

The Company applies the perpetual method of accounting for inventories.

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#### 6. Tangible fixed assets

#### (a) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use, and the costs of dismantling and removing the asset and restoring the site on which it is located. Expenditure incurred after tangible fixed assets have been put into operation, such as repair and maintenance and overhaul cost, is charged to the separate statement of income in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

#### (b) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

buildings and structures
 machinery and equipment
 motor vehicles
 office equipment
 5 - 50 years
 2 - 15 years
 4 - 10 years
 2 - 10 years

#### 7. Intangible fixed assets

#### (a) Land use rights

Definite life land use rights are stated at cost less accumulated amortisation. The initial cost of land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over the valid term of land use rights certificate.

Indefinite life land use rights are stated at cost and not amortised.

#### (b) Software

Cost of acquiring of new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software is amortised on a straight-line basis over 2-8 years.



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#### 8. Investment property

#### (a) Cost

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its purchase price, cost of land use rights and any directly attributable expenditure of bringing the property to the condition necessary for it to be capable of operating in the manner intended by the Board of Management. Expenditure incurred after the investment property held to earn rental has been put into operation, such as repair and maintenance, is charged to the separate statement of income in the year in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.

#### (b) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of investment property held to earn rental. The estimated useful lives are as follows:

definite life land use rights
 infrastructure
 buildings
 49 years
 8 - 10 years
 6 - 50 years

#### 9. Construction in progress

Construction in progress represents the costs of tangible and intangible fixed assets which have not been fully completed or installed. No depreciation is provided for construction in progress during the year of construction and installation.

#### 10. Prepaid expenses

#### (a) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals, including those for which the Company obtained land use rights certificate but are not qualified as intangible fixed assets under prevailing laws and regulations, and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the separate statement of income on a straight-line basis over the term of the lease.

#### (b) Tools and instruments

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and instruments are amortised on a straight-line basis over 1-5 years.



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#### (c) Others

Others are recorded at cost and amortised on a straight-line basis over their economic useful lives of 1-3 years.

#### 11. Trade and other payables

Accounts payable are monitored in details by payable terms, payable parties, original currency and other factors depending on the Company's managerial requirements. Accounts payable to suppliers include trade payables arising from transaction of buying-selling transactions and payables for import through entrustees (in import entrustment transactions). Other payables include non-trade payables, not related to buying-selling transactions. Accounts payable are classified as short-term and long-term in the separate statement of financial position based on the remaining period of these payables at the reporting date.

Trade and other payables are stated at their cost. Trade and other payables classified as monetary items denominated in foreign currencies are revaluated at actual exchange rate at the reporting date.

#### 12. Accrued expenses

Accrued expenses include those made for goods, services received from suppliers in the accounting year but not yet paid due to the lack of receipts or supporting documents, are recognised as manufacturing and operating expense in the reporting year based on the term stated in the respective contracts.

#### 13. Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Company are excluded.

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#### 14. Share capital

#### (a) Ordinary shares

Ordinary shares are stated at par value. Excess of cash received from share issues over par value is recorded as share premium. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

#### (b) Repurchase and reissue of ordinary shares (treasury shares)

Treasury shares are recognised only in respect of repurchased shares which are aggregated fractions of the share arising when the company issues shares to pay dividends or issues shares from equity reserves in accordance with an approved issuance plan, or repurchased odd-lots of shares as requested by the shareholders. In all other cases, when shares recognised as equity are repurchased, their par value amount is recognised as a reduction to share capital. The difference between the par value and the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is included in share premium.

#### 15. Taxation

Income tax on the unconsolidated profit or loss for the year comprises current and deferred tax. Income tax is recognised in the separate statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.



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#### 16. Revenue and other income

#### (a) Goods sold

Revenue from the sale of goods is recognised in the separate statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

#### (b) Services rendered

Revenue from services rendered is recognised in the separate statement of income in proportion to the stage of completion of the transaction at the end of the annual accounting period. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

#### (c) Rental income

Rental income from leased property is recognised in the separate statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

#### (d) Interest income

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

#### (e) Dividend income

Dividend income is recognised when the right to receive dividend is established.

#### (f) Income from disposal of short-term and long-term financial investments

Income from disposal of short-term and long-term financial investments is recognised in the separate statement of income when significant risks and rewards of ownership have been transferred to the buyer. Significant risks and rewards of ownership have been transferred upon the completion of trading transaction (for listed securities) or the completion of the agreement on transfer of assets (for non-listed securities).



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#### 17. Revenue deductions

Revenue deductions included sales discounts, sales allowances and sales returns.

In case goods were sold or services were provided during the reporting period but the related sales discounts, sales allowances or sales returns occur in the following period, revenue deductions are recognised in the reporting period only if such payments incur prior to the issuance of the separate financial statements.

#### 18. Cost of sales

Cost of sales comprise the cost of products, goods and services provided during the year and is recognised corresponding to revenue. For cost of direct raw materials consumed which is over the normal level, labour cost and manufacturing overheads not allocated to finished goods are recorded directly into the cost of sales (after deducting compensations, if any) even if products and goods are not yet determined to be consumed.

#### 19. Operating lease payments

Payments made under operating leases are recognised in the separate statement of income on a straightline basis over the term of the lease. Lease incentives received are recognised in the separate statement of income as an integral part of the total lease expense, over the term of the leases.

#### 20. Borrowing costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except where borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

#### 21. Dividend distribution

The Company's net profit after tax is available for appropriation to shareholders as dividends after approval by shareholders at the Company's Annual General Meeting and after making appropriation to reserve funds in accordance with the Company's Charter.

Dividends are declared and paid based on the estimated earnings of the year. Final dividends are declared and paid in the following year from undistributed earnings based on the approval of shareholders at the Company's Annual General Meeting.



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#### 22. Funds

Appropriation to funds is made in accordance with the Company's Charter as follows:

Bonus and welfare fund

10% of profit after tax

Investment and development fund

10% of profit after tax

Utilisation of the above funds requires approval of the shareholders, the Board of Directors or the Chief Executive Officer, depending on the nature and magnitude of the transactions involved as stated in the Company's Charter.

#### 23. Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on geographical segments.

#### 24. Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control or are controlled by, or under common control with, the Company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprises, key management personnel, including directors and officers of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

#### 25. Comparative information

Comparative information in these separate financial statements are presented as corresponding figures. Under this method, comparative information for the prior year are included as an integral part of the current year separate financial statements and are intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these separate financial statements is not intended to present the Company's separate financial position, results of operation or cash flows for the prior year.



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## V. SUPPLEMENTARY INFORMATION TO ITEMS DISCLOSED IN THE SEPARATE STATEMENT OF FINANCIAL POSITION

#### 1. Cash and cash equivalents

	31/12/2023 VND	1/1/2023 VND
Cash on hand	307,423,788	386,468,577
Cash in banks	514,460,138,507	962,836,611,638
Cash equivalents	600,000,000,000	-
	1,114,767,562,295	963,223,080,215

#### 2. Accounts receivable from customers

#### (a) Accounts receivable from related parties

	31/12/2023 VND	1/1/2023 VND
Subsidiaries		
Angkor Dairy Products Co., Ltd.	72,380,366,847	84,465,018,006
Driftwood Dairy Holding Corporation	6,661,886,112	4,265,987,913
Moc Chau Dairy Cattle Breeding Joint Stock Company	4,237,396,194	768,894,576
Vietnam Dairy Cow One Member Limited Company	717,044,520	24,133,600
Thong Nhat Thanh Hoa Dairy Cow One Member Limited		
Company	16,181,832	60,259,183
Vibev Food and Beverage Joint Venture Company Limited	-	1,907,785
Japan Vietnam Livestock Company Limited		135,616,800
Joint venture, associate		
Del Monte - Vinamilk Dairy Philippines, Inc.	16,869,959,176	17,188,093,712
APIS Corporation	199,932,160	138,433,666

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#### (b) Allowance for doubtful debts

Movements of allowance for doubtful debts during the year were as follows:

	2023 VND	2022 VND
Opening balance Increase in allowance during the year	(217,719,432) (12,000,000)	(199,719,432) (18,000,000)
Closing balance	(229,719,432)	(217,719,432)

#### 3. Other receivables

#### (a) Other short-term receivables

	31/12/2023 VND	1/1/2023 VND
Interest income from deposits	485,565,383,552	345,252,739,731
Rebate income receivable from suppliers	260,752,709,014	214,341,684,142
Dividends	9,270,000,000	-
Import tax refundable	2,932,592,308	2,555,575,760
Advances to employees	1,670,536,466	2,105,573,728
Receivables from employees	783,506,278	375,197,763
Short-term deposits	107,000,000	172,000,000
Others	7,696,470,965	16,981,545,389
	768,778,198,583	581,784,316,513

#### (b) Other long-term receivables

		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	5,666,614,645	6,276,333,595
Others	1,700,000,000	3,000,000,000
Long-term deposits	3,966,614,645	3,276,333,595
	31/12/2023 VND	1/1/2023 VND



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#### 4. Investments

(a) Held-to-maturity investments

	31/12/2023 VND	1/1/2023 VND
Held-to-maturity investments – short-term term deposits	16,700,000,000,000	14,300,000,000,000
Held-to-maturity investments – long-term term deposits	150,000,000,000	



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#### (b) Long-term financial investments

	0/ .6.12	31/12/2023	3	Alla	% of direct	1/1/2023		Allowance for
	% of direct equity owned and voting rights	Cost VND	Fair value VND	Allowance for diminution in value VND	equity owned and voting rights	Cost VND	Fair value VND	diminution in value
<ul><li>Investments in subsidiaries</li><li>Vietnam Dairy Cow One Member Limited Company</li></ul>	100.00%	2,250,780,000,000	(*)	-	100.00%	2,250,780,000,000	(*)	-
■ Driftwood Dairy Holding Corporation	100.00%	458,395,918,429	(*)		100.00%	458,395,918,429	(*)	
Angkor Dairy Products Co., Ltd (i)	100.00%	464,348,847,883	(*)	-	100.00%	464,289,241,751	(*)	-
<ul> <li>Thong Nhat Thanh Hoa Dairy Cow One Member Limited Company</li> </ul>	100.00%	1,181,682,699,703	(*)		100.00%	1,181,682,699,703	(*)	- I
<ul> <li>Vietnam Sugar Joint Stock Company</li> </ul>	65.00%	1,253,306,061,273	(*)		65.00%	1,253,306,061,273	(*)	
<ul> <li>Lao-Jagro Development</li> <li>Xiengkhouang Co., Ltd</li> </ul>	87.32%	1,543,008,591,832	(*)		87.32%	1,543,008,591,832	(*)	
<ul> <li>Vietnam Livestock Corporation – Joint Stock Company (ii)</li> </ul>	68.94%	3,857,488,194,836	(*)	-	68.00%	3,447,331,944,836	(*)	
<ul> <li>Moc Chau Dairy Cattle Breeding Joint Stock Company</li> </ul>	8.85%	277,647,015,000	(*)		8.85%	277,647,015,000	(*)	- 14 - 15
<ul> <li>Vibev Food and Beverage Joint Venture Company Limited (iii)</li> </ul>					51.00%	204,933,555,000	(*)	(58,065,823,816)
		11,286,657,328,956				11,081,375,027,824	-	(58,065,823,816)

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	0/ 61	31/12/2023	3	A11	0/ 26 45	1/1/2023		Allowance for
	% of direct equity owned and voting rights		Fair value VND		% of direct equity owned and voting rights	Cost VND	Fair value VND	diminution in value
Investment in associates, joint venture  Miraka Holdings Limited (iv)	13.55%	293,189,808,669	(*)	(40,945,770,602)	16.96%	293,189,808,669	(*)	<u>.</u>
<ul> <li>APIS Corporation</li> </ul>	20.00%	20,350,000,000	(*)		20.00%	20,350,000,000	(*)	
<ul> <li>Asia Coconut Processing Joint Stock Company</li> </ul>	24.96%	117,730,000,000	(*)		24.96%	117,730,000,000	(*)	
<ul> <li>Del Monte - Vinamilk Dairy Philippines, Inc. (v)</li> </ul>	50.00%	71,272,565,310	(*)		50.00%	35,502,732,575	(*)	•
		502,542,373,979		(40,945,770,602)		466,772,541,244	-	-
<ul> <li>Equity investment in other entities</li> <li>Asia Saigon Food Ingredients Joint Stock Company</li> </ul>	14.71%	18,000,000,000	(*)		14.71%	18,000,000,000	(*)	-
■ An Khang Clinic – Pharmacy		300,000,000	(*)			300,000,000	(*)	
		18,300,000,000		-		18,300,000,000		-
		11,807,499,702,935	et	(40,945,770,602)	-	11,566,447,569,068		(58,065,823,816)

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- (\*) At the reporting date, the Company has not determined fair values of these financial instruments for disclosure in the separate financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under the Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of these financial instruments may differ from their carrying amounts.
- (i) On 18 May 2023, the Company contributed additional capital amounting to VND59.6 million (equivalent to USD2,521) to Angkor Dairy Products Co., Ltd.
- (ii) On 28 August 2023, the Company purchased 29,296,875 additional shares in total of 40,145,438 shares issued by Vietnam Livestock Corporation Joint Stock Company for a consideration of VND410,156 million. As the result, the Company's ownership in Vietnam Livestock Corporation Joint Stock Company increased from 68.00% to 68.94%.
- (iii) On 30 November 2022, the Company's Board of Directors approved the resolution to dissolve this subsidiary. During the second quarter of 2023, the dissolution was completed.
- (iv) In 2023, Miraka Holdings Limited has increased its capital. Other investors have contributed additional capital to this entity; however, the Company has not contributed additional capital accordingly. As a result, the Company's ownership in this entity has decreased from 16.96% to 13.55%. Miraka Holdings Limited is still considered as an associate of the Company because the Company has significant influence over the financial and operation activities of this entity through the right to appoint a member in the Board of Directors of this entity.
- (v) On 21 March 2023 and 22 August 2023, the Company contributed additional capital amounting to VND11,875 million (equivalent to USD500,000) and VND23,895 million (equivalent to USD999,993) to Del Monte Vinamilk Dairy Philippines, Inc., respectively.

Movements in the allowance for diminution in value of long-term investments during the year were as follows:

Opening balance Increase in allowance during the year Allowance written back during the year Allowance utilised during the year	(58,065,823,816) (40,945,770,602) 2,013,798,372 56,052,025,444	(58,065,823,816)
Closing balance	(40,945,770,602)	(58,065,823,816)





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#### Vietnam Dairy Products Joint Stock Company Notes to the separate financial statements for the year ended 31 December 2023 (continued)

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#### 5. Inventories

	31/12/2023		1/1/20	23
	Cost VND	Allowance VND	Cost VND	Allowance VND
Goods in transit	442,014,152,094		802,654,760,487	
Raw materials	2,871,533,097,146	(562,342,456)	2,405,772,106,006	(110,397,474)
Tools and supplies	61,243,213	-	117,788,235	
Work in progress	54,428,490,050	_	22,274,734,682	
Finished goods	973,421,789,700	(2,548,641,874)	889,578,743,536	(518, 257, 877)
Merchandise inventories	26,808,002,468	-	11,739,742,039	-
Goods on consignment	44,279,006,576	-	23,798,684,736	-
	4,412,545,781,247	(3,110,984,330)	4,155,936,559,721	(628,655,351)

Movements in the allowance for inventories during the year were as follows:

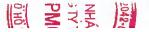
	2023 VND	2022 VND
Opening balance	(628,655,351)	(1,423,779,088)
Increase in allowance during the year	(11,467,736,306)	(1,216,771,754)
Allowance written back during the year	5,585,583,261	1,384,732,554
Allowance utilised during the year	3,399,824,066	627,162,937
Closing balance	(3,110,984,330)	(628,655,351)

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#### 6. Tangible fixed assets

	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Total VND
Cost					
Opening balance Additions	2,498,249,927,552 8,283,617,993	13,520,744,758,101 75,950,161,422	1,056,638,611,505 8,986,679,966	635,093,006,981 21,945,175,841	17,710,726,304,139 115,165,635,222
Transfer from construction in progress	75,848,122,957	891,934,621,474	3,046,479,284	10,159,488,190	980,988,711,905
Disposals/write-off Reclassification	(1,382,658,639)	(45,300,762,357) (695,000,000)	(10,003,646,164) 695,000,000	(3,420,135,658)	(60,107,202,818)
Closing balance	2,580,999,009,863	14,442,633,778,640	1,059,363,124,591	663,777,535,354	18,746,773,448,448
Accumulated depreciation					
Opening balance	1,129,021,082,422	9,449,850,939,295	720,572,118,694	512,492,276,982	11,811,936,41 <b>7,3</b> 93
Charge for the year	92,695,285,866	912,053,008,896	71,458,344,900	40,493,572,955	1,116,700,212,617
Disposals/write-off Reclassification	(1,328,756,751)	(45,062,930,926) (266,416,652)	(9,095,998,167) 266,416,652	(3,407,867,004)	(58,895,552,848)
Closing balance	1,220,387,611,537	10,316,574,600,613	783,200,882,079	549,577,982,933	12,869,741,077,162
Net book value					
Opening balance	1,369,228,845,130	4,070,893,818,806	336,066,492,811	122,600,729,999	5,898,789,886,746
Closing balance	1,360,611,398,326	4,126,059,178,027	276,162,242,512	114,199,552,421	5,877,032,371,286

Included in the cost of tangible fixed assets were assets costing VND8,021,164 million which were fully depreciated as at 31 December 2023 (1/1/2023: VND4,656,338 million), but which are still in active use.



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#### 7. Intangible fixed assets

	Land use rights VND	Software VND	Total VND
Cost			
Opening balance	57,582,565,109	130,984,342,219	188,566,907,328
Additions		277,775,644	277,775,644
Transfer from construction in progress		4,167,497,814	4,167,497,814
Closing balance	57,582,565,109	135,429,615,677	193,012,180,786
Accumulated amortisation			
Opening balance	11,608,069,186	118,053,680,148	129,661,749,334
Charge for the year	-	8,328,740,173	8,328,740,173
Closing balance	11,608,069,186	126,382,420,321	137,990,489,507
Net book value			
Opening balance	45,974,495,923	12,930,662,071	58,905,157,994
Closing balance	45,974,495,923	9,047,195,356	55,021,691,279

Included in the cost of intangible fixed assets were assets costing VND105,573 million which were fully amortised as at 31 December 2023 (1/1/2023: VND91,119 million), but which are still in active use.



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### 8. Investment property

	Land use rights VND	Infrastructure VND	Buildings VND	Total VND
Cost				
Opening balance and closing balance	38,884,288,170	982,364,064	54,976,414,196	94,843,066,430
Accumulated depreciation				
Opening balance Charge for the year	7,406,531,080 793,556,901	982,364,064	29,444,297,288 1,050,380,812	37,833,192,432 1,843,937,713
Closing balance	8,200,087,981	982,364,064	30,494,678,100	39,677,130,145
Net book value				
Opening balance	31,477,757,090	- 1 1 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	25,532,116,908	57,009,873,998
Closing balance	30,684,200,189		24,481,736,096	55,165,936,285
	<u> </u>			

The Company's investment property represented land use rights, buildings and infrastructure held for earning rental income.

At the reporting date, the Company has not determined fair values of investment property held to earn rental for disclosure in the separate financial statements because there is currently no guidance on determination of fair value using valuation techniques under the Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of investment property held to earn rental may differ from its carrying amounts.

Included in the cost of investment property held to earn rental were assets costing VND17,887 million which were fully depreciated as at 31 December 2023 (1/1/2023: VND17,421 million), but which are still in active use.





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### 9. Construction in progress

	2023 VND	2022 VND
Opening balance	431,377,363,957	185,208,805,297
Additions	693,296,022,520	568,970,794,740
Transfer to tangible fixed assets	(980,988,711,905)	(318, 122, 114, 805)
Transfer to intangible fixed assets	(4,167,497,814)	(1,209,641,917)
Transfer to short-term prepaid expenses	(461,978,600)	(1,500,000,000)
Transfer to long-term prepaid expenses	(1,181,549,796)	(17,431,128)
Disposal	(6,037,472,727)	(1,500,000,000)
Other decreases	(1,555,095,416)	(453,048,230)
Closing balance	130,281,080,219	431,377,363,957
Major constructions in progress were as follows:		
	31/12/2023 VND	1/1/2023 VND
Can Tho Dairy Branch	52,079,729,352	52,079,729,352
Vietnam Powdered Milk Factory	36,438,098,894	664,351,165
Other constructions in progress	41,763,251,973	378,633,283,440
	130,281,080,219	431,377,363,957

# 10. Prepaid expenses

### (a) Short-term prepaid expenses

	31/12/2023 VND	1/1/2023 VND
Software deployment and networks maintenance	20,513,662,081	7,109,039,608
Operating lease	5,320,058,729	3,364,600,036
Renovation and repair	3,008,408,082	1,997,822,909
Tools and supplies	2,426,114,649	3,406,389,597
Advertising	1,969,083,741	124,500,018
Other short-term prepaid expenses	4,494,831,113	8,055,194,193
	37,732,158,395	24,057,546,361

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### (b) Long-term prepaid expenses

	Prepaid land costs VND	Tools and instruments VND	Others VND	Total VND
Opening balance	202,861,306,362	236,713,689,578	35,948,839,071	475,523,835,011
Additions	-	102,560,913,794	33,683,473,616	136,244,387,410
Transfer from construction				
in progress		27,050,159	1,154,499,637	1,181,549,796
Amortisation for the year	(7,362,827,892)	(129,013,680,903)	(30,281,116,996)	(166,657,625,791)
Other decreases	(4,848,614,046)	•		(4,848,614,046)
Closing balance	190,649,864,424	210,287,972,628	40,505,695,328	441,443,532,380

### 11. Deferred tax assets and liabilities

	31/12/2023 VND	1/1/2023 VND
Deferred tax assets		
Foreign exchange differences	(78,070,334)	1,170,509,495
Accrued expenses and provisions and		
fixed assets	12,327,333,837	33,814,693,966
	12,249,263,503	34,985,203,461
	-	

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# 12. Accounts payable to suppliers

### Accounts payable to related parties

	31/12/2023 VND	1/1/2023 VND
Subsidiaries		
Vietnam Dairy Cow One Member Limited Company	227,076,345,742	182,485,166,343
Thong Nhat Thanh Hoa Dairy Cow One Member Limited Company	65,154,606,100	38,679,314,200
Moc Chau Dairy Cattle Breeding Joint Stock Company	35,267,030,828	54,133,995,274
Lao-Jagro Development Xiengkhouang Co., Ltd.	18,299,688,660	-
Vietnam Sugar Joint Stock Company	862,254,960	2,336,040,000
Vibev Food and Beverage Joint Venture Company Limited	-	1,580,580,251
Japan Vietnam Livestock Company Limited		16,030,000
Associates		
APIS Corporation	55,564,491,035	84,876,556,696
Asia Coconut Processing Joint Stock Company	3,329,504,399	2,503,728,482
Miraka Holdings Limited	•	133,471,803,087

### 13. Taxes payable to State Treasury

	1/1/2023 VND	Incurred VND	Paid VND	31/12/2023 VND
Value added tax	163,512,383,385	1,820,426,133,953	(1,837,670,880,532)	146,267,636,806
Import tax	5,112,796,323	35,846,734,691	(40,796,852,254)	162,678,760
Corporate income tax	390,324,251,084	1,810,363,849,173	(1,441,600,595,087)	759,087,505,170
Personal income tax	5,629,999,779	167,437,355,376	(165,914,260,526)	7,153,094,629
Other taxes	1,648,486,069	23,589,023,416	(25,110,490,815)	127,018,670
	566,227,916,640	3,857,663,096,609	(3,511,093,079,214)	912,797,934,035

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# 14. Accrued expenses

	31/12/2023 VND	1/1/2023 VND
Sale incentives, promotion	946,899,600,453	829,371,429,124
Advertising expenses	404,505,831,037	334,565,622,326
Interest expense	109,323,548,903	55,578,773,927
Transportation expenses Expenses for outsourced employees	77,820,389,375 56,467,494,627	80,876,367,744 46,939,692,451
Repair and maintenance expenses	17,923,845,734	5,759,560,562
Rental fees	15,573,513,957	18,623,204,640
Fuel expenses	7,972,618,703	7,522,363,638
Others	86,642,178,751	106,526,626,165
	1,723,129,021,540	1,485,763,640,577

### 15. Other short-term payables

	31/12/2023 1/1/2023 VND VND	
Trade union fees	191,510,124 282,839,71	3
Short-term deposits received	24,090,737,826 29,662,541,77	0
Dividends	1,044,977,722,500 2,925,937,623,00	0
Others	14,413,739,484 12,090,256,87	7
	1,083,673,709,934 2,967,973,261,36	0



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### 16. Short-term borrowings

	Currency	1/1/2023 VND	Incurred VND	Paid VND	Foreign exchange difference VND	31/12/2023 VND
Joint Stock Commercial Bank for Foreign Trade of Vietnam	VND	2,050,000,000,000	11,130,000,000,000	(8,530,000,000,000)	- 4	,650,000,000,000
Sumitomo Mitsui Banking Corporation, Ho Chi Minh City Branch	USD	1,150,000,000,000	1,907,200,000,000	(1,338,816,000,000)	(1,904,000,000) 1	,716,480,000,000
DBS Bank, Singapore Vietnam Joint Stock Commercial Bank	USD	1,137,500,000,000	2,395,200,000,000	(3,044,400,000,000)	(11,500,000,000)	476,800,000,000
For Industry And Trade	VND		1,720,000,000,000	(970,000,000,000)	· · · · · · · · · · · · · · · · · · ·	750,000,000,000
		4,337,500,000,000	17,152,400,000,000	(13,883,216,000,000)	(13,404,000,000) 7	,593,280,000,000

These borrowings were unsecured and had terms of 1 - 12 months.



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#### 17. Provisions – short-term

	31/12/2023 VND	1/1/2023 VND
Provision for severance allowance	5,678,649,449	4,680,059,791
Movement of provision for severance allowance during	g the year were as follows:	
	2023 VND	2022 VND
Opening balance	4,680,059,791	4,468,894,713
Additions during the year	5,629,143,493	9,561,421,727
Provision used during the year	(4,550,833,334)	(9,335,140,000)
Provision written back during the year	(79,720,501)	(15,116,649)
Closing balance	5,678,649,449	4,680,059,791

#### 18. Bonus and welfare fund

This fund is established by appropriating from retained profits as approved by shareholders at shareholders' meeting. This fund is used to pay bonus and welfare to the Company's and subsidiaries' employees in accordance with the Company's bonus and welfare policies.

Movements of bonus and welfare fund during the year were as follows:

	VND VND
Opening balance	308,588,822,787 428,318,548,845
Appropriation (Note V.19)	871,044,574,021 887,267,066,458
Utilisation	(740,206,026,719) (1,006,996,792,516)
Closing balance	439,427,370,089 308,588,822,787



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### 19. Changes in owners' equity

	Share capital VND	Share premium VND	Investment and development fund VND	Retained profits VND	Total VND
Balance at 1 January 2022	20,899,554,450,000	23,225,734,296	4,313,309,083,216	6,764,698,164,167	32,000,787,431,679
Net profit for the year Appropriation to equity funds Appropriation to bonus and welfare fund (Note V.18) Dividends	- - -	- -	887,267,066,458 - -	8,872,670,664,578 (887,267,066,458) (887,267,066,458) (10,972,266,086,250)	(887,267,066,458)
Balance at 1 January 2023	20,899,554,450,000	23,225,734,296	5,200,576,149,674	2,890,568,609,579	29,013,924,943,549
Net profit for the year Appropriation to equity funds Appropriation to bonus and welfare fund (Note V.18)	<u>.</u>		871,044,574,021 	8,710,445,740,223 (871,044,574,021) (871,044,574,021)	
Dividends	-			(( 1 ( 5 0 ( 6 0 5 ( 6 0 5 0 )	, , , , , , , , , , , , , , , , , , , ,
Balance at 31 December 2023	20,899,554,450,000	23,225,734,296	6,071,620,723,695	3,693,556,639,010	30,687,957,547,001



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### 20. Share capital

The Company's authorised and issued share capital are:

31/12/2023 and 1/1/2023

	Number of shares	VND
Authorised share capital	2,089,955,445 20,899,	554,450,000
Issued shares Ordinary shares	2,089,955,445 20,899,	554,450,000
Shares currently in circulation Ordinary shares	2,089,955,445 20,899,	554,450,000

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

Details of share capital:

	31/12/2023 and 1/1/2023		
	VND	%	
The State Capital Investment Corporation	7,524,766,020,000	36.00%	
Other shareholders' capital	13,374,788,430,000	64.00%	
	20,899,554,450,000	100.00%	

#### 21. Dividends

For the year ended 31 December 2023: Annual General Meeting of the Company resolved to distribute dividends in cash amounting to at least 50% of consolidated net profit after tax attributable to equity shareholders of the Company. Total dividends distributed from retained profits for the fiscal year 2023 were VND4,179,911 million (VND1,500 per share for the first advance distribution for the fiscal year 2023 and VND500 per share for the second advance distribution for the fiscal year 2023), remaining dividends distributed from 2023 retained profits will be announced in 2024 after approved by the Annual General Meeting.





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For the year ended 31 December 2022: Annual General Meeting of the Company resolved to distribute dividends in cash amounting to VND3,850/share (38.5%). Total dividends distributed from retained profits for the fiscal year 2022 were VND8,046,328 million (VND1,500/share for the first advance distribution for the fiscal year 2022, VND1,400 per share for the second advance distribution for the fiscal year 2022 and VND950 per share for the remaining distribution for the fiscal year 2022).

#### 22. Off balance sheet items

#### (a) Leases

The future minimum leases payments under non-cancellable operating leases are:

	31/12/2023 VND	1/1/2023 VND
Within 1 year	25,306,834,392	19,802,696,762
From 2 to 5 years	73,462,027,482	65,684,029,692
Over 5 years	311,799,313,476	331,828,286,952
	410,568,175,350	417,315,013,406

### (b) Foreign currencies

	31/12/2	2023	1/1/20	023
	Original currency	VND equivalent	Original currency	VND equivalent
Foreign currencies				
• USD	1,864,794.57	44,904,253,246	1,937,562.97	45,358,349,128
• EUR	1,523.74	40,181,252	9,193.86	227,258,061
		44,944,434,498		45,585,607,189

#### (c) Capital commitments

At the reporting date, the Company had following outstanding capital commitments approved but not provided for in the balance sheet:

	31/12/2023 VND	1/1/2023 VND
Approved and contracted	449,665,044,204	706,890,620,016



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# VI. SUPPLEMENTARY INFORMATION TO ITEMS DISCLOSED IN THE SEPARATE STATEMENT OF INCOME

### 1. Revenue from sales of goods and provision of services

Total revenue represented the gross value of goods sold and services rendered exclusive of value added tax.

Net revenue comprised:

VND	VND
48,843,009,966,312	49,022,491,211,051
817,968,602,251	727,135,152,572
38,018,742,423	31,685,823,251
9,004,764,880	7,472,976,033
79,819,809,883	80,467,226,293
49,787,821,885,749	49,869,252,389,200
19,644,983,602	65,568,727,221
19,864,886,670	8,271,175,080
39,509,870,272	73,839,902,301
49,748,312,015,477	49,795,412,486,899
	817,968,602,251 38,018,742,423 9,004,764,880 79,819,809,883 49,787,821,885,749 19,644,983,602 19,864,886,670 39,509,870,272

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In which revenue from sales to related parties was as follows:

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	2023 VND	2022 VND
Subsidiaries		
Angkor Dairy Products Co., Ltd.	782,150,232,689	655,191,602,106
Driftwood Dairy Holding Corporation	30,084,247,739	25,939,063,086
Moc Chau Dairy Cattle Breeding Joint Stock Company Thong Nhat Thanh Hoa Dairy Cow One Member Limited	29,286,647,508	10,134,112,900
Company	3,696,630,840	3,183,352,100
Vietnam Dairy Cow One Member Limited Company	2,488,240,550	928,444,500
Japan Vietnam Livestock Company Limited	1,125,611,130	423,494,682
Vietnam Livestock Corporation – Joint Stock Company	7,600,000	
Vibev Food and Beverage Joint Venture Company Limited	•	33,454,522,077
Total revenue from sales to subsidiaries	848,839,210,456	729,254,591,451
Associates  Del Martin William III De in Philippin III	40 972 454 122	74 571 297 027
Del Monte - Vinamilk Dairy Philippines, Inc.	49,872,454,133 21,913,383,080	74,571,387,027 567,188,980
APIS Corporation Asia Coconut Processing Joint Stock Company	299,107,953	307,100,900
Cost of sales	2023 VND	2022 VND
Total cost of sales		
Finished goods sold	26,296,719,519,827	26,664,490,969,221
Merchandise goods sold	772,249,448,700	658,284,148,124
Cost of promotional goods	591,024,042,719	581,247,707,149
Other services	2,694,616,054	3,802,259,229
Operating costs of investment property	1,570,248,176	1,487,642,495
<ul> <li>Allowance for inventories</li> </ul>	5,882,153,045	(167,960,800)
	27,670,140,028,521	27,909,144,765,418



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### 3. Financial income

	2023 VND	2022 VND
Interest income from deposits	1,203,661,273,346	965,501,136,570
Dividend income and profit distribution	211,452,084,070	331,806,622,840
Foreign exchange gains	109,247,937,518	106,561,235,433
Others	40,270,971,656	39,260,943,858
	1,564,632,266,590	1,443,129,938,701

# 4. Financial expenses

	2023 VND	2022 VND
Interest expense on borrowings	319,960,906,546	149,625,184,839
Interest expense on deposits received	726,308,496	841,917,041
Foreign exchange losses	103,617,679,675	261,855,363,738
Allowance for diminution in value of financial investments	38,931,972,230	58,065,823,816
Payment discounts for customers	22,001,462,878	17,601,776,691
Others	15,330,776,138	148,568,911,840
	500,569,105,963	636,558,977,965



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# 5. Selling expenses

	2023 VND	2022 VND
Promotion, product display expenses and		
sale support expenses	8,387,310,477,646	8,049,046,276,536
Advertising and marketing research expenses	1,295,855,952,203	1,183,892,591,519
Outside service expenses	767,880,033,167	627,850,206,606
Transportation expenses	621,530,732,713	767,246,803,739
Staff costs	394,912,780,832	346,241,484,408
Tools and supplies expenses	121,049,172,337	108,708,704,236
Materials expenses	70,897,842,505	78,915,945,190
Warranty expenses	67,852,836,895	47,212,977,112
Depreciation expenses	22,612,672,803	20,577,152,767
	11,749,902,501,101	11,229,692,142,113

### 6. General and administration expenses

	2023	2022
	VND	VND
Staff costs	381,168,948,118	309,682,672,693
Outside service expenses	290,335,874,777	271,132,875,661
Transportation expenses	56,021,974,195	46,519,138,351
Depreciation expenses	42,217,536,321	45,698,243,760
Per-diem allowances	45,628,979,010	35,858,811,492
Materials expenses	42,008,385,557	47,524,078,029
Loading expenses	28,123,310,636	18,149,433,658
Taxes, fees and duties	14,922,288,155	15,137,183,567
Office supplies	7,778,459,426	6,969,246,221
Allowance for doubtful debts and provision for severance		
allowance	5,561,422,992	9,564,305,078
Bank charges	3,979,234,549	3,978,325,881
Others	53,347,246,940	49,346,483,094
	971,093,660,676	859,560,797,485



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### 7. Other income

	Other medical		
		2023	2022
		VND	VND
	Rebate income from suppliers	124,916,695,382	117,059,705,435
	Compensations received from other parties	8,982,254,515	10,066,326,878
	Proceeds from disposals of fixed assets and construction in		
	progress	3,384,855,842	95,180,608,876
	Others	8,837,807,523	8,709,727,619
		146,121,613,262	231,016,368,808
8.	Other expenses		
		2023	2022
		VND	VND
	Net book value of fixed assets and construction in progress		
	disposed/written off	7,249,122,697	88,094,623,856
	Others	16,565,947,017	12,882,467,952
		23,815,069,714	100,977,091,808
9.	Production and business costs by element		
		2023	2022
		VND	VND
	Raw material costs included in production costs	24,264,483,091,293	24,280,128,474,026
	Labour costs and staff costs	1,621,518,640,552	1,430,771,290,655
	Depreciation and amortisation	1,117,303,192,229	1,241,134,078,785
	Outside services	2,575,671,197,912	2,521,844,498,046
	Other expenses	10,680,805,847,769	10,169,698,892,226





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#### 10. Income tax

### (a) Recognised in the separate statement of income

		2023 VND	2022 VND
	Current tax expense	1,810,363,849,173	1,868,792,037,591
	In which: current tax (income) expense relating to taxable income of prior years	(28,231,794,835)	16,495,274,671
	Deferred tax expense/(benefit)		
	Origination and reversal of temporary differences	22,735,939,958	(7,837,682,550)
	Income tax expense	1,833,099,789,131	1,860,954,355,041
(b)	Reconciliation of effective tax rate		
		2023 VND	2022 VND
	Accounting profit before tax	10,543,545,529,354	10,733,625,019,619
	Tax at the Company's tax rate Tax rate differential applied to Company's branches	2,108,709,105,871	2,146,725,003,924
	and factories	(52,320,569,557)	(84,151,866,759)
	Tax exempt income	(42,290,416,814)	(66,361,324,568)
	Non-deductible expenses	9,759,235,338	6,649,162,758
	Tax incentives	(195,855,653,227)	
	Changes in deferred tax assets not recognised	33,329,882,203	(19,351,544,571)
	Current tax (income)/expense relating to taxable income of prior years	(28,231,794,683)	16,495,274,671
	Income tax expense	1,833,099,789,131	1,860,954,355,041

### (c) Applicable tax rates

The Company is required to pay income tax at rates ranging from 15% to 20% (2022: from 15% to 20%), depending on principal activities of its branches and factories, on taxable profits.



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#### (d) Global minimum top-up tax

On 29 November 2023, the National Assembly of Vietnam passed a resolution to introduce Income Inclusion Rule ("IIR") and Qualified Domestic Minimum Top-up Tax ("QDMTT"), which broadly align with Pillar Two of the Global Anti-Base Erosion Model Rules of the OECD with effect from 1 January 2024. The resolution requires large multi-national enterprises to pay a global minimum corporate income tax of 15% on profit in each jurisdiction in which they operate.

#### VII. OTHER INFORMATION

### 1. Significant transactions with related parties

In addition to related party balances and transactions disclosed in other notes to the separate financial statements, the Company had the following significant transactions with related parties during the year:

Related party	Relationship	Nature of transaction	2023 VND	2022 VND
Vietnam Dairy Cow One Member Limited	Subsidiary	Purchases of goods and services	2,082,573,805,263	1,783,689,348,511
Company		Profit distributions		100,000,000,000
		Other income	4,863,132,228	•
		Sales of fixed assets	285,737,831	45,000,000
		Deposits	650,768,580	•
Thong Nhat Thanh Hoa Dairy Cow One Member Limited Company	•	Purchases of goods	442,028,426,300	380,182,473,300
Vietnam Sugar Joint	Subsidiary	Purchases of goods	20,234,758,400	24,956,900,000
Stock Company		Profit distributions	3,909,951,000	
Angkor Dairy Products	Subsidiary	Sales of fixed assets	668,570,175	88,658,100,000
Co., Ltd.		Capital contribution	59,606,132	
		Purchases of goods		58,478,498,433
		Profit distributions	100,884,053,070	113,089,647,840
Lao-Jagro Development	Subsidiary	Purchases of goods	82,748,372,950	- 1
Xiengkhouang Co., Ltd.	Buoblata	Capital contribution	-	188,901,873,540
**************************************		Sales of fixed assets		1,406,072,894
Moc Chau Dairy Cattle	Subsidiary	Purchases of goods	425,263,034,815	406,248,107,220
Breeding Joint Stock		Dividends received	19,475,580,000	24,344,475,000
Company		Lease of fixed assets	-	230,000,000



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Related party	Relationship	Nature of transaction	2023 VND	2022 VND
Vibev Food and Beverage Joint Venture Company Limited	Subsidiary	Purchases of goods Sales of fixed assets		1,551,261,849 1,500,000,000
Vietnam Livestock Corporation – Joint Stock Company	Subsidiary	Capital contribution Dividends received	410,156,250,000 70,312,500,000	70,312,500,000
Japan Vietnam Livestock Company Limited	Subsidiary	Other income Purchases of services Deposits	32,842,500 - 326,827,056	144,819,428 123,288,000
Miraka Holdings Limited	l Associate	Purchases of goods	229,220,379,225	231,425,301,017
APIS Corporation	Associate	Purchases of goods Other income Dividends received	285,921,912,107 120,834,000 1,300,000,000	471,997,298,1 <b>7</b> 9
Asia Coconut Processing Joint Stock Company	Associate	Purchases of goods and services Purchases of shares Dividends received	33,001,762,718 - 9,270,000,000	37,370,417,796 30,900,000,000 12,360,000,000
Del Monte - Vinamilk Dairy Philippines, Inc.	Joint venture	Capital contribution Other income	35,769,832,735 210,511,364	12,275,000,000
The State Capital Investment Corporation	Shareholder	Dividends	2,219,805,975,900	2,897,034,917,700

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### Key management personnel compensation

	2023 VND million	2022 VND million	
Board of Directors members			
Total fees			
Mr. Nguyen Hanh Phuc – Chairman	3,123	1,720	
Mdm. Le Thi Bang Tam – Chairwoman	262	1,837	
Mdm. Mai Kieu Lien – Member (i)	1,969	2,067	
Mr. Lee Meng Tat – Member	2,283	2,398	
Ms. Dang Thi Thu Ha – Member	2,283	2,398	
Mr. Le Thanh Liem – Member (ii)	867	931	
Mr. Michael Chye Hin Fah – Member	2,500	2,646	
Mr. Do Le Hung – Member	2,283	2,398	
Mr. Alain Xavier Cany – Member	2,520	2,646	
Ms. Tieu Yen Trinh - Member	1,811	1,734	
Mr. Hoang Ngoc Thach – Member	2,520	2,411	

- (i) Board of Directors member cum Chief Executive Officer.
- (ii) Board of Directors member cum Executive Director Finance.

	2023 VND million	2022 VND million	
Chief Executive Officer  Average salary per month  Mdm. Mai Kieu Lien	404	366	
Other key management personnel  Average salary per month per person  Executive Directors	242	167	



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### 2. Segment information

Segment information is presented in respect of the Company's primary segment, which is the geographical segment.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise assets and liabilities, financial income and expenses, selling expenses, general and administration expenses, other gains or losses, and corporate income tax.

### Geographical segments

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers, which is located in Vietnam ("Domestic") or countries other than Vietnam ("Overseas"). Segment assets and capital expenditure are not presented since most of assets and production facilities are in Vietnam.

	Domestic (Customers located in Vietnam)		Overseas (Customers located in countries other than Vietnam)		Total	
	2023	2022	2023	2022	2023	2022
	VND	VND	VND	VND	VND	VND
Net revenue	44,709,576,183,244	44,967,145,224,477	5,038,735,832,233	4,828,267,262,422	49,748,312,015,477	49,795,412,486,899
Cost of sales	(25,383,389,926,090)	(25,666,365,459,426)	(2,286,750,102,431)	(2,242,779,305,992)	(27,670,140,028,521)	(27,909,144,765,418)
Segment gross profit	19,326,186,257,154	19,300,779,765,051	2,751,985,729,802	2,585,487,956,430	22,078,171,986,956	21,886,267,721,481

27 February 2024

Prepared by:

Le Thanh Liem

Executive Director – Finance

cum Chief Accountant

CÔ PHÂN 11 SỮA ★ VIỆT NAM ★ Mar Nicu Lien

Markieu Lien
Chief Executive Officer

Approved by:

